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FISCAL YEAR 2013

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Alabama Alcoholic Beverage Control Board

Mac Gipson

William E. Thigpen Assistant Administrator Robert W. "Bubba" Lee Board Charman

Samuetta H. Drew Board Member

Michael Ingram, MD Board Member

Honorable Robert Bentley Governor, State of Alabama Alabama State Capitol Montgomery, AL 36130

Dear Governor Bentley:

On behalf of the Alabama Alcoholic Beverage Control Board, it gives me great pleasure to submit to you the 2013-2014 annual report. The report describes the accomplishments and the financial gains over the prior year.

The agency operated approximately 175 stores, the district offices and the central warehouses, all leased from private landlords, infusing over \$10.5 million into the Alabama economy.

After the ABC Board paid all of its operating expenses, we distributed more than \$215 million to state and local governments while continuing to fulfill our primary mandate of producing revenues, regulation, enforcement, and education of alcohol, tobacco, and illegal drug issues.

We have continued our efforts to improve our store operations by opening or relocating stores during the year. In each case, we feel the new locations provide a safer, friendlier environment in a more convenient location for our customers, and, in addition, generate increased revenues for the State.

During FY 2013-2014, while the Enforcement Division was still under the ABC Board, 2301 tobacco sale compliance checks were conducted. Of that number, 120 resulted in sales, for a noncompliance rate of 5%. This rate continues to remain low each year underscoring the success of our enforcement and merchant education efforts. We also provide, to licensees and to the general public, information relative to alcohol abuse and to the laws and the consequences of their violation.

The ABC Board has debuted a new public awareness campaign called "Under Age, Under Arrest" to combat underage and binge drinking. These presentations warn students of the dangers of binge drinking and that they could face arrest for drinking underage. This hour-long educational program, with the help of elected officials, victim advocacy representatives and clergy, is being presented at high schools and colleges all over the State of Alabama.

The ABC Board continues to serve the people while providing control and awareness. In their varied operations, ABC employees are committed to effectively continuing the missions of this agency: service to the citizens of Alabama.

Sincerely,

H.M. Gipson

Administrator

2715 GUNTER PARK DRIVE WEST, MONTGOMERY, ALABAMA 36109 • P.O. BOX 1151, MONTGOMERY, ALABAMA 36101 (334) 271-3840 • FAX # (334) 244-1815 • WEB SITE http://www.abc.alabama.gov

BOARD MEMBERS



Robert W. "Bubba" Lee, Board Chairman President and CEO, Vulcan, Inc



Samuetta Drew, Board Member Chief Operating Officer, Birmingham City School District



Rickey D. Mobley, Board Member

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ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr., Assistant Administrator



History and Mission

The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February, 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the "protection of the public welfare, health, peace and morals" of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added. Today, the ABC Board operators 173 ABC Stores and seven Enforcement Divisions that provide for the safety of our citizens through their licensing, education, and drug and alcohol enforcement activities. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State. ABC Enforcement officers also provide security for the Governor's Office.

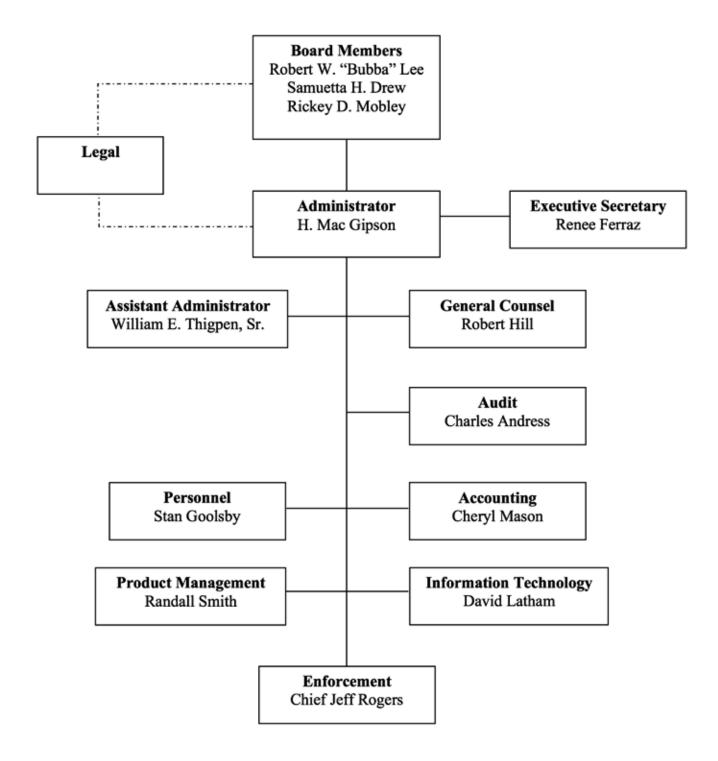
The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

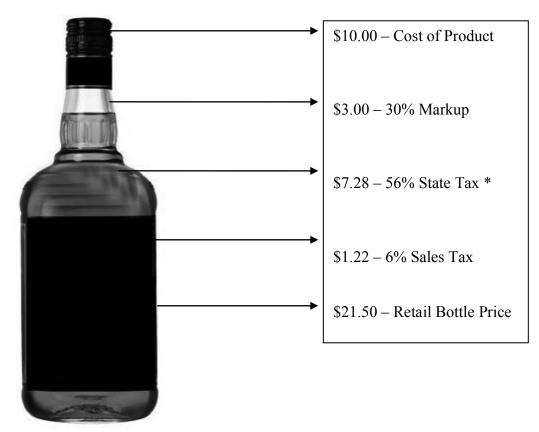
It is the ABC Board's goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC's law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.



ABC Board Organization



What's In the Price of Liquor?



*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$2.45
2. Human Resources	\$2.15
3. Mental Health	\$1.88
4. Various State Agencies and Local Governments	\$5.02

The ABC Board operates with a specific price structure.

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The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf.

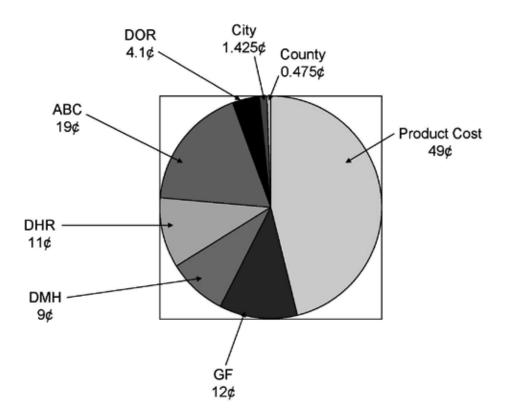
The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies.

From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

Cost of Product - \$0.49 State General Fund (GF) - \$0.12 * Department of Mental Health (DMH) – \$0.09 * Department of Human Resources (DHR) - \$0.11 * ABC - \$0.19 ** Department of Revenue (DOR) - \$0.041 City - \$0.01425 County - \$0.00475

* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

** ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.

Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of seventeen central office employees, 41 warehouse employees, and six-hundred and eight store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

Stores - Operates 175 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

Pricing - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

Purchasing - Product Management manages all shipments of alcoholic beverages to 175 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

Warehousing - The ABC Warehouse ships and receives approximately 13,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 330,000 cases year round and ships roughly 2.4 million cases annually.

Transportation - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis.

Distribution/Wholesale - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week. P.M> has established two new forms of coding to identify cases more effectively, one is all Value Added Packs, i.e. gift sets, and the other is wholesale items that can be sold to licensees by the bottle.

Merchandising - Coordinates all merchandising efforts in 175 ABC retail and wholesale outlets including shelf management and display locations in the stores.

Law Enforcement

The Law Enforcement Division of the Alcoholic Beverage Control Board was created in 1937 with passage of the Alcoholic Beverage Control Act. The 113 sworn officers of the Alabama Alcoholic Control Board's Law Enforcement Division serve under the classification of State Law Enforcement Officers, participate in the State Police Retirement System, and have full police powers throughout the state of Alabama. As part of the ABC Board, there are 30 support personnel within the Law Enforcement Division which are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Enforcement duties and responsibilities include:

- Serves as the primary state law enforcement agency tasked with the enforcement of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking issues. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has decreased, as reflected by out Minor Compliance Check non-compliance rate which decreased substantially over the past decade.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any time in our history.
- Serves as the primary state law enforcement agency tasked with the enforcement of tobacco laws in the state.
- Tobacco investigations include the responsibility of investigating the sale, possession and use of tobacco products for minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man-hours and resources to concentrate on Underage Tobacco Use issues. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs help to cover the cost of regulating and enforcing tobacco sales. The completion of requirements under federal SYNAR legislation protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Issues, regulates and investigates Tobacco Permits for all locations in the state selling tobacco products.

- Any business location in the state, not covered by the Alabama Board of Pharmacy, that manufactures, distributes or sells Ephedrine products that may be used in the process of illegally manufacturing Methamphetamine are required to register each year. ABC Enforcement is also included in state law that requires cooperative efforts with the Alabama Substance Abuse Task Force and the Alabama Criminal Justice Information Center to assist in the operation of an Ephedrine sales database and to present training related to Ephedrine sales and Methamphetamine use. Investigates the illegal manufacture, sale, possession and use of illegal drugs in the state. Because ABC agents are in the areas where drug sales and use are prevalent, it is a natural association that they will identify and investigate these types of illegal activities. Federal funding under the Byrne Grant program from the U.S. Department of Justice and the Alabama Department of Economic and Community Affairs helps to cover the cost of drug investigations.
- Provides security for all ABC Stores, Warehouse and Central Office facilities. Currently Warehouse and Central Office security is conducted by 2 Facility Police Officers, supplemented by a private security company through state contract. The Store Security Unit provides installation, maintenance, monitoring and data retrieval for all ABC facilities through the use of alarms and digital video recording equipment. ABC Enforcement Agents also investigate criminal activity and violation of policy/procedures at ABC facilities. During normal daily activities and peak sales seasons, ABC Enforcement Agents provide security to ABC Stores to help with crowd control and bank deposits.
- When called upon, ABC Enforcement Agents provide Executive Protection Services to state officials and visiting dignitaries.
- ABC Enforcement is a first-line response force for the Alabama Emergency Management Agency (EMA) in times of natural disaster or terrorist attack. While the first priority is to protect state property and ABC facilities, Agents are assigned to assist other state and local law enforcement agencies to maintain public safety as needed. ABC Agents stand ready to assist other law enforcement agencies when assistance is needed.
- The Enforcement Division also operates a toll-free hotline (1-800-327-7341) to take complaints and gather information related to criminal activity.

Responsible Vendor Program

The Responsible Vendor Program was implemented in October of 1990. The intent of the Alabama Legislature in passing the Alabama Responsible Vendor Act is to eliminate the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, and the reduction of intoxication and accidents, injuries, and deaths in the state related to intoxication.

The Alabama Responsible Vendor Program is a voluntary program for licensees to join and certify thru the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees involved in the management, sale or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal and responsible sales and to train employees in these policies.

The Alabama Responsible Vendor Program Division establishes the guidelines required for licensees to be certified into the Responsible Vendor Program. The program approves courses for private course providers that want to market their services to licensees and also individual companies who want to create and obtain their own course approval to train their employees. At this time the Responsible Vendor Program currently has approximately 200 approved courses.

The Responsible Vendor Program Division has 6 Compliance Specialists that cover all 7 Enforcement Divisions throughout the state. Their jobs consist of conducting RVP inspections of licensed locations, administrative compliance inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentation to schools, colleges, civic groups and organizations on underage drinking.



Activities for the division during this fiscal year include:

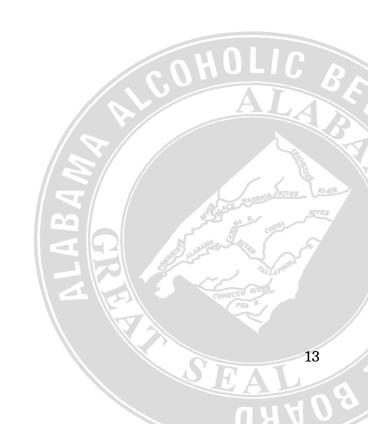
Criminal Cases		
Alcohol	430	
Tobacco	158	
Drug	579	
Other	132	
Stores	41	
Administrative Cases		
Alcohol	503	
Tobacco	110	
Inspections		
Alcohol	1,667	
Tobacco	1,362	
Minor Compliance Cheeles		
Minor Compliance Checks	2 202 (202 G 1	
Alcohol		9.00% Non-Compliance)
Tobacco	2,301 (120 Sales - 3)	5.00% Non-Compliance)
Applications Processed		
Alcohol	1,461	
Tobacco	717	
Tobacco	/ 1 /	
Store Security Checks	2,002	
Assists		
Alcohol	6,632	
Tobacco	2,997	
Drug	862	
Other	2,457	
Stores	60	
Complaints Filed	410	
Complaints Closed	134	
Evidence Seizures		
Alcohol	\$ 2,292,358.72	
Tobacco	\$ 2,292,538.72 \$ 530.05	
Drug		Street Value of Evidence Seized
al series	*Estimated S	succer value of Evidence Selzed
Moonshine Still Investigati	ons	
Stills Seized	0115	24
Gallons of Mash Se	ized	9,592
Gallons of Moonshi		269
Ganons of Woolish	ne winskey seizeu	209

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Activities for the division during this fiscal year include:

Responsible Vendor Program	
Certifications	3,770
Attendees for Education Presentations on Alcohol/Tobacco	5,174
Inspections	2,097
Approved Courses	200
Administrative Compliance	
Administrative Compliance Inspections	68
Inspection Assists	18
State License Activity	
Alcoholic Beverage Licenses Issued	15,228
Tobacco Permits Issued	8,739
RVP Certifications	2,350



Administration

Accounting – Processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children's First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

Auditing – The Audit Division of the ABC Board audits the records of all beer and wine wholesalers, and ABC Stores, conducts physical inventories of the wholesalers, ABC Warehouse and ABC Stores, and performs internal audit functions for the Board. This Division receives monthly reports from all licensed beer and table wine wholesalers and invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler's records are conducted by the audit staff in order to ensure that appropriate taxes are paid and the operations of the licensee are conducted in accordance with Title 28, *Code of Alabama (1975)* and the Alabama ABC Board Rules and Regulations. Reports are completed and sent to the Administrator and the Enforcement Division for any corrective action deemed necessary.

The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products and reconciling the count with the perpetual inventory. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency's assets. ABC Board financial statements are reviewed and tested for continuity and accuracy. These procedures safeguard the taxpayer's interest.

The auditors conduct audits of ABC Retail and Wholesale Stores during the fiscal year. These audits include a physical inventory of all merchandise and comparison of the results with store's perpetual inventory. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

Information Technology (IT) – Information Technology worked with the ABC Licensing & Compliance division to begin the Licensing System Acquisition and Implementation Project with the issuance of a Request for Proposal (RFP) for replacement of ABC's outdated Licensing System in July 2014 with a Software as a Service (SAAS) hosted solution. The project was awarded to Accela, Inc. and work began 4th quarter of 2014 with a projected completion date of April 2016.

Computers and peripherals in all 175 stores were refreshed with new and current technology to allow the remote locations the same capabilities and communication options as personnel located in the central office. Over 400 Point of Sale (POS) systems were also upgraded

to HP RP7 hardware along with a required upgrade to the SAP POS software in order to meet the mandate by the State Office of Information Technology to replace equipment running Windows XP operating systems which is no longer supported.

ABC was a pilot for the new statewide enterprise timekeeping system being implemented by the State Finance Department which necessitated network connected time clocks with biometric access features to be installed at stores throughout the state. The IT division installed and supports the devices along with the associated timekeeping application on a daily basis.

ABC was also selected as a pilot agency for the implementation of Microsoft Office 365 to replace 2007 versions of purchased licenses for office software. This is another SAAS solution that provides all basic office software such as word processing, presentation, email, and spreadsheets so that new versions are automatically provided to users as soon as released with little to no interaction needed by technical personnel. It also provides the ability to access documents and information from up to five devices anywhere that Internet access is available.

The IT division collaborated and assisted with the Alabama Law Enforcement Agency (ALEA) transition of ABC enforcement personnel and resources to that agency as required by the legislative act that created ALEA. The transition was completed by the target date of January 2015.

Personnel – Is responsible for the control of hiring, service, and separation of all employees of the ABC Board. This includes employee file maintenance, benefits maintenance, illness/injury monitoring, complaint management, payroll management, training & information, and disciplinary procedures. ABC Personnel monitors compliance with and updates related to ABC Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. ABC Personnel provides service to a large employee staff in many classifications related to stores operations, law enforcement, clerical, and executive management.



5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2013-2014	FY 2012-2013	FY 2011-2012
General Fund	\$ 75,107,282.53	\$ 67,243,379.10	\$ 74,205,350.23
Department of Human Resources	\$ 52,404,936.16	\$ 50,116,263.67	\$ 49,719,398.53
Department of Mental Health	\$ 35,657,335.26	\$ 33,872,381.15	\$ 33,038,527.92
Education Trust Fund	\$ 22,177,501.35	\$ 22,171,245.24	\$ 22,600,364.51
Department of Revenue	\$ 15,131,488.55	\$ 14,608,969.67	\$ 14,173,012.04
Cities and Counties	\$ 15,264,148.25	\$ 14,811,598.95	\$ 16,570,024.51
Total Resources Generated	\$ 215,742,148.25	\$ 202,823,837.78	\$ 210,306,577.74

PROFITS DISTRIBUTION	FY 2013-2014	FY 2012-2013	FY 2011-2012
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 7,192,585.85	\$ 1,371,505.48	\$ 9,068,596.54
6.25% Wet Counties	\$ 528,866.61	\$ 100,845.99	\$ 666,808.57
3.75% Dept. of Human Resources	\$ 317,319.96	\$ 60,507.59	\$ 400,085.14
3.75% Wet Counties	\$ 317,319.96	\$ 60,507.59	\$ 400,085.14
1.25% Cities	\$ 105,773.32	\$ 20,169.20	\$ 133,361.71
TOTAL	\$ 10,661,865.70*	\$ 3,813,535.86	\$ 12,868,937.10

*FY 2014 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2013-263.

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5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2010-2011	FY 2009-2010
General Fund	\$ 68,895,650.38	\$ 64,330,996.66
Department of Human Resources	\$ 47,875,336.38	\$ 48,208,700.48
Department of Mental Health	\$ 31,488,093.25	\$ 32,299,031.80
Education Trust Fund	\$ 22,715,333.50	\$ 22,006,574.50
Department of Revenue	\$ 13,686,587.68	\$ 13,610,186.94
Cities and Counties	\$ 15,741,648.50	\$ 10,159,507.11
Total Resources Generated	\$ 200,402,649.69	\$ 190,614,997.49

PROFITS DISTRIBUTION	FY 2010-2011	FY 2009-2010
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 5,749,561.61	\$ 1,132,716.25
6.25% Wet Counties	\$ 422,761.88	\$ 83,287.96
3.75% Dept. of Human Resources	\$ 253,657.13	\$ 49,972.78
3.75% Wet Counties	\$ 253,657.13	\$ 49,972.78
1.25% Cities	\$ 84,552.38	\$ 16,657.59
TOTAL	\$ 8,964,190.13	\$ 3,532,607.36



Statement of Operations Unaudited

Revenues:	FY 2013-2014	FY 2012-2013	FY 2011-2012
Retail Sales	267,198,282.38	257,970,257.20	250,260,684.64
Wholesale Sales	150,317,668.71	143,318,405.92	137,982,643.44
Military Sales	5,151,904.00	4,677,035.29	4,386,032.48
Total Sales	422,667,855.09	405,965,698.41	392,629,360.56
Embedded Taxes - Title 28	118,396,919.65	112,963,788.51	110,927,324.61
Sales Taxes	15,131,488.55	14,608,969.66	14,168,212.04
County Taxes	157,000.36	144,585.65	145,354.85
Net Sales	288,982,446.53	278,248,354.59	267,388,469.06
Cost of Goods Sold	207,566,318.22	202,284,863.71	192,025,090.61
Gross Margin	81,416,128.31	75,963,490.88	75,363,378.45
5% Markup to General Fund	10,433,095.33	10,006,716.69	9,669,767.47
Total Operating Revenues	70,983,032.98	65,956,774.19	65,693,610.98
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Other Revenues:			
Private Table Wine Liter Taxes	11,122,144.58	11,705,560.41	11,775,546.34
Class II Table Wine - \$2.42 Taxes	94,488.40	104,568.06	98,733.49
Publication & Statistics Sales	3,600.00	3,600.00	3,600.00
Salvaged Equipment	158,532.20	14,815.50	21,123.99
Salvages other than Equipment	49,472.59	45,855.65	53,519.48
Public Service & Import Income	23,838.59	27,955.66	26,899.64
Miscellaneous Income	327,726.90	119,572.68	37,434.28
Prior FY Accrual Adjustment		.00	3,168,980.23
Responsible Vendor Fees	119,770.00	103,670.00	132,500.00
Bailment Fees	1,764,307.11	1,435,281.85	1,414,307.72
Grant Income	564,207.56	687,252.36	681,307.53
Insurance Recoveries		212,416.66	17,189.27
Total Other Revenues	14,228,087.94	14,460,548.83	14,262,161.74
Total Available Revenues	85,211,120.92	80,417,323.02	79,955,772.72
Expenditures:			
Disposal of Equipment	46,651.82	2,261,078.63	5,257.29
Store Expenses	47,527,541.19	46,297,026.66	46,239,624.05
Warehouse Expenses	3,157,422.00	3,045,724.09	3,072,119.86
Administrative Expenses	8,586,215.53	9,053,270.44	6,790,805.19
Enforcement Expenses	15,231,424.68	15,946,687.34	14,148,009.46
Total Expenditures	74,549,255.22	76,603,787.16	70,255,815.85
Net Revenues for Distribution	10,661,865.70	3,813,529.12	12,868,937.10

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Statement of Operations Unaudited

Revenues:	FY 2010-2011	FY 2009-2010
Retail Sales	251,381,574.08	240,183,586.46
Wholesale Sales	131,019,737.39	124,779,195.22
Military Sales	3,884,848.76	4,131,351.11
Total Sales	386,286,160.23	369,094,132.79
Embedded Taxes - Title 28	105,629,771.82	103,450,345.21
Sales Taxes	13,681,787.68	13,610,186.94
County Taxes	153,717.58	166,373.70
Net Sales	266,820,883.15	251,867,226.94
Cost of Goods Sold	188,027,828.55	184,429,915.53
Gross Margin	78,793,054.60	67,437,311.41
5% Markup to General Fund	9,259,098.21	9,075,269.25
Total Operating Revenues	69,533,956.39	58,528,415.86
Total Operating Revenues	09,333,930.39	56,526,415.60
Other Revenues:		
Private Table Wine Liter Taxes	11,019,195.69	10,492,104.44
Class II Table Wine - \$2.42 Taxes		
Publication & Statistics Sales	3,600.00	3,600.00
Salvaged Equipment	14,123.96	9,416.21
Salvages other than Equipment	74,376.31	69,835.76
Public Service & Import Income	54,643.01	43,161.55
Miscellaneous Income	226,615.06	82,240.79
Prior FY Accrual Adjustment	-2,238,987.11	5,832,756.54
Responsible Vendor Fees	86,310.00	105,315.00
Bailment Fees	1,354,260.36	1,343,012.30
Grant Income	452,983.24	504,518.85
Insurance Recoveries		AT
Total Other Revenues	13,286,107.63	12,653,204.90
Total Available Revenues	82,820,064.02	71,181,620.76
Expenditures:		120 201 74
Disposal of Equipment	35,015.06	139,291.74
Store Expenses	46,578,162.15	47,311,430.38
Warehouse Expenses	3,017,918.08	3,125,065.76
Administrative Expenses	6,482,826.63	6,508,464.46
Enforcement Expenses	15,502,964.86	16,397,517.60
Total Expenditures	71,616,886.78	73,481,769.94
Net Revenues for Distribution	8,964,190.13	3,532,607.36

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License Fees, Filing Fees, Transfer Fees & Penalties Generated

	Amount
License Fees Transferred to General Fund	Distributed
Lounge Retail Liquor - Class I	174,900.00
Restaurant Retail Liquor	542,700.00
Club Liquor - Class I	39,900.00
Club Liquor - Class II	146,250.00
Liquor Wholesale	1,500.00
Retail Common Carrier	1,500.00
Manufacturer	69,000.00
Lounge Retail Liquor - Class II	146,100.00
Retail Table Wine	54,300.00
Retail Table Wine Off Premise	484,200.00
Wholesale Table Wine	7,700.00
Wholesale Table Wine & Beer	21,000.00
Brewpub	7,000.00
International Motor Speedway	300.00
Retail Beer	94,200.00
Retail Beer Off Premise	582,300.00
Wholesale Beer	2,750.00
Warehouse	800.00
Additional Warehouse	.00
Special Events Retail	24,450.00
Special Retail 30 Days or less	200.00
Special Retail More than 30 days	73,750.00
Importer	86,500.00
Total Distribution	2,561,300.00

Other License Related Fees Transferred to General Fund	
Application Filing Fee	63,950.00
License Transfer Fee	33,450.00
Penalties	189,400.00
Total Distribution	286,800.00

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County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County	
Autauga	117,965.43	9,353.43		
Autaugaville		266.30		
Billingsley		44.07		
Prattville		16,518.54	144,147.77	
Baldwin	117,965.43	18,470.06		
Bay Minette		3,971.11		
Daphne		9,088.61		
Elberta		458.53		
Fairhope		12,551.93		
Foley		8,653.91		
Gulf Shores		4,982.32		
Loxley		499.54		
Orange Beach		14,159.88		
Robertsdale		3,690.83		
Silverhill		216.10		
Spanish Fort		4,345.31		
Summerdale		263.85	199,317.41	
		200000		
Barbour	117,965.43	7,974.49		
Blue Springs	,	29.38		
Clayton		1,467.39		
Clio		428.22		
Eufaula		5,600.71		
Louisville		158.86	133,624.48	LIC
Bibb				
Brent		261.83	261.83	
Dient		201.05	201.05	
Blount	117,965.43		117,965.43	ALVER
Bullock	117,965.43	6,341.96		AND AVE
Midway		152.74		coord C
Union Springs		1,215.40	125,675.53	THEAP OUSA
Butler	117,965.43	7,254.63	CONECUM	RIVER .
Georgiana	, -	531.99		K l
Greenville		3,675.08		
-		, - · - · · · ·		21
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		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
McKenzie		162.23	129,589.36
Calhoun	117,965.43	15,815.84	
Anniston	,	10,773.99	
Hobson City		236.00	
Jacksonville		6,245.17	
Ohatchee		358.13	
Oxford		11,936.38	
Piedmont		1,493.11	
Weaver		929.90	165,753.95
Chambers	117,965.43	8,685.49	
Five Points		43.16	
Fredonia		60.91	
Lafayette		1,776.39	
Lanett		1,979.79	
Valley		2,915.21	
Waverly		44.38	133,470.76
Cherokee			
Centre		1,395.54	1,395.54
Chilton			
Clanton		1,954.16	1,954.16
LUNT			
Choctaw	117,965.43	6,738.50	
Butler		914.76	
Gilbertown		65.81	
Lisman	0	164.98	
Pennington	0	67.64	
Silas	P	138.35	
Toxey		41.94	126,097.41
Clarke		7 000 21	2000 21
Jackson		2,088.31	2088.31
Cleburne	117,965.43	6,568.98	
Edwardsville		61.83	

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County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County	
Fruithurst		86.93	County	
Heflin		1,254.41		
Ranburne		125.19	126,062.77	
Coffee				
Enterprise		4,945.06	4,945.06	
Colbert	117,965.43	10,419.50		
Cherokee		320.78		
Leighton		223.14		
Littleville		309.45		
Muscle Shoals		17,107.75		
Sheffield		3,211.65		
Tuscumbia		2,578.19	152,135.89	
Conecuh	117,965.43	6,565.77		
Castleberry	,	178.45		
Evergreen		1,811.47		
Repton		86.32	126,607.44	
Coosa	117,965.43	6,387.95		
Goodwater		451.49		
Kellyton		66.43		
Rockford		146.00	125,017.30	01
Covington	117,965.43	8,784.24	CU	
Andalusia		5,448.07		A
Babbie		184.58		
Carolina		90.91		
Florala		606.06		
Gantt		67.96		WARRION
Heath		77.74		State -
Libertyville		35.82		Jen ?
Lockhart		157.94	A STATE OF	N.
Onycha		56.32		
Opp		2,038.25		PEA R.
Red Level		149.06		
River Falls		161.00		

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Sanford		73.77	135,897.15
Crenshaw	117,965.43	6,525.82	
Brantley	117,900.15	247.63	
Dozier		100.70	
Glenwood		57.24	
Luverne		1,474.34	
Petrey		17.75	
Rutledge		142.94	126,531.85
Cullman	117,965.43		
Cullman		7,737.53	125,702.96
Dale	117,965.43	9,867.75	
Ariton		233.85	
Clayhatchee		180.29	
Daleville		1,908.28	
Grimes		170.80	
Level Plains		638.20	
Midland City		717.47	
Napier Field		108.35	
Newton		462.50	
Ozark		6,609.57	
Pinckard		198.04	139,060.53
Dallas	117,965.43	9,607.29	
Orrville		62.44	
Selma	50	13,228.94	140.864.10
DeKalb	117,965.43		
Ft. Payne	P	2,960.64	120,926.07
Elmore	117,965.43	11,445.71	
Coosada		374.65	
Deatsville		353.23	
Eclectic		306.39	
Elmore		386.29	
Millbrook		6.902.14	

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	Beer	Wine Tax/ Stores Net	Total by	
County/City	Excise Taxes	Revenues	County	
Tallassee		3,208.33		
Wetumpka		3,885.02	144,827.19	
Escambia	117,965.43	8,860.48		
Atmore		5,057.66		
Brewton		2,347.57		
East Brewton		758.49		
Flomaton		440.77		
Pollard		41.94		
Riverview		56.32	135,528.66	
Etowah	117,965.43	14,987.52		
Altoona		285.58		
Attalla		2,893.79		
Gadsden		17,323.77		
Glencoe		1,579.42		
Hokes Bluff		1,311.90		
Rainbow City		4,851.05		
Reece City		199.88		
Ridgeville		34.29		
Sardis City		1,513.10		
Southside		2,574.83		
Walnut Grove		213.66	165,734.22	
Franklin			0	HOLIC
Russellville		1,374.04	1,374.04	
C			A L	ALA
Geneva Geneva		375.79	375.79	
Cusana	117.065.42	6 179 00	\leq	ALVER -
Greene	117,965.43	6,178.00		A ALL WARRION ALLER
Boligee		100.40		شمسم فتقون متقسقي كلحكو
Eutaw		1,475.71		when I gen (h
Forkland		198.65	125,918.19	Titlaroost
Hale	117,965.43	6,857.51	E1 (2)	CONECUN RIVER
Akron		108.97		
Greensboro		1.916.59		2
				FAL

	_	Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Moundville		742.89	
Newbern		56.93	127,648.32
Henry	117,965.43	6,775.06	
Abbeville		954.62	
Haleburg		31.53	
Headland		1,799.25	
Newville		164.98	127,690.87
Houston	117,965.43	13,604.90	
Ashford		657.48	
Avon		166.21	
Columbia		226.50	
Cottonwood		394.55	
Cowarts		572.70	
Dothan		33,108.74	
Gordon		101.62	
Kinsey		672.78	
Madrid		107.13	
Rehobeth		397.00	
Taylor		726.97	
Webb		437.71	169,139.72
Jackson			
Scottsboro		3,123.26	3,123.26
Jefferson	117,965.43	67,736.88	
Adamsville		3,398.95	
Bessemer	50	20,685.29	
Birmingham		131,062.13	
Brighton	F	901.43	
Brookside		417.20	
Cardiff		16.84	
Center Point		5,179.36	
Clay		2,971.52	
County Line		78.97	
Fairfield		7,155.33	
Fultondale		5,284.17	

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County/City Excise Taxes Revenues County Gardendale 4,252.51 Gardspring 662.69 Gardendale 11,309.60 11,309.60 Hoover 38,097.42 1000000000000000000000000000000000000		D	Wine Tax/	T (11	
Gardendale 4,252.51 Graysville 662.69 Homewood 11,309.60 Hoover 38,097.42 Hueytown 8,960.01 Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90	Country/City	Beer	Stores Net	Total by	
Graysville 662.69 Homewood 11,309.60 Hoover 38,097.42 Hueytown 8,960.01 Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90		Excise Taxes		County	
Homewood 11,309.60 Hoover 38,097.42 Hueytown 8,960.01 Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90					
Hoover 38,097.42 Hueytown 8,960.01 Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90	-				
Hueytown 8,960.01 Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90					
Irondale 3,779.91 Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90					
Kimberly 829.81 Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90	-				
Lipscomb 676.46 Maytown 117.85 Midfield 1,642.17 Morris 569.02 Mountain Brook 6,248.22 Mulga 255.90					
Maytown117.85Midfield1,642.17Morris569.02Mountain Brook6,248.22Mulga255.90	-				
Midfield1,642.17Morris569.02Mountain Brook6,248.22Mulga255.90	-				
Morris569.02Mountain Brook6,248.22Mulga255.90	-				
Mountain Brook6,248.22Mulga255.90					
Mulga 255.90					
-			· · · · · ·		
North Johns 44.38	-				
	North Johns		44.38		
Pinson 3,767.35	Pinson		3,767.35		
Pleasant Grove3,094.58	Pleasant Grove				
Sylvan Springs 471.99	Sylvan Springs		471.99		
Tarrant City3,046.83	Tarrant City		3,046.83		
Trafford 197.74	Trafford		197.74		
Trussville 6,101.30	Trussville		6,101.30		
Vestavia Hills 14,999.10	Vestavia Hills		14,999.10		
Warrior 972.14	Warrior		972.14		
West Jefferson 103.46 473,053.94	West Jefferson		103.46	473,053.94	
Lauderdale 117,965.43	Lauderdale	117.965.43			HOLIC
Florence 3,691.45 121,656.88			3 691 45	121 656 88	
AL AL			-,		AL
Lee 117,965.43 16,083.74	Lee	117,965.43	16,083.74		
Auburn 31,881.66	Auburn	,			
Loachapoka 55.10	Loachapoka				
Opelika 10,426.58 176,412.51	_		10,426.58	176,412.51	WARRION RIVER
					and the second second
Limestone	Limestone				Lution Les Court
Athens 4,725.94 4,725.94	Athens		4,725.94	4,725.94	August and a start
	T 1				CONFECUR RIVER
Lowndes 117,965.43 6,507.71		117,965.43			PEA R.
Benton 15.00					
Fort Deposit 411.38	Fort Deposit		411.38		
SFAL					SFAL

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Hayneville		789.69	
Lowndesboro		35.20	
Mosses		314.97	
White Hall		262.62	126,302.00
Macon	117,965.43	7,509.62	
Franklin		45.60	
Notasulga		295.38	
Shorter		145.09	
Tuskegee		4,797.59	130,758.71
Madison	117,965.43	31,438.18	
Gurley		245.18	
Huntsville		96,670.21	
Madison		24,850.86	
New Hope		860.11	
Owens Cross Roads		465.56	
Triana		151.82	272,647.35
Marengo	117,965.43	7,362.04	
Dayton		15.92	
Demopolis		4,273.61	
Faunsdale		30.00	
Linden		1,161.09	
Myrtlewood		39.79	
Providence		68.26	
Sweet Water		78.97	
Thomaston	-0	127.64	131,122.75
Marion	0		
Winfield	P	798.77	798.77
Marshall	117,965.43		
Albertville		1,895.27	
Guntersville		3,902.50	123,763.20
Mobile	117,965.43	43,202.33	
Bayou La Batre		782.98	
		,	

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Beer Stores Net Revenues Total by County Chickasaw 4,658.47 County Chickasaw 2,245.45 589.53 Creola 589.53 589.53 Dauphin Island 378.94 589.56 Mobile 8,906.77 587.14 Mobile 8,906.77 587.14 Saraland 6,060.84 589.53 Satsuma 1,887.97 58mmes Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 117,965.43 26,300.47 Pike Road 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pike no 117,965.43 8,027.91 Banks 54.79 58.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29			Wine Tax/	
County/City Excise Taxes Revenues County Chickasaw 4,658.47 Chironelle 2,245.45 Creola 589.53 Dauphin Island 378.94 Mobile 89,884.61 Mount Vernon 1,365.67		Beer		Total by
Chickasaw 4,658.47 Citronelle 2,245.45 Creola 589.53 Dauphin Island 378.94 Mobile 89,884.61 Mount Vernon 1,365.67 Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 Pike Road 1,955.38 233,926.63 Morgan Decatur 13,254.25 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 Uniontown 543.31 126,232.76 Pike Pike 117,965.43 8,027.91 Banks 54.79 Brundidge 635.44 Goshen 81.42 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 125,662.49	County/City	Excise Taxes	Revenues	•
Creola 589.53 Dauphin Island 378.94 Mobile 89,884.61 Mount Vernon 1,365.67 Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 29 Pike Road 1,955.38 233,926.63 Morgan 2 24.25 13,254.25 Decatur 13,254.25 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion Uniontown 543.31 126,232.76 Pickens 117,965.43 8,027.91 38,027.91 Banks 54.79 58.27 558.27 Pike 117,965.43 8,027.91 135,790.26 Randolph 117,865.43 7,397.29 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83			4,658.47	-
Dauphin Island 378.94 Mobile 89,884.61 Mount Vernon 1,365.67 Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 117,965.43 26,300.47 Montgomery 117,965.43 26,300.47 Pike Road 1,955.38 233,926.63 Morgan Decatur 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion Uniontown 543.31 126,232.76 Pickens 117,965.43 8,027.91 Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 169.27	Citronelle		2,245.45	
Mobile 89,884.61 Mount Vernon 1,365.67 Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 Pike Road 1,955.38 233,926.63 Morgan 0 13,254.25 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 Uniontown 543.31 126,232.76 Pickens Aliceville 558.27 558.27 558.27 Pickens 117,965.43 8,027.91 135,790.26 Randolph 117,865.43 7,397.29 135,790.26 Randolph 117,965.43 9,926.83 169.27	Creola		589.53	
Mount Vernon 1,365.67 Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 1,955.38 233,926.63 Morgan Decatur 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion Uniontown 543.31 126,232.76 Pickens 117,965.43 8,027.91 Banks 54.79 558.27 Brundidge 635.44 635.44 Goshen 81.42 135,790.26 Troy 9,025.27 135,790.26 Randolph 117,965.43 7,397.29 125,662.49 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27 125,662.49	Dauphin Island		378.94	
Prichard 8,906.77 Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 1,955.38 233,926.63 Morgan 0 13,254.25 13,254.25 Perry 117,965.43 6,355.81 1 Marion 1,368.21 1 126,232.76 Pickens 117,965.43 8,027.91 8 Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Pike 117,965.43 7,397.29 135,790.26 Randolph 117,965.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 125,662.49	Mobile		89,884.61	
Saraland 6,060.84 Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 13,254.25 Perry 117,965.43 6,355.81 13,254.25 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Banks 54.79 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27 125,662.49	Mount Vernon		1,365.67	
Satsuma 1,887.97 Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 233,926.63 Pike Road 1,3254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Banks 54.79 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 117,965.43 9,926.83 Hurtsboro 117,965.43 9,926.83	Prichard		8,906.77	
Semmes 2,284.03 280,213.02 Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 233,926.63 Morgan 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 117,965.43 9,926.83 Hurtsboro 117,965.43 9,926.83	Saraland		6,060.84	
Montgomery 117,965.43 26,300.47 Montgomery 87,705.35 Pike Road 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27 125,662.49	Satsuma		1,887.97	
Montgomery 87,705.35 Pike Road 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 Decatur 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 117,965.43 9,926.83	Semmes		2,284.03	280,213.02
Pike Road 1,955.38 233,926.63 Morgan 13,254.25 13,254.25 Decatur 13,254.25 13,254.25 Perry 117,965.43 6,355.81 Marion 1,368.21 126,232.76 Pickens 117,965.43 8,027.91 Banks 543.7 558.27 Brundidge 635.44 635.44 Goshen 81.42 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 117,965.43 9,926.83	Montgomery	117,965.43	26,300.47	
Morgan Decatur 13,254.25 13,254.25 Perry 117,965.43 6,355.81 1,368.21 1,368.21 Uniontown 543.31 126,232.76 Pickens Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 543.31 54.79 Banks 54.79 543.44 54.79 543.44 	Montgomery		87,705.35	
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Perry 117,965.43 6,355.81 Marion 1,368.21 Uniontown 543.31 126,232.76 Pickens Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 58.27 Banks 547.9 635.44 635.44 Goshen 81.42 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 169.27	Morgan			
Marion 1,368.21 Uniontown 543.31 126,232.76 Pickens Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 54.79 Banks 54.79 635.44 635.44 Goshen 81.42 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 125,662.49	Decatur		13,254.25	13,254.25
Uniontown 543.31 126,232.76 Pickens Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 543.31 126,232.76 Pike 558.27 558.27 558.27 558.27 Pike 117,965.43 8,027.91 543.31 54.79 Banks 54.79 635.44 635.44 Goshen 81.42 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 125,662.49	Perry	117,965.43	6,355.81	
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Aliceville 558.27 558.27 Pike 117,965.43 8,027.91 Banks 54.79 Brundidge 635.44 Goshen 81.42 Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 117,965.43 9,926.83 Hurtsboro 169.27	Uniontown		543.31	126,232.76
Pike 117,965.43 8,027.91 Banks 54.79 Brundidge 635.44 Goshen 81.42 Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 117,965.43 9,926.83 Hurtsboro 117,965.43 9,926.83	Pickens			
Banks 54.79 Brundidge 635.44 Goshen 81.42 Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27 169.27	Aliceville		558.27	558.27
Brundidge 635.44 Goshen 81.42 Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Wedowee 117,965.43 9,926.83 169.27	Pike	117,965.43	8,027.91	C
Goshen 81.42 Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27	Banks		54.79	
Troy 9,025.27 135,790.26 Randolph 117,865.43 7,397.29 125,662.49 Russell 117,965.43 9,926.83 169.27	Brundidge		635.44	
Randolph 117,865.43 7,397.29 299.77 125,662.49 Russell 117,965.43 9,926.83 169.27	Goshen		81.42	
Wedowee 299.77 125,662.49 Russell 117,965.43 9,926.83 Hurtsboro 169.27	Troy		9,025.27	135,790.26
Russell 117,965.43 9,926.83 Hurtsboro 169.27	Randolph	117,865.43	7,397.29	
Hurtsboro 169.27 - 2	Wedowee		299.77	125,662.49
	Russell	117,965.43	9,926.83	
Phenix City 14,016.69 142,078.22	Hurtsboro		169.27	
	Phenix City		14,016.69	142,078.22

Beer Stores Net Total County/City Excise Taxes Revenues Count Shelby 117,965.43 18,834.69 6 Alabaster 9,290.46 7 7 Calera 3,754.26 7 7 Chelsea 8,239.28 7 7 Columbiana 2,121.00 7 7 Harpersville 501.07 7 7 Helena 6,632.54 7 7 Montevallo 3,408.15 7 7 Pelham 17,715.04 6 7 Wilsonville 390.27 7 7	
Shelby 117,965.43 18,834.69 Alabaster 9,290.46 Calera 3,754.26 Chelsea 8,239.28 Columbiana 2,121.00 Harpersville 501.07 Helena 6,632.54 Indian Springs Village 723.29 Montevallo 3,408.15 Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	by
Alabaster 9,290.46 Calera 3,754.26 Chelsea 8,239.28 Columbiana 2,121.00 Harpersville 501.07 Helena 6,632.54 Indian Springs Village 723.29 Montevallo 3,408.15 Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	ity
Calera 3,754.26 Chelsea 8,239.28 Columbiana 2,121.00 Harpersville 501.07 Helena 6,632.54 Indian Springs Village 723.29 Montevallo 3,408.15 Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	
Chelsea 8,239.28 Columbiana 2,121.00 Harpersville 501.07 Helena 6,632.54 Indian Springs Village 723.29 Montevallo 3,408.15 Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	
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Helena6,632.54Indian Springs Village723.29Montevallo3,408.15Pelham17,715.04Vincent608.50Westover390.27Wilsonville559.23	
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Montevallo 3,408.15 Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	
Pelham 17,715.04 Vincent 608.50 Westover 390.27 Wilsonville 559.23	
Vincent608.50Westover390.27Wilsonville559.23	
Westover390.27Wilsonville559.23	
Wilsonville 559.23	
Wilton 210.28	190,953.49
St. Clair 117,965.43 11,339.03	
Argo 1,246.10	
Ashville 1,477.22	
Leeds 3,603.60	
Margaret 1,355.37	
Moody 6,707.63	
Odenville 1,097.34	
Pell City 8,072.62	
Ragland 501.68	
Riverside 675.85	
Springville 1,983.44	
Steele 319.25	156,344.56
Sumter 117,965.43 6,632.57	
Cuba 105.91	
Emelle 16.22	
Epes 58.77	
Gainesville 63.67	
Geiger 52.04	
Livingston 2,056.65	
York 1,140.31	128,091.57
200 A CONTRACTOR	

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		Wine Tax/		
	Beer	Stores Net	Total by	
County/City	Excise Taxes	Revenues	County	
Talladega	117,965.43	12,807.11		
Bon Air		35.50		
Childersburg		2,923.38		
Lincoln		3,207.10		
Munford		395.47		
Oak Grove		161.62		
Sylacauga		6,051.15		
Talladega		7,165.27		
Talladega Springs		50.81		
Waldo		86.62	150,849.46	
Tallapoosa	117,965.43	9,146.47		
Alexander City		7,266.83		
Camp Hill		310.38		
Dadeville		2,183.68		
Daviston		65.50		
Goldville		16.84		
Jackson's Gap		253.44		
New Site		236.60	137,445.17	
Tuscaloosa	117,965.43	20,775.03		
Brookwood		559.54		
Coaling		507.19		
Coker		299.67		
Lake View		594.73		HOLIC
Northport		11,452.42		
Tuscaloosa		58,648.70		AL
Vance		468.01	211,270.72	
Walker			S /	
Jasper		6,097.84	6,097.84	A ACE WARRION PRIVER
Wilcox	117,965.43	6,480.40		and the second
Camden		2,340.87		Warner By Ch
Oak Hill		7.95		ALLATON .
Pine Apple		40.41		CONECUN RIVER
Pine Hill		298.44	127,133.50	
Grand Total	5,544,375.21	1,789,222.37	7,333,597.58	
	-,,,	-,- ,- ,, ,	.,,	

Beer Tax Collected and Distributed to Other State Agencies:

	Amount
	Distributed
General Fund	16,633,126.02
Department of Human Resources	11,088,750.68
Education Trust Fund	22,177,501.35
Grand Total	49,899,378.05

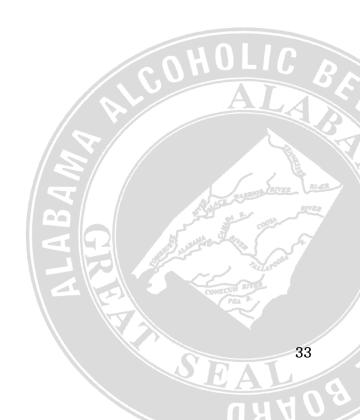
Local Beer and Wine Taxes Collected and Distributed:

	Amount
City/ County	Distributed
Brundidge	40,742.57
Selma	286,556.18
Troy	279,222.97
Cleburne County	52,184.66
Montgomery County	180,143.18
Pike County	74,437.63
Grand Total	913,287.19



TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties: (As Required by Act 2010-135)

	Amount
County	Distributed
Bibb County	327,668.06
Blount County	372,715.13
Chilton County	375,908.45
Clarke County	404,866.57
Clay County	311,854.94
Coffee County	489,491.57
Fayette County	332,405.12
Geneva County	389,721.82
Lamar County	329,514.09
Marion County	393,127.40
Monroe County	356,472.23
Pickens County	361,161.62
Walker County	550,463.14
Washington County	309,276.84
	5,304,646.98

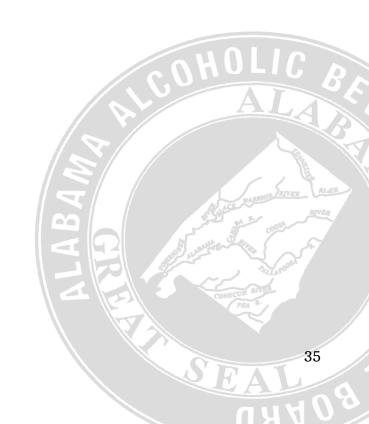


County License Fees Collected and Distributed

County Name	Amount Distributed
Autauga	4,395.00
Baldwin	151,397.00
Barbour	10,925.00
Bullock	5,750.00
Butler	10,100.00
Calhoun	61,125.00
Chambers	9,375.00
Choctaw	8,200.00
Cleburne	5,375.00
Colbert	14,825.00
Conecuh	6,975.00
Coosa	2,525.00
Covington	9,975.00
Crenshaw	3,550.00
Dale	8,825.00
Dallas	17,550.00
Elmore	23,325.00
Escambia	11,325.00
Etowah	71,000.00
Greene	3,474.00
Hale	3,300.00
Henry	1,450.00
Houston	55,025.00
Jefferson	294,150.00
Lee	41,450.00
Lowndes	3,975.00
Macon	6,550.00
Madison	126,500.00
Marengo	6,750.00
Mobile	167,850.00
Montgomery	96,175.00
Perry	2,600.00
Pike	14,350.00
CREE	
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County License Fees Collected and Distributed

County Name	Amount Distributed
Randolph	4,650.00
Russell	15,375.00
Shelby	133,200.00
St Clair	25,625.00
Sumter	4,900.00
Talladega	48,700.00
Tallapoosa	12,250.00
Tuscaloosa	41,550.00
Wilcox	9,250.00
Grand Total	1,555,616.00



State License Activity

Liquor		
	Lounge Class I	674
	Lounge Class II	607
	Restaurant	2,074
	Club Class I	136
	Club Class II	213
	Special Events Retail	161
	Special Retail (30 days or less)	2
	Special Retail (More than 30 days)	335
	Retail Common Carrier	11
	Total Liquor	4,213
Beer		
	Retail Beer (On-Premises)	682
	Retail Beer (Off-Premises)	5,226
	Brewpub	7
	Total Beer	5,915
Wine		
	Retail Table Wine (On-Premises)	399
	Retail Table Wine (Off-Premises)	4,241
	Total Table Wine	4,640
Other Licenses		
	Liquor Wholesale	3
C 0 11	Wholesale Beer Only	6
LUNTO	Wholesale Table Wine Only	15
	Wholesale Table Wine & Beer Combined	35
	Warehouse License	4
	Manufacturer	141
	Importer	182
	International Motor Speedway	1
	Non-Profit Tax Exempt	73
	Total Other	460
Total All		15,228
RVP Certifications		2,350

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Annual Tobacco Report

Tobacco Permits Issued by Retail Outlet Type

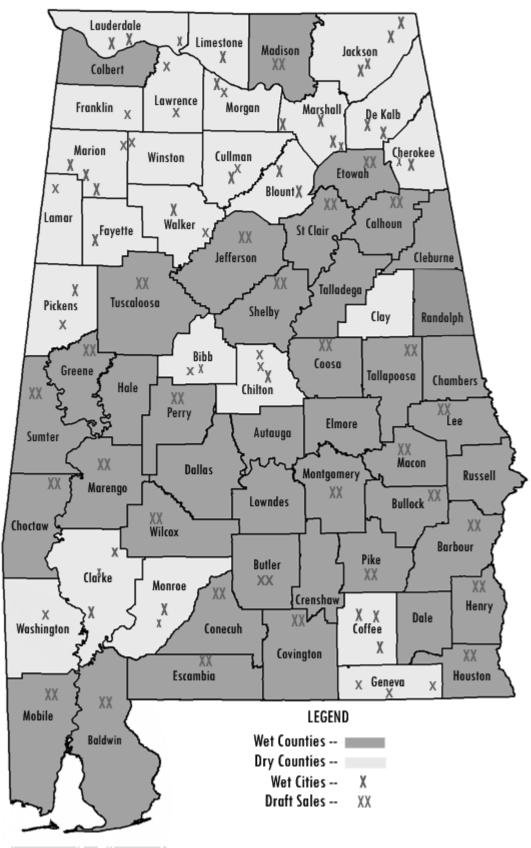
•	• -
Convenience Store	4,516
Supermarket	591
Drug Store/Pharmacy	373
Restaurant	535
Liquor Package	517
Department / Discount Store	870
Liquor Lounge/Club	663
Industry	2
Canteen / Snack Bar	48
Tobacco Store	175
Hotel /Motel	46
Other	403
Total	8,739

	Tobacco A	Administrative	Cases	Filed	110
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Tobacco Compliance Checks

	Total	Minor	Non-
	Checks	Sales	Compliance
	Completed	Cases	Rate
Convenience store	1,499	90	6.00%
Grocery/ Supermarket	192	13	6.77%
Drug Store	115	4	3.48%
Restaurant	69	0	0.00%
Liquor Package	97	3	3.09%
Department Discount	188	10	5.32%
Liquor Lounge Club	95	0	0.00%
Industry	1	0	0.00%
Canteen	5	0	0.00%
Tobacco Store	65	8	12.31%
Hotel Motel	4	0	0.00%
Other	79	2	2.53%
	2409	130	5.40%





Wet/Dry County Map

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Special Notes about Counties

	Special Notes about Counties
Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland
	(11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thornsby (2-2011)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton
	(6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and
	Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-2010), Samson & Slocomb
	(11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types Allows Sunday Sales - All Types
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
	wer eng in Dry County - Haleyvine (0-2010), Ouin (7-2010)

Special Notes about Counties

Marion Co.	Wat City in Dry County Hamilton and Winfield (9 2012)
	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab
	(11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-
-	2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Russell Co.	Allows Sunday Sales - Phoenix City- All Types & No license issued
	within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phoenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)
winston CO.	wet enty in Dry county Thatey (ine (0-2010)

LICENSE CODES:

010-LOUNGE RETAIL LIQUOR (CLASS I)		
011-LOUNGE RETAIL LIQUOR (CLASS II)		
020-RESTAURANT RETAIL LIQUOR		
040-RETAIL BEER (ON & OFF)		
050-RETAIL BEER (OFF PREMISES)		
060-RETAIL TABLE WINE (ON & OFF)		
070-RETAIL TABLE WINE (OFF PREMISES)	
031-CLUB LIQUOR (CLASS I/NON PROFIT)		
032-CLUB LIQUOR (CLASS II/PROFIT)		
140-SPECIAL EVENTS		
150-SPECIAL RETAIL (LESS THAN 30 DAYS)	
160-SPECIAL RETAIL (30 DAYS OR MORE)		
170-RETAIL COMMON CARRIER		
200-MANUFACTURER		
210-IMPORTER		
220-BREW PUB		
230-INTERNATIONAL MOTOR SPEEDWAY	<i>l</i>	
COUNTIES THAT ALLOW SALES OF:		
32 OZ. CANS 32 OZ. CONTAINERS		

Perry

COUNTIES I III	AT ALLOW SALES OF:		
32 OZ. CANS	32 OZ. CONTAINERS	24 OZ. CANS	
Choctaw	Barbour	Calhoun	
Conecuh	Coosa		
Hale	Macon		
Green	Russell		
Marengo			

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Sumter

This copy courtesy of the

Alabama Alcoholic Beverage Control Board 2715 Gunter Park Drive West Montgomery, AL 36109 334-271-3840

For more information about the ABC Board Please visit our web site <u>www.ABC.Alabama.gov</u>

Report Alcohol and Tobacco Violations Call Toll Free 1-800-327-7341

