# ANNUAL REPORT





CELEBRATING 75 YEARS 1937 - 2012



H. Mac Gipson, Jr.

William E. Thigpen, Sr.

Assistant Administrator

Alabama Alcoholic Beverage Control Board

May 28, 2013

Robert W. "Bubba" Lee Board Chairman

Samuetta H. Drew Board Member

Rickey D. Mobley Board Member

Honorable Robert Bentley Governor, State of Alabama Alabama State Capitol Montgomery, AL 36130

Dear Governor Bentley:

On behalf of the Alabama Alcoholic Beverage Control Board, which celebrated its 75<sup>th</sup> Anniversary in February 2012, it gives me great pleasure to submit to you the annual report for the fiscal year that began October 1, 2011 and ended September 30, 2012. The report describes the accomplishments and the financial gains over the prior year.

This agency operated approximately 173 ABC stores, 18 enforcement offices and the central warehouse which are leased from private landlords, infusing over \$10 million to the Alabama economy.

After the ABC Board paid all of its operating expenses, we distributed more than \$210 million to state and local governments while continuing to fulfill our primary mandate of producing revenues, regulation, enforcement, and education of alcohol, tobacco, and illegal drug issues.

We have continued our efforts to improve our store operations by opening or relocating stores during the year and are in the process of opening several more. In each case, we feel the new locations provide a safer, friendlier environment in a more convenient location for our customers, and, in addition, generate increased revenues for the State.

The Alabama ABC Board Enforcement Division is responsible for the enforcement of all liquor laws. The ABC Board fully funds this function out of operational revenues. With control of alcoholic beverages being our largest area of responsibility, the enforcement of all laws against youth access to tobacco products remains a high priority for this agency. During FY 2011-2012 we conducted 4,688 tobacco sale compliance checks. Of that number 380 resulted in sales, for a noncompliance rate of 8.11%. This rate continues to remain low each year underscoring the success of our enforcement and merchant education efforts. We also provide, to licensees and to the general public, information relative to alcohol abuse and to the laws and the consequences of their violation.

Our Enforcement Division has undercover agents to concentrate on street level drug operations statewide. Interdicting drug traffic has led to successes in public protection. The ABC Board continues to serve the people while providing control, awareness, and enforcement.

In their varied operations, ABC employees are committed to effectively continuing the mission of this agency: service to the citizens of Alabama.

Sincerel

Administrator

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## **BOARD MEMBERS**



Robert W. "Bubba" Lee, Board Chairman President and CEO, Vulcan, Inc



Samuetta Drew, Board Member Chief Operating Officer, Birmingham City School District



Rickey D. Mobley, Board Member

# ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr., Assistant Administrator



#### **History and Mission**

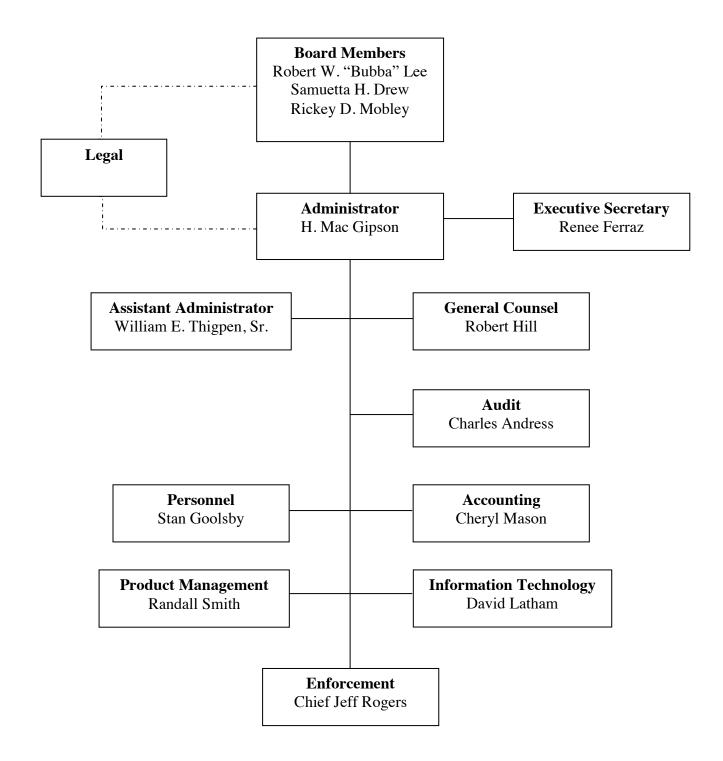
February 2, 2012 marked the 75<sup>th</sup> Anniversary of the passage of the Alabama Beverage Control Act. The passage of this Act, over the Governor's veto, ended twenty-two years of prohibition in Alabama. The first Board, approved by the Governor, and approved by the Senate on February 11, 1937, consisted of William O. Baldwin, Chairman, and Members Matt H. Murphy and John H. McCormick. The Board elected as its first Administrator John D. McNeel of Birmingham, and David E. Dunn of Montgomery as Assistant Administrator. After reviewing a number of systems in use in other "monopoly" states, those of Virginia and West Virginia were deemed to be most compatible with Alabama, and so those models were adapted for our state. The earliest meetings of the Board were held in the First National Bank in Montgomery until March 13, 1937, after which time they moved to the Armory on Madison Ave. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the "protection of the public welfare, health, peace and morals" of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. Today, the ABC Board operators 172 ABC Stores and eleven Enforcement Districts provide for the safety of our citizens through their licensing, education, and drug and alcohol enforcement activities. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State. ABC Enforcement officers also provide security for the Governor's Office.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

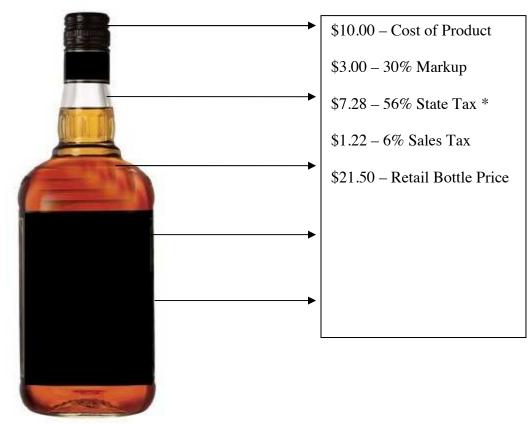
Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board's goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC's law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

#### **ABC Board Organization**



#### What's In the Price of Liquor?



\*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$2.45
2. Human Resources	\$2.15
3. Mental Health	\$1.88
4. Various State Agencies and Local Governments	\$5.02

#### The ABC Board operates with a specific price structure.

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf.

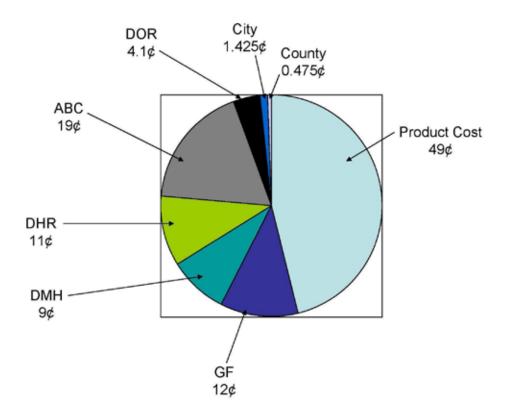
The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies.

From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

#### Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

Cost of Product - \$0.49 State General Fund (GF) - \$0.12 \* Department of Mental Health (DMH) – \$0.09 \* Department of Human Resources (DHR) - \$0.11 \* ABC - \$0.19 \*\* Department of Revenue (DOR) - \$0.041 City - \$0.01425 County - \$0.00475

\* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

\*\* ABC funds not spent for operations each year are distributed to the funds listed above as required by state law. (More than \$12.8 Million for FY 2012)

#### **Product Management**

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of sixteen central office employees, and six-hundred and fifteen store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

Stores - Operates 172 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

Pricing - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

Purchasing - Product Management manages all shipments of alcoholic beverages to 172 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

Warehousing - The ABC Warehouse ships and receives approximately 10,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 275,000 cases year round. Recently the ABC Warehouse purchased additional shelving to better store cases of alcoholic beverages, leased an additional 40k square foot warehouse annex for bulk inventory, reclaimed 10k sq ft of space in the main warehouse for wholesale and special order codes, refurbished three shipping doors, in the process of testing four different LED lights to lower the cost of lighting and create a safer working environment for warehouse employees.

Transportation - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis.

Distribution/Wholesale - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week.

Merchandising - Coordinates all merchandising efforts in 172 ABC retail and wholesale outlets including shelf settings and display locations in the stores.

#### Law Enforcement

The Law Enforcement Division of the Alcoholic Beverage Control Board was created in 1937 with passage of the Alcoholic Beverage Control Act. The 122 sworn officers of the Alabama Alcoholic Control Board's Law Enforcement Division serve under the classification of State Law Enforcement Officers, participate in the State Police Retirement System, and have full police powers throughout the state of Alabama. As part of the ABC Board, there are 30 support personnel within the Law Enforcement Division which are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Enforcement duties and responsibilities include:

- Serves as the primary state law enforcement agency tasked with the enforcement of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking issues. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has decreased, as reflected by out Minor Compliance Check non-compliance rate which decreased substantially over the past decade.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any time in our history.
- Serves as the primary state law enforcement agency tasked with the enforcement of tobacco laws in the state.
- Tobacco investigations include the responsibility of investigating the sale, possession and use of tobacco products for minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man-hours and resources to concentrate on Underage Tobacco Use issues. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs help to cover the cost of regulating and enforcing tobacco sales. The completion of requirements under federal SYNAR legislation protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Issues, regulates and investigates Tobacco Permits for all locations in the state selling tobacco products.

- Any business location in the state, not covered by the Alabama Board of Pharmacy, that manufactures, distributes or sells Ephedrine products that may be used in the process of illegally manufacturing Methamphetamine are required to register each year. ABC Enforcement is also included in state law that requires cooperative efforts with the Alabama Substance Abuse Task Force and the Alabama Criminal Justice Information Center to assist in the operation of an Ephedrine sales database and to present training related to Ephedrine sales and Methamphetamine use. Investigates the illegal manufacture, sale, possession and use of illegal drugs in the state. Because ABC agents are in the areas where drug sales and use are prevalent, it is a natural association that they will identify and investigate these types of illegal activities. Federal funding under the Byrne Grant program from the U.S. Department of Justice and the Alabama Department of Economic and Community Affairs helps to cover the cost of drug investigations.
- Provides security for all ABC Stores, Warehouse and Central Office facilities. Currently Warehouse and Central Office security is conducted by 2 Facility Police Officers, supplemented by a private security company through state contract. The Store Security Unit provides installation, maintenance, monitoring and data retrieval for all ABC facilities through the use of alarms and digital video recording equipment. ABC Enforcement Agents also investigate criminal activity and violation of policy/procedures at ABC facilities. During normal daily activities and peak sales seasons, ABC Enforcement Agents provide security to ABC Stores to help with crowd control and bank deposits.
- When called upon, ABC Enforcement Agents provide Executive Protection Services to state officials and visiting dignitaries.
- ABC Enforcement is a first-line response force for the Alabama Emergency Management Agency (EMA) in times of natural disaster or terrorist attack. While the first priority is to protect state property and ABC facilities, Agents are assigned to assist other state and local law enforcement agencies to maintain public safety as needed. ABC Agents stand ready to assist other law enforcement agencies when assistance is needed.
- The Enforcement Division also operates a toll-free hotline (1-800-327-7341) to take complaints and gather information related to criminal activity.

#### **Responsible Vendor Program**

The Responsible Vendor Program was implemented in October of 1990. The intent of the Alabama Legislature in passing the Alabama Responsible Vendor Act is to eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, and the reduction of intoxication and accidents, injuries, and deaths in the state related to intoxication.

The Alabama Responsible Vendor Program is a voluntary program for licensees to join and certify thru the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees involved in the management, sale or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal and responsible sales and to train employees in these policies.

The Alabama Responsible Vendor Program Division establishes the guidelines required for licensees to be certified into the Responsible Vendor Program. The program approves courses for private course providers that want to market their services to licensees and also individual companies who want to create and obtain their own course approval to train their employees. At this time the Responsible Vendor Program has approximately 200 approved courses.

The Responsible Vendor Program Division has 5 Compliance Specialists that cover all 11 Enforcement districts throughout the state. Their jobs consist of conducting inspections of license locations, monitoring trainings, assisting licensees, corporations and training companies that are trying to obtain course approval. They also make presentation to schools, colleges, civic groups and organizations on underage drinking.

#### Activities for the division during this fiscal year include:

Criminal Cases	
Alcohol	2,329
Tobacco	492
Drug	554
Other	818
Stores	135
Administrative Cases	
Alcohol	1,991
Tobacco	385
Inspections	
Alcohol	12,850
Tobacco	9,875
Minor Compliance Checks	
Alcohol	4,477 (384 Sales – 8.58% Non-Compliance)
Tobacco	4,688 (380 Sales – 8.11% Non-Compliance)
Applications Processed	
Alcohol	2,131
Tobacco	1,152
Store Security Checks	7,747
Assists	
Alcohol	20,074
Tobacco	10,666
Drug	4,354
Other	4,779
Stores	142
Complaints Filed	769
Complaints Closed	334
Evidence Seizures	
Alcohol	\$ 66,342.00
Tobacco	\$ 2,458.00
Drug	\$ 327,391.00
	*Estimated Street Value of Evidence Seized
Moonshine Still Investigatio	ns

6
52
194.8

## Activities for the division during this fiscal year include:

Responsible Vendor Program	
Certifications	3,299
Attendees for Education Presentations on Alcohol/Tobacco	2,674
Inspections	1,271
Course Assists	108
Approved Courses (approximate)	200
State License Activity	
Alcoholic Beverage Licenses Issued	13,008
Tobacco Permits Issued	8,481
RVP Certifications	3,299
Ephedrine Registrations	3,980

#### Administration

**Accounting** – Processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children's First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

**Auditing** – The Audit Division of the ABC Board audits the records of all beer and wine wholesalers, and ABC Stores, conducts physical inventories of the wholesalers, ABC Warehouse and ABC Stores, and performs internal audit functions for the Board. This Division receives monthly reports from all licensed beer and table wine wholesalers and invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler's records are conducted by the audit staff in order to ensure that appropriate taxes are paid and the operations of the licensee are conducted in accordance with Title 28, *Code of Alabama (1975)* and the Alabama ABC Board Rules and Regulations. Reports are completed and sent to the Administrator and the Enforcement Division for any corrective action deemed necessary.

The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products and reconciling the count with the perpetual inventory. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency's assets. ABC Board financial statements are reviewed and tested for continuity and accuracy. These procedures safeguard the taxpayer's interest.

The auditors conduct audits of ABC Retail and Wholesale Stores during the fiscal year. These audits include a physical inventory of all merchandise and comparison of the results with store's perpetual inventory. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

**Information Technology (IT)** – Is responsible for planning, implementing, and maintaining all communications and data systems for the ABC Board. Cash registers, credit card processing, electronic inventory, databases, software systems, data connections, computers, phone systems, data and technology security, and wiring all fall under the responsibilities of IT. This requires 24 hour service, upgrades, and liaison with other state agencies, software manufacturers, hardware providers, and contractors in the technology arena.

**Personnel** – Is responsible for the control of hiring, service, and separation of all employees of the ABC Board. This includes employee file maintenance, benefits maintenance, illness/injury monitoring, complaint management, payroll management, training & information, and disciplinary procedures. ABC Personnel monitors compliance with and updates related to ABC Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. ABC Personnel provides service to a large employee staff in many classifications related to stores operations, law enforcement, clerical, and executive management.

#### 5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2011-2012	FY 2010-2011	FY 2009-2010
General Fund	\$ 74,205,350.23	\$ 68,895,650.38	\$ 64,330,996.66
Department of Human Resources	\$ 49,719,398.53	\$ 47,875,336.38	\$ 48,208,700.48
<b>Department of Mental Health</b>	\$ 33,038,527.92	\$ 31,488,093.25	\$ 32,299,031.80
Education Trust Fund	\$ 22,600,364.51	\$ 22,715,333.50	\$ 22,006,574.50
Department of Revenue	\$ 14,173,012.04	\$ 13,686,587.68	\$ 13,610,186.94
Cities and Counties	\$ 16,570,024.51	\$ 15,741,648.50	\$ 10,159,507.11
<b>Total Resources Generated</b>	\$ 210,306,577.74	\$ 200,402,649.69	\$ 190,614,997.49

PROFITS DISTRIBUTION	FY 2011-2012	FY 2010-2011	FY 2009-2010
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 9,068,596.54	\$ 5,749,561.61	\$ 1,132,716.25
6.25% Wet Counties	\$ 666,808.57	\$ 422,761.88	\$ 83,287.96
3.75% Dept. of Human Resources	\$ 400,085.14	\$ 253,657.13	\$ 49,972.78
3.75% Wet Counties	\$ 400,085.14	\$ 253,657.13	\$ 49,972.78
1.25% Cities	\$ 133,361.71	\$ 84,552.38	\$ 16,657.59
TOTAL	\$ 12,868,937.10	\$ 8,964,190.13	\$ 3,532,607.36

#### 5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2008-2009	FY 2007-2008
General Fund	\$ 63,228,410.32	\$ 65,146,636.81
Department of Human Resources	\$ 48,506,163.59	\$ 47,036,191.79
Department of Mental Health	\$ 32,529,225.12	\$ 30,906,792.97
Education Trust Fund	\$ 22,839,886.45	\$ 22,662,115.47
Department of Revenue	\$ 13,390,223.55	\$ 12,870,833.26
Cities and Counties	\$ 8,528,446.46	\$ 9,513,024.77
<b>Total Resources Generated</b>	\$ 189,022,355.49	\$ 188,135,595.07

PROFITS DISTRIBUTION	]	FY 2008-2009	FY 2007-2008
50% General Fund	\$	151,149.38	\$ 1,000,000.00
19% Dept. of Human Resources	\$	57,436.76	\$ 380,000.00
10% Wet Counties	\$	30,229.88	\$ 200,000.00
1% Wet Counties	\$	3,022.99	\$ 20,000.00
20% Cities	\$	60,459.74	\$ 400,000.00
Wet Municipalities	\$	-	\$ 200,000.00
85% General Fund	\$	-	\$ 3,109,215.02
6.25% Wet Counties	\$	-	\$ 228,618.75
3.75% Dept. of Human Resources	\$	-	\$ 137,171.25
3.75% Wet Counties	\$	-	\$ 137,171.25
1.25% Cities	\$	-	\$ 45,723.75
TOTAL	\$	302,298.75	\$ 5,857,900.02

# Statement of Operations Unaudited

Revenues:	FY 2011-2012	FY 2010-2011	FY 2009-2010
Retail Sales	250,260,684.64	241,678,993.85	240,183,586.46
Wholesale Sales	137,982,643.44	131,019,737.39	124,779,195.22
Military Sales	4,386,032.48	3,884,848.76	4,131,351.11
Total Sales	392,629,360.56	376,583,580.00	369,094,132.79
		<i>. . . .</i>	
Embedded Taxes - Title 28	110,927,324.61	105,629,771.82	103,450,345.21
Sales Taxes	14,168,212.04	13,681,787.68	13,610,186.94
County Taxes	145,354.85	153,717.58	0.00
Net Sales	267,388,469.06	257,118,302.92	252,033,600.64
Cost of Goods Sold	192,025,090.61	188,027,828.55	184,429,915.53
Gross Margin	75,363,378.45	69,090,474.37	67,603,685.11
5% Markup to General Fund	9,669,767.47	9,259,098.21	9,075,269.25
Total Operating Revenues	65,693,610.98	59,831,376.16	58,528,415.86
Other Revenues:			
Private Table Wine Liter Taxes	11,775,546.34	10,888,909.41	10,492,104.44
Class II Table Wine - \$2.42 Taxes	98,733.49	130,286.28	
<b>Publication &amp; Statistics Sales</b>	3,600.00	3,600.00	3,600.00
Salvaged Equipment	21,123.99	14,123.96	9,416.21
Salvages other than Equipment	53,519.48	74,376.31	69,835.76
Public Service & Import Income	26,899.64	54,643.01	43,161.55
Miscellaneous Income	37,434.28	226,615.06	82,240.79
Prior FY Accrual Adjustment	3,168,980.23	7,463,593.12	5,832,756.54
<b>Responsible Vendor Fees</b>	132,500.00	86,310.00	105,315.00
Bailment Fees	1,414,307.72	1,354,260.36	1,343,012.30
Grant Income	681,307.53	452,983.24	504,518.85
Insurance Recoveries	17,189.27		
<b>Total Other Revenues</b>	17,431,141.97	20,749,700.75	18,485,961.44
Total Available Revenues	83,124,752.95	80,581,076.91	77,014,377.30
Expenditures:			
Disposal of Equipment	5,257.29	35,015.06	139,291.74
Store Expenses	46,239,624.05	46,578,162.15	47,311,430.38
Warehouse Expenses	3,072,119.86	3,017,918.08	3,125,065.76
Administrative Expenses	6,790,805.19	6,482,826.63	6,508,464.46
Enforcement Expenses	14,148,009.46	15,502,964.86	16,397,517.60
Total Expenditures	70,255,815.85	71,616,886.78	73,481,769.94
Net Revenues for Distribution	12,868,937.10	8,964,190.13	3,532,607.36

## Statement of Operations Unaudited

Revenues:	FY 2008-2009 FY 2007-2008
Retail Sales	236,269,462.15 227,265,439.50
Wholesale Sales	128,036,666.33 128,265,458.07
Military Sales	4,387,708.62 4,241,781.73
Total Sales	368,693,837.10 359,772,679.30
Embedded Taxes - Title 28	103,251,537.12 98,100,777.58
Sales Taxes	13,390,223.55 12,870,833.26
County Taxes	0.00 0.00
Net Sales	252,052,076.43 248,801,068.46
Cost of Goods Sold	185,275,063.43 179,985,771.82
Gross Margin	66,777,013.00 68,815,296.64
5% Markup to General Fund	9,082,387.50 8,878,494.55
Total Operating Revenues	57,694,625.50 59,936,802.09
Other Revenues:	
Private Table Wine Liter Taxes	9,908,346.44 9,835,884.05
Class II Table Wine - \$2.42 Taxes	
Publication & Statistics Sales	3,600.00 3,300.00
Salvaged Equipment	29,219.45 26,854.91
Salvages other than Equipment	54,078.07 76,194.94
Public Service & Import Income	33,966.35 10,654.03
Miscellaneous Income	43,680.12 818.65
Prior FY Accrual Adjustment	113,720.98
<b>Responsible Vendor Fees</b>	137,225.00 110,870.00
Bailment Fees	1,340,322.42 1,312,757.62
Grant Income	248,771.98 508,203.69
Insurance Recoveries	
<b>Total Other Revenues</b>	11,912,930.81 11,885,537.89
Total Available Revenues	69,607,556.31 71,822,339.98
Expenditures:	
Disposal of Equipment	131,250.81 197,277.43
Store Expenses	45,304,595.72 42,948,528.17
Warehouse Expenses	3,113,808.24 3,116,952.03
Administrative Expenses	6,059,565.79 6,356,883.66
Enforcement Expenses	14,696,037.00 13,344,798.67
Total Expenditures	69,305,257.56 65,964,439.96
Net Revenues for Distribution	302,298.75 5,857,900.02

#### License Fees, Filing Fees, Transfer Fees & Penalties Generated

	Amount
License Fees Transferred to General Fund	Distributed
Lounge Retail Liquor - Class I	187,800.00
Restaurant Retail Liquor	546,300.00
Club Liquor - Class I	41,700.00
Club Liquor - Class II	167,250.00
Liquor Wholesale	2,000.00
Retail Common Carrier	1,800.00
Manufacturer	60,000.00
Lounge Retail Liquor - Class II	144,900.00
Retail Table Wine	55,500.00
Retail Table Wine Off Premise	483,150.00
Wholesale Table Wine	8,800.00
Wholesale Table Wine & Beer	23,800.00
Brewpub	2,000.00
International Motor Speedway	300.00
Retail Beer	101,400.00
Retail Beer Off Premise	602,850.00
Wholesale Beer	6360000
Warehouse	600.00
Additional Warehouse	200.00
Special Events Retail	19,950.00
Special Retail 30 Days or less	3,200.00
Special Retail More than 30 days	70,250.00
Importer	89,000.00
Total Distribution	2,459,100.00

Other License Related Fees Transferred to General Fund	
Application Filing Fee	77,250.00
License Transfer Fee	36,100.00
Penalties	489,425.00
Total Distribution	602,775.00

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Autauga	122,822.68	10,590.10	
Autaugaville		316.81	
Billingsley		52.44	
Prattville		18,284.91	152,066.94
Baldwin	122,822.68	22,163.34	
Bay Minette		4,412.84	
Daphne		10,395.28	
Elberta		545.49	
Fairhope		12,620.17	
Foley		9,626.19	
Gulf Shores		9,873.04	
Loxley		594.29	
Orange Beach		9,834.96	
Robertsdale		3,367.07	
Silverhill		257.09	
Spanish Fort		6,139.69	
Summerdale		313.90	212,966.03
Barbour	122,822.68	8,839.69	
Blue Springs		34.96	
Clayton		1,278.90	
Clio		509.44	
Eufaula		6,960.42	
Louisville		189.00	140,635.00
Blount	122,822.68		122,822.68
Bullock	122,822.68	6,767.18	
Midway		181.71	
Union Springs		1,385.23	131,156.80
Butler	122,822.68	7,925.77	
Georgiana		632.89	
Greenville		4,711.81	
McKenzie		193.00	136,286.15

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Calhoun	122,822.68	18,793.92	County
Anniston	122,022.00	11,286.97	
Hobson City		280.76	
Jacksonville		7,240.07	
Ohatchee		426.05	
Oxford		13,611.14	
Piedmont		2,067.75	
Weaver		1,106.27	177,635.61
Chambers	122,822.68	9,742.19	
<b>Five Points</b>		51.35	
Fredonia		72.47	
Lafayette		1,595.39	
Lanett		2,355.29	
Valley		3,468.12	
Waverly		52.80	140,160.29
Cherokee			
Centre		544.14	544.14
Chilton			
Clanton		2,759.19	2,759.19
Choctaw	122,822.68	7,270.57	
Butler		1,345.20	
Gilbertown		78.29	
Lisman		196.28	
Pennington		80.48	
Silas		164.60	
Toxey		49.89	132,007.99
Clarke			
Jackson		2,592.31	2,592.31
Cleburne	122,822.68	7,055.36	
Edwardsville		73.56	
Fruithurst		103.42	
Heflin		1,482.13	

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Ranburne		149.54	131,686.69
Coffee			
Enterprise		1,876.81	1,876.81
Colbert	122,822.68	11,943.46	
Cherokee		381.62	
Leighton		265.46	
Littleville		368.15	
Muscle Shoals		18,659.99	
Sheffield		4,073.77	
Tuscumbia		3,067.20	161,582.33
Conecuh	122,822.68	7,051.28	
Castleberry		212.29	
Evergreen		3,072.91	
Repton		102.69	133,261.85
Coosa	122,822.68	6,825.54	
Goodwater		537.12	
Kellyton		79.02	
Rockford		173.70	130,438.06
Covington	122,822.68	9,867.55	
Andalusia		5,942.97	
Babbie		219.58	
Carolina		108.15	
Florala		721.01	
Gantt		80.84	
Heath		92.49	
Libertyville		42.60	
Lockhart		187.89	
Onycha		67.00	
Opp		2,825.86	
Red Level		177.34	
River Falls		191.54	
Sanford		87.76	143,435.26

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Crenshaw	122,822.68	7,000.56	
Brantley		294.59	
Dozier		119.80	
Glenwood		68.09	
Luverne		1,739.70	
Petrey		21.12	
Rutledge		170.06	132,236.60
Cullman	122,822.68		
Cullman		7,083.91	129,906.59
Dale	122,822.68	11,243.03	
Ariton		278.21	
Clayhatchee		214.48	
Daleville		2,287.03	
Grimes		203.19	
Level Plains		759.24	
Midland City		853.55	
Napier Field		128.90	
Newton		550.22	
Ozark		7,754.47	
Pinckard		235.60	147,330.60
Dallas	122,822.68	10,912.39	
Orrville		74.29	
Selma		15,054.46	148,863.82
DeKalb	122,822.68		
Ft. Payne		3,278.76	126,101.44
Elmore	122,822.68	13,246.20	
Coosada		445.71	
Deatsville		420.22	
Eclectic		364.51	
Elmore		459.55	
Millbrook		7,812.86	
Tallassee		3,022.34	
Wetumpka		5,151.11	153,745.18

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Escambia	122,822.68	9,964.34	
Atmore		5,014.85	
Brewton		3,257.09	
East Brewton		902.35	
Flomaton		524.37	
Pollard		49.89	
Riverview		67.00	142,602.57
Etowah	122,822.68	17,742.40	
Altoona		339.74	
Attalla		2,742.55	
Gadsden		20,379.76	
Glencoe		1,878.99	
Hokes Bluff		1,560.73	
Rainbow City		5,862.07	
Reece City		237.78	
Ridgeville		40.78	
Sardis City		1,279.39	
Southside		3,063.19	
Walnut Grove		254.18	178,204.24
Franklin			
Russellville		1,276.19	1,276.19
Geneva			
Geneva		289.94	289.94
Greene	122,822.68	6,559.01	
Boligee		119.44	
Eutaw		1,438.69	
Forkland		236.33	131,176.15
Hale	122,822.68	7,421.65	
Akron		129.63	
Greensboro		2,074.21	
Moundville		883.78	
Newbern		67.73	133,399.68

Beer   Stores Net   Total by County/City     Excise Taxes   Revenues   County     Henry   122,822.68   7,316.97     Abbeville   1,143.77     Haleburg   2,228.17     Headland   2,228.17     Newville   196.28   133,745.37     Houston   122,822.68   15,987.21     Ashford   782.18   133,745.37     Avon   197.73   133,745.37     Columbia   269.46   1000000     Cottonwood   469.38   1000000     Cowarts   681.32   1000000     Dothan   38,315.38   100000     Gordon   122,822.68   84.737.80     Kinsey   800.40   182,431.95     Madrid   127.45   844.85     Webb   520.73   182,431.95     Jefferson   122,822.68   84,737.80     Adamsville   3,169.15   3,477.51     Jessemer   22,000.73   182,431.95     Birminigham   138,454.72   13,477.51 </th <th></th> <th></th> <th>Wine Tax/</th> <th></th>			Wine Tax/	
Henry $122,822.68$ $7,316.97$ Abbeville $1,143.77$ Haleburg $37.50$ Headland $2,228.17$ Newville $196.28$ $133,745.37$ Houston $122,822.68$ $15,987.21$ Ashford $782.18$ Avon $197.73$ Columbia $269.46$ Cottonwood $469.38$ Cowarts $681.32$ Dothan $38,315.38$ Gordon $120.89$ Kinsey $800.40$ Madrid $127.45$ Rehobeth $472.29$ Taylor $864.85$ Webb $520.73$ Jackson $3,477.51$ Scottsboro $3,477.51$ Jefferson $122,822.68$ $84,737.80$ Adamsville $3,169.15$ Bessemer $22,000.73$ Birmingham $138,454.72$ Brighton $1,072.41$ Brookside $496.33$ Cardiff $20.03$ Center Point $6,161.71$ Clay $3,535.12$ County Line $93.95$ Fairfield $7.961.31$ Fultondale $6,131.16$ Gardendale $5.059.08$ Graysville $788.37$		Beer	Stores Net	Total by
Abbeville $1,143.77$ Haleburg $37.50$ Headland $2.228.17$ Newville $196.28$ $133,745.37$ Houston $122,822.68$ $15,987.21$ Ashford $782.18$ Avon $197.73$ Columbia $269.46$ Cottonwood $469.38$ Cowarts $681.32$ Dothan $38,315.38$ Gordon $120.89$ Kinsey $800.40$ Madrid $127.45$ Rehobeth $472.29$ Taylor $864.85$ Webb $520.73$ Jackson $3,477.51$ Scottsboro $3,477.51$ Jefferson $122,822.68$ $84,737.80$ Adamsville $3,169.15$ Bessemer $22,000.73$ Birmingham $138,454.72$ Brighton $1,072.41$ Brookside $496.33$ Cardiff $20.03$ Center Point $6,161.71$ Clay $3,535.12$ County Line $93.95$ Fairfield $7.961.31$ Fultondale $6,131.16$ Gardendale $5.059.08$ Graysville $788.37$	<b>County/City</b>	<b>Excise Taxes</b>	Revenues	County
Haleburg $37.50$ $2,228.17$ NewvilleHouston $122,822.68$ $15,987.21$ $96.28$ Ashford $782.18$ 	Henry	122,822.68	7,316.97	
Headland Newville2.228.17 196.28133,745.37Houston122,822.6815,987.21 782.18Avon197.73 Columbia269.46 CottonwoodCottonwood469.38 Cowarts681.32 DothanDothan38,315.38 Gordon120.89 KinseyKinsey800.40 Madrid127.45 RehobethJackson $3,477.51$ $3,477.51$ Scottsboro $3,477.51$ Jefferson122,822.68 $84,737.80$ $3,477.51$ Jefferson122,822.68 $84,737.80$ $3,69.15$ Bessemer22,000.73 Birmingham $138,454.72$ BrightonBrookside496.33 Cardiff20.03 Center PointCardiff20.03 Center Point93.95 FairfieldCounty Line93.95 Fairfield7.961.31 FultondaleFultondale6,131.16 Gardendale5.059.08 Graysville	Abbeville		1,143.77	
Newville   196.28   133,745.37     Houston   122,822.68   15,987.21     Ashford   782.18     Avon   197.73     Columbia   269.46     Cottonwood   469.38     Cowarts   681.32     Dothan   38,315.38     Gordon   127,45     Rehobeth   472.29     Taylor   864.85     Webb   520.73     Jackson   3,477.51     Scottsboro   3,477.51     Jefferson   122,822.68     R4,737.80   Adamsville     Adamsville   3,169.15     Bessemer   22,000.73     Birmingham   138,454.72     Brighton   1,072.41     Brookside   496.33     Cardiff   20.03     Center Point   6,161.71     Clay   3,535.12     County Line   93.95     Fairfield   7961.31     Fultondale   6,131.16     Gardendale   5,059.08 <td< td=""><td>Haleburg</td><td></td><td>37.50</td><td></td></td<>	Haleburg		37.50	
Houston $122,822.68$ $15,987.21$ Ashford $782.18$ Avon $197.73$ Columbia $269.46$ Cottonwood $469.38$ Cowarts $681.32$ Dothan $38,315.38$ Gordon $120.89$ Kinsey $800.40$ Madrid $127.45$ Rehobeth $472.29$ Taylor $864.85$ Webb $520.73$ Jackson $3,477.51$ Scottsboro $3,477.51$ Jefferson $122,822.68$ $84,737.80$ Adamsville $3,169.15$ Bessemer $22,000.73$ Birmingham $138,454.72$ Brighton $1,072.41$ Brookside $496.33$ Cardiff $20.03$ Center Point $6,161.71$ Clay $3,535.12$ County Line $93.95$ Fairfield $7.961.31$ Fultondale $6,131.16$ Gardendale $5,059.08$ Graysville $788.37$	Headland		2,228.17	
Ashford 782.18   Avon 197.73   Columbia 269.46   Cottonwood 469.38   Cowarts 681.32   Dothan 38,315.38   Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73   Jackson 3,477.51   Scottsboro 3,477.51   Jefferson 122,822.68   Rehobeth 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Newville		196.28	133,745.37
Avon 197.73   Columbia 269.46   Cottonwood 469.38   Cowarts 681.32   Dothan 38,315.38   Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73 182,431.95   Jackson 3,477.51 3,477.51   Scottsboro 3,477.51 3,477.51   Jefferson 122,822.68 84,737.80   Adamsville 3,169.15 5   Bessemer 22,000.73 8   Birmingham 138,454.72 5   Brighton 1,072.41 8   Brookside 496.33 5   Cardiff 20.03 5   Center Point 6,161.71 5   Clay 3,535.12 5   County Line 93.95 5   Fairfield 7,961.31 5   Fultondale 6,131.16 5   Gardendale 5,059.08 5	Houston	122,822.68	15,987.21	
Columbia 269.46   Cottonwood 469.38   Cowarts 681.32   Dothan 38,315.38   Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73 182,431.95   Jackson 3,477.51 3,477.51   Jefferson 122,822.68 84,737.80   Adamsville 3,169.15 3,477.51   Bessemer 22,000.73 181.434.72   Brighton 1,072.41 180.433   Gradiff 20.03 Center Point 6,161.71   Clay 3,535.12 County Line 93.95   Fairfield 7,961.31 Fultondale 6,131.16   Gardendale 5,059.08 5059.08 5059.08   Graysville 788.37 5059.08 5059.08	Ashford		782.18	
Cottonwood   469.38     Cowarts   681.32     Dothan   38,315.38     Gordon   120.89     Kinsey   800.40     Madrid   127.45     Rehobeth   472.29     Taylor   864.85     Webb   520.73   182,431.95     Jackson   3,477.51   3,477.51     Jefferson   122,822.68   84,737.80     Adamsville   3,169.15   3,477.51     Bessemer   22,000.73   187.41     Brookside   496.33   496.33     Cardiff   20.03   Center Point   6,161.71     Clay   3,535.12   County Line   93.95     Fairfield   7,961.31   Fultondale   6,131.16     Gardendale   5,059.08   5059.08   5059.08	Avon		197.73	
Cowarts 681.32   Dothan 38,315.38   Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73   Jackson 3,477.51   Scottsboro 3,477.51   Jefferson 122,822.68   Adamsville 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Columbia		269.46	
Dothan 38,315.38   Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73   Jackson 3,477.51   Scottsboro 3,477.51   Jefferson 122,822.68   Adamsville 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Cottonwood		469.38	
Gordon 120.89   Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73 182,431.95   Jackson 5 3,477.51   Scottsboro 3,477.51 3,477.51   Jefferson 122,822.68 84,737.80   Adamsville 3,169.15 3,469.15   Bessemer 22,000.73 181.454.72   Brighton 1,072.41 3,69.15   Brookside 496.33 20.03   Center Point 6,161.71 Clay   Clay 3,535.12 20.01   County Line 93.95 5   Fairfield 7,961.31 Fultondale   Gardendale 5,059.08 5   Gardendale 5,059.08 5	Cowarts		681.32	
Kinsey 800.40   Madrid 127.45   Rehobeth 472.29   Taylor 864.85   Webb 520.73   Jackson 3,477.51   Scottsboro 3,477.51   Jefferson 122,822.68   Adamsville 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Dothan		38,315.38	
Madrid $127.45$ RehobethRehobeth $472.29$ TaylorTaylor $864.85$ Webb $520.73$ JacksonScottsboro $3,477.51$ Jefferson $122,822.68$ $84,737.80$ Adamsville $3,169.15$ Bessemer $22,000.73$ Birmingham $138,454.72$ Brighton $1,072.41$ Brookside $496.33$ Cardiff $20.03$ Center Point $6,161.71$ Clay $3,535.12$ County Line $93.95$ Fairfield $7,961.31$ Fultondale $6,131.16$ Gardendale $5,059.08$ Graysville $788.37$	Gordon		120.89	
Rehobeth 472.29   Taylor 864.85   Webb 520.73   Jackson 3,477.51   Scottsboro 3,477.51   Jefferson 122,822.68   Adamsville 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Kinsey		800.40	
Taylor 864.85   Webb 520.73 182,431.95   Jackson 3,477.51 3,477.51   Jefferson 122,822.68 84,737.80   Adamsville 3,169.15 8essemer   Bessemer 22,000.73 8irmingham   Birmingham 138,454.72 8irdiff   Brookside 496.33 20.03   Cardiff 20.03 20.03   Center Point 6,161.71 20.03   Clay 3,535.12 20.014   County Line 93.95 5   Fairfield 7,961.31 Fultondale   Gardendale 5,059.08 5   Graysville 788.37 7	Madrid		127.45	
Webb   520.73   182,431.95     Jackson   3,477.51   3,477.51     Jefferson   122,822.68   84,737.80     Adamsville   3,169.15     Bessemer   22,000.73     Birmingham   138,454.72     Brighton   1,072.41     Brookside   496.33     Cardiff   20.03     Center Point   6,161.71     Clay   3,535.12     County Line   93.95     Fairfield   7,961.31     Fultondale   6,131.16     Gardendale   5,059.08     Graysville   788.37	Rehobeth		472.29	
Jackson Scottsboro3,477.513,477.51Jefferson122,822.6884,737.80Adamsville3,169.15Bessemer22,000.73Birmingham138,454.72Brighton1,072.41Brookside496.33Cardiff20.03Center Point6,161.71Clay3,535.12County Line93.95Fairfield7,961.31Fultondale6,131.16Gardendale5,059.08Graysville788.37	Taylor		864.85	
Scottsboro   3,477.51   3,477.51     Jefferson   122,822.68   84,737.80     Adamsville   3,169.15     Bessemer   22,000.73     Birmingham   138,454.72     Brighton   1,072.41     Brookside   496.33     Cardiff   20.03     Center Point   6,161.71     Clay   3,535.12     County Line   93.95     Fairfield   7,961.31     Fultondale   6,131.16     Gardendale   5,059.08     Graysville   788.37	Webb		520.73	182,431.95
Jefferson122,822.6884,737.80Adamsville3,169.15Bessemer22,000.73Birmingham138,454.72Brighton1,072.41Brookside496.33Cardiff20.03Center Point6,161.71Clay3,535.12County Line93.95Fairfield7,961.31Fultondale6,131.16Gardendale5,059.08Graysville788.37	Jackson			
Adamsville 3,169.15   Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Scottsboro		3,477.51	3,477.51
Bessemer 22,000.73   Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Jefferson	122,822.68	84,737.80	
Birmingham 138,454.72   Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Adamsville		3,169.15	
Brighton 1,072.41   Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Bessemer		22,000.73	
Brookside 496.33   Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Birmingham		138,454.72	
Cardiff 20.03   Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Brighton		1,072.41	
Center Point 6,161.71   Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Brookside		496.33	
Clay 3,535.12   County Line 93.95   Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Cardiff		20.03	
County Line93.95Fairfield7,961.31Fultondale6,131.16Gardendale5,059.08Graysville788.37	Center Point		6,161.71	
Fairfield 7,961.31   Fultondale 6,131.16   Gardendale 5,059.08   Graysville 788.37	Clay		3,535.12	
Fultondale6,131.16Gardendale5,059.08Graysville788.37	County Line		93.95	
Gardendale5,059.08Graysville788.37	Fairfield		7,961.31	
Graysville 788.37	Fultondale		6,131.16	
	Gardendale		5,059.08	
Homewood 13,017.54	Graysville		788.37	
	Homewood		13,017.54	

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		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Hoover		45,400.60	
Hueytown		10,143.70	
Irondale		4,496.83	
Kimberly		987.20	
Lipscomb		804.76	
Maytown		140.20	
Midfield		1,953.64	
Morris		676.94	
Mountain Brook		12,324.66	
Mulga		304.43	
North Johns		52.80	
Pinson		3,349.62	
Pleasant Grove		3,681.51	
Sylvan Springs		561.51	
Tarrant City		3,508.14	
Trafford		235.24	
Trussville		7,258.51	
Vestavia Hills		17,239.40	
Warrior		1,156.53	
West Jefferson		123.08	529,921.39
Lauderdale	122,822.68		
Florence		4,096.25	126,918.93
Lee	122,822.68	19,134.01	
Auburn		35,607.44	
Loachapoka		65.54	
Opelika		12,358.50	189,988.17
Limestone			
Athens		4,588.21	4,588.21
Lowndes	122,822.68	6,977.59	
Benton		17.86	
Fort Deposit		489.41	
Hayneville		627.32	
Lowndesboro		41.87	
Mosses		374.71	

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
White Hall		312.44	131,663.88
Macon	122,822.68	8,249.47	
Franklin		54.26	
Notasulga		351.40	
Shorter		172.61	
Tuskegee		5,774.27	137,424.69
Madison	122,822.68	38,610.72	
Gurley		291.68	
Huntsville		108,339.98	
Madison		26,481.88	
New Hope		1,023.25	
<b>Owens Cross Roads</b>		553.86	
Triana		180.61	298,304.66
Marengo	122,822.68	8,062.13	
Dayton		18.94	
Demopolis		4,674.40	
Faunsdale		35.68	
Linden		912.39	
Myrtlewood		47.34	
Providence		81.21	
Sweet Water		93.95	
Thomaston		151.85	136,900.57
Marshall	122,822.68		
Albertville		1,965.04	
Guntersville		4,083.16	128,870.88
Mobile	122,822.68	53,290.11	
Bayou La Batre		931.49	
Chickasaw		4,963.33	
Citronelle		2,414.81	
Creola		701.34	
Dauphin Island		450.82	
Mobile		104,693.12	
Mount Vernon		1,218.20	

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Prichard		10,552.36	
Saraland		7,177.54	
Satsuma		2,246.04	
Semmes		2,264.57	313,726.41
Montgomery	122,822.68	32,103.78	
Montgomery		108,001.29	
Pike Road		2,323.68	265,251.43
Morgan			
Decatur		13,860.63	13,860.63
Perry	122,822.68	6,784.75	
Marion		1,884.50	
Uniontown		865.23	132,357.16
Pickens			
Aliceville		143.17	143.17
Pike	122,822.68	8,907.42	
Banks		65.18	
Brundidge		755.97	
Goshen		96.86	
Troy		10,503.35	143,151.46
Russell	122,822.68	11,318.03	
Hurtsboro		201.37	
Phenix City		17,223.87	151,565.95
Shelby	122,822.68	22,617.98	
Alabaster		11,052.53	
Calera		5,629.84	
Chelsea		8,242.00	
Columbiana		2,281.98	
Harpersville		596.11	
Helena		7,669.38	
Indian Springs Village		860.48	
Montevallo		3,497.79	

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	<b>Excise Taxes</b>	Revenues	County
Pelham		21,921.43	
Vincent		723.92	
Westover		464.29	
Wilsonville		665.29	
Wilton		250.17	209,295.87
St. Clair	122,822.68	13,110.77	
Argo		1,482.42	
Ashville		1,569.14	
Leeds		4,287.09	
Margaret		1,612.44	
Moody		7,190.73	
Odenville		1,305.46	
Pell City		9,166.63	
Ragland		596.84	
Riverside		804.04	
Springville		2,088.15	
Steele		379.80	166,416.19
Sumter	122,822.68	7,136.10	
Cuba		125.99	
Emelle		19.30	
Epes		69.91	
Gainesville		75.75	
Geiger		61.90	
Livingston		2,526.86	
York		1,376.49	134,214.98
Talladega	122,822.68	14,974.45	
Bon Air		42.24	
Childersburg		3,016.59	
Lincoln		3,530.75	
Munford		470.47	
Oak Grove		192.27	
Sylacauga		6,851.07	
Talladega		8,664.68	
Talladega Springs		60.45	
Waldo		103.06	160,728.71

	_	Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Tallapoosa	122,822.68	10,327.40	
Alexander City		8,800.50	
Camp Hill		369.25	
Dadeville		2,127.49	
Daviston		77.93	
Goldville		20.03	
Jackson's Gap		301.51	
New Site		281.49	145,128.28
Tuscaloosa	122,822.68	25,089.43	
Brookwood		665.66	
Coaling		603.39	
Coker		356.50	
Lake View		707.53	
Northport		12,933.24	
Tuscaloosa		66,678.87	
Vance		556.78	230,414.08
Walker			
Jasper		6,789.94	6,789.94
Wilcox	122,822.68	6,942.91	
Camden		2,133.41	
Oak Hill		9.46	
Pine Apple		48.07	
Pine Hill		355.04	132,311.57
Grand Total	5,649,843.28	2,038,795,89	7,688,639.17

#### **Beer Tax Collected and Distributed to Other State Agencies:**

	Amount
	Distributed
General Fund	16,950,274.00
Department of Human Resources	11,300,182.50
Education Trust Fund	22,600,364.51
Grand Total	50,850,821.01

#### Local Beer and Wine Taxes Collected and Distributed:

	Amount
City/ County	Distributed
Brundidge	44,865.05
Selma	326,744.39
Troy	305,195.24
Cleburne County	77,264.20
Montgomery County	171,470.30
Pike County	74,575.44
Grand Total	1,000,114.62

#### TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties: (As Required by Act 2010-135)

	Amount
County	Distributed
Bibb County	355,547.55
Blount County	404,425.40
Chilton County	407,889.45
Clarke County	439,311.81
Clay County	338,386.21
Coffee County	531,138.55
Fayette County	360,685.51
Geneva County	422,880.22
Lamar County	357,552.40
Marion County	426,577.37
Monroe County	386,804.28
Pickens County	391,887.11
Randolph County	375,210.27
Walker County	597,300.29
Washington County	335,590.55
	6,131,186.97

## **County License Fees Collected and Distributed**

County Name	Amount Distributed
Autauga	4,505.00
Baldwin	158,246.00
Barbour	10,550.00
Bullock	5,500.00
Butler	9,725.00
Calhoun	58,950.00
Chambers	10,200.00
Choctaw	8,125.00
Cleburne	3,525.00
Colbert	15,775.00
Conecuh	7,850.00
Coosa	2,675.00
Covington	8,800.00
Crenshaw	4,650.00
Dale	9,925.00
Dallas	17,000.00
Elmore	25,600.00
Escambia	13,000.00
Etowah	76,325.00
Greene	3,603.00
Hale	3,875.00
Henry	1,525.00
Houston	58,950.00
Jefferson	304,100.00
Lee	39,450.00
Lowndes	4,375.00
Macon	6,175.00
Madison	122,600.00
Marengo	7,175.00
Mobile	187,275.00
Montgomery	100,625.00
Perry	2,875.00

## **County License Fees Collected and Distributed**

County Name	<b>Amount Distributed</b>
Pike	14,450.00
Russell	14,975.00
Shelby	133,750.00
St Clair	23,550.00
Sumter	5,000.00
Talladega	54,400.00
Tallapoosa	13,625.00
Tuscaloosa	42,600.00
Wilcox	9,500.00
Grand Total	1,605,379.00

# State License Activity

Liquor

Liquor		
	Lounge Class I	608
	Lounge Class II	505
	Restaurant	1,786
	Club Class I	135
	Club Class II	221
	Special Events Retail	80
	Special Retail (30 days or less)	19
	Special Retail (More than 30 days)	274
	Retail Common Carrier	12
	Total Liquor	3,640
Beer		
	Retail Beer (On-Premises)	639
	Retail Beer (Off-Premises)	4,490
	Brewpub	2
	Total Beer	5,131
Wine		
vv me	Retail Table Wine (On-Premises)	346
	Retail Table Wine (Off-Premises)	3,517
	Total Table Wine	3,863
Other Licenses		
Other Licenses	Liquor Wholesale	3
	Wholesale Beer Only	6
	Wholesale Table Wine Only	13
	Wholesale Table Wine & Beer Combined	28
	Warehouse License	4
	Manufacturer	118
	Importer	169
	International Motor Speedway	1
	Non-Profit Tax Exempt	32
	Total Other	374
Total All		13,008
<b>RVP</b> Certifications		3,299
Ephedrine Registrations		3,980

#### Annual Tobacco Report

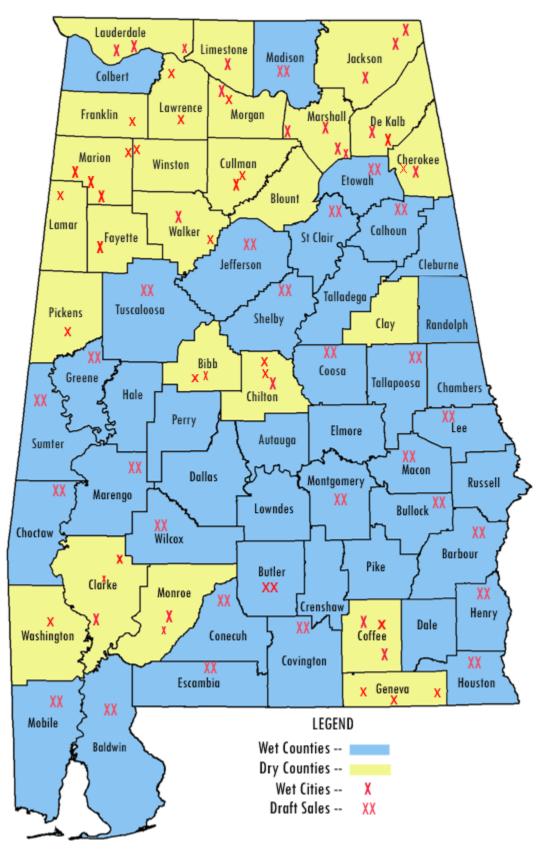
#### **Tobacco Permits Issued by Retail Outlet Type**

Č.	vI
Convenience Store	3,803
Supermarket	500
Drug Store/Pharmacy	360
Restaurant	532
Liquor Package	410
Department / Discount Store	205
Liquor Lounge/Club	594
Industry	1
Canteen / Snack Bar	41
Tobacco Store	145
Hotel /Motel	41
Other	335
Total	6,967

#### **Tobacco Administrative Cases Filed** 385

#### **Tobacco Compliance Checks**

	Total	Minor	Non-
	Checks	Sales	Compliance
	Completed	Cases	Rate
Convenience store	3,588	295	8.22%
Grocery/ Supermarket	371	35	9.43%
Drug Store	293	19	6.14%
Restaurant	6	0	0%
Liquor Package	165	13	7.88%
Department Discount	110	11	10.00%
Liquor Lounge Club	33	0	0%
Industry	0	0	0%
Canteen	2	0	0%
Tobacco Store	102	7	6.86%
Hotel Motel	4	0	0%
Other	14	0	0%
	4,688	380	8.11%



Wet/Dry County Map

#### **Special Notes about Counties**

Autauga Co.	Allows Sunday Sales - City of Prattville - On-Premises
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010)
Cherokee Co.	
01.11	(Leesburg 11-11) $W \in G^{*} = D = G = (1 - G) = (1 - 1007) = L = (1 - 2010) T^{*} = 1$
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thornsby
	(2-2011)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove
	Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton
	(6-2010)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only
Colocit Co.	
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and
~ ~ ~	Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County – Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-2010), Samson & Slocomb
a a	(11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry County - Florence and Sunday Sales on Premises (7-
	1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010), Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab
iviai silali CU.	(11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
WIOUNE CO.	Anows Sunday Sales - An Types

#### **Special Notes about Counties**

Monroe Co. Monroe Co. Montgomery Co. Morgan Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005) City of Monroeville sells draft beer Allows Sunday Sales - All Types Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co. Perry Co.	City of Decatur sells draft beer and allows Sunday Sales Allows Sunday Sales- No Municipalities - All Types
Pickens Co.	Wet City in Dry County- Aliceville (6-2010)
Russell Co.	Allows Sunday Sales - Phoenix City- All Types & No license issued
	within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phoenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)

#### LICENSE CODES:

010-LOUNGE RETAIL LIQUOR (CLASS I) 011-LOUNGE RETAIL LIQUOR (CLASS II) 020-RESTAURANT RETAIL LIQUOR 040-RETAIL BEER (ON & OFF) 050-RETAIL BEER (OFF PREMISES) 060-RETAIL TABLE WINE (ON & OFF) 070-RETAIL TABLE WINE (OFF PREMISES) 031-CLUB LIQUOR (CLASS I/NON PROFIT) 032-CLUB LIQUOR (CLASS II/PROFIT) 140-SPECIAL EVENTS 150-SPECIAL RETAIL (LESS THAN 30 DAYS) 160-SPECIAL RETAIL (30 DAYS OR MORE) **170-RETAIL COMMON CARRIER 200-MANUFACTURER** 210-IMPORTER 220-BREW PUB 230-INTERNATIONAL MOTOR SPEEDWAY

#### **COUNTIES THAT ALLOW SALES OF:**

32 OZ. CANS	<b>32 OZ. CONTAINERS</b>	24 OZ. CANS	40 OZ. CONTAINERS
Choctaw	Barbour	Calhoun	Perry
Conecuh	Coosa		
Hale	Macon		
Green	Russell		
Marengo			
Sumter			

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Alabama Alcoholic Beverage Control Board 2715 Gunter Park Drive West Montgomery, AL 36109 334-271-3840

For more information about the ABC Board Please visit our web site <u>www.ABC.Alabama.gov</u>

Report Alcohol and Tobacco Violations Call Toll Free 1-800-327-7341

