Annual Report FISCAL YEAR 2014 - 2015







Alabama Alcoholic Beverage Control Board

Mac Gipson Administrator

William E. Thigpen Assistant Administrator

> Honorable Robert Bentley Governor, State of Alabama Alabama State Capitol Montgomery, AL 36130

Robert W. "Bubba" Lee Board Charman

Samuetta H. Drew Board Member

Michael Ingram, MD Board Member

Dear Governor Bentley:

On behalf of the Alabama Alcoholic Beverage Control Board, it gives me great pleasure to submit to you the 2014-2015 annual report. This report describes the accomplishments and financial gains over the prior year.

In keeping with our mission of controlling the distilling, sale and distribution of alcohol in Alabama, this agency operated approximately 175 ABC stores, Licensing and Compliance offices, and the central warehouse and annex; all leased from private landlords, infusing about \$12 million into the Alabama economy.

After the ABC Board paid its operating expenses, we distributed more than \$235 million to state and local governments, while continuing to fulfill our mandate of regulating, producing revenues, and educating citizens about alcohol and tobacco issues.

We continued to improve operations by refurbishing, relocating and opening stores when necessary to meet customer needs and/or improve efficiencies. In each case, we believe the new locations and decor provide a safer, more convenient, and friendlier environment. As a result, this consumer-based focus helped generate increased revenue for the State.

Additionally, the ABC Board recently launched "Under Age, Under Arrest", a statewide public awareness campaign to educate students and parents about the dangers of underage and binge drinking. The Board is partnering with anti-drinking organizations such as MADD, SADD and ALCAP's American Character Builders to help get the message to students and parents alike about the dangers of and penalties for underage drinking. Also, the ABC Board is connecting with other state agencies, organizations, and advocacy groups throughout the state, including law enforcement, faith-based groups, substance-abuse treatment providers, children's groups, educators, and businesses. For more information about "Under Age, Under Arrest", go online to <u>www.underage-underarrest.com</u>.

In their varied operations, ABC employees are committed to effectively continuing the mission of this agency; providing premier service to the citizens of Alabama.

Sincerely,

H.M. Gipson Administrator

2715 GUNTER PARK DRIVE WEST, MONTGOMERY, ALABAMA 36109 • PO BOX 1151, MONTGOMERY, ALABAMA 36101 (334) 271-3840 • FAX # (334) 244-1815 • WEB SITE http://www.abc.alabama.gov

BOARD MEMBERS



Robert W. "Bubba" Lee, Board Chairman President and CEO, Vulcan, Inc



Samuetta Drew, Board Member Chief Operating Officer, Birmingham City School District



Rickey D. Mobley, Board Member

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ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr., Assistant Administrator



History and Mission

The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February, 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the "protection of the public welfare, health, peace and morals" of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added. Today, the ABC Board operators 175 ABC Stores. Alabama Act 2013-67 was passed to create the Alabama State Law Enforcement Agency (ALEA). Effective upon the passing of this act and the January 1, 2015 start date, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All the drug and alcohol enforcement activities transferred to ALEA. The safety of our citizens through licensing and education became a function of the Licensing and Compliance Division. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State.

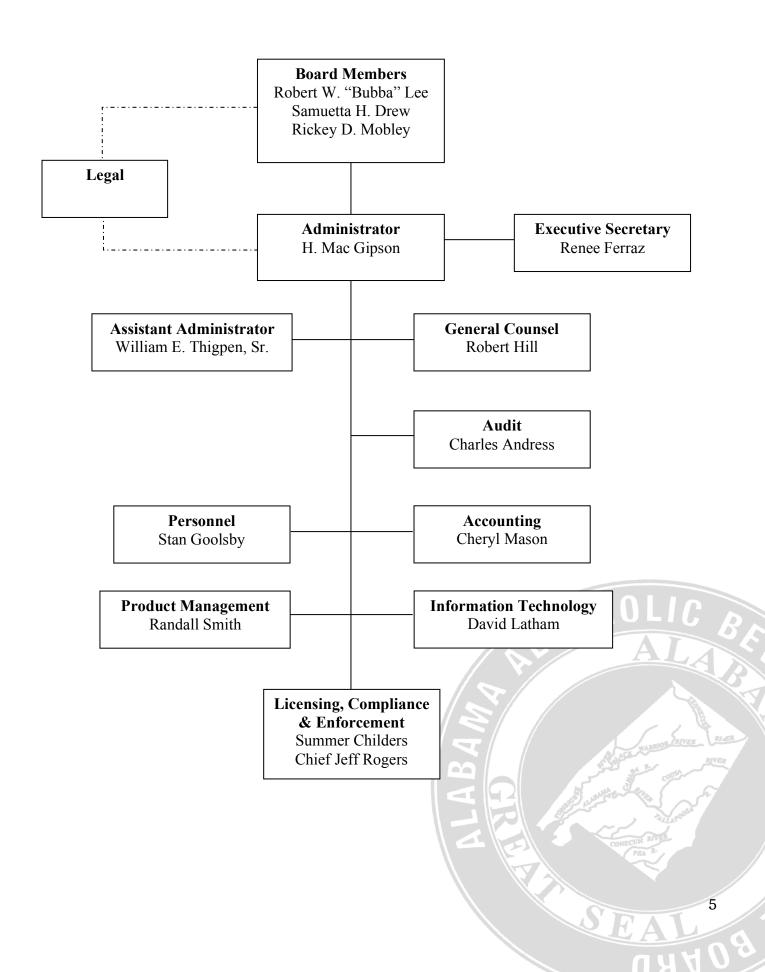
The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

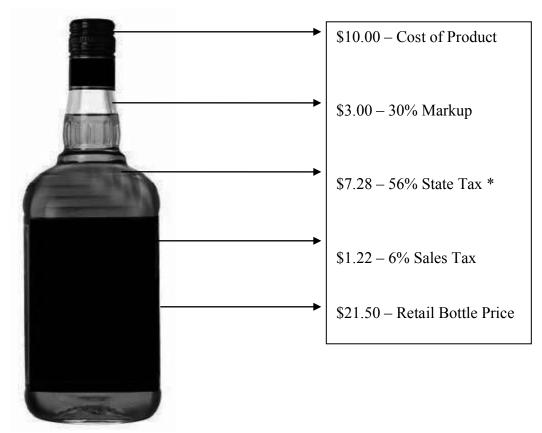
It is the ABC Board's goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC's law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

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ABC Board Organization



What's In the Price of Liquor?



*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$2.45
2. Human Resources	\$2.15
3. Mental Health	\$1.88
4. Various State Agencies and Local Governments	\$5.02

The ABC Board operates with a specific price structure.

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The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf.

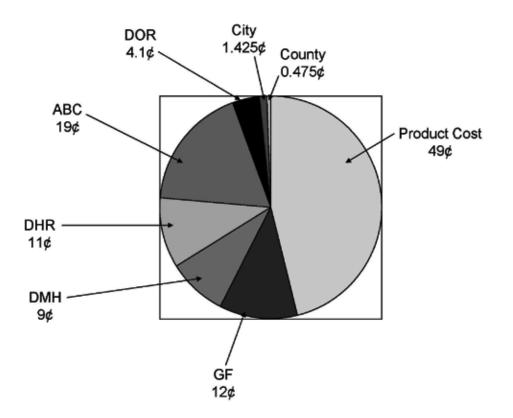
The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies.

From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

Cost of Product - \$0.49 State General Fund (GF) - \$0.12 * Department of Mental Health (DMH) – \$0.09 * Department of Human Resources (DHR) - \$0.11 * ABC - \$0.19 ** Department of Revenue (DOR) - \$0.041 City - \$0.01425 County - \$0.00475

* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

** ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.

Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of seventeen central office employees, 41 warehouse employees, and six-hundred and eight store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

Stores - Operates 175 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

Pricing - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

Purchasing - Product Management manages all shipments of alcoholic beverages to 175 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

Warehousing - The ABC Warehouse ships and receives approximately 13,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 330,000 cases year round and ships roughly 2.7 million cases annually.

Transportation - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis. The Product Management division also monitors and schedules all inbound merchandise.

Distribution/Wholesale - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week. P.M. has established two new forms of coding to identify cases more effectively, one is all Value Added Packs, i.e. gift sets, and the other is wholesale items that can be sold to licensees by the bottle.

Merchandising - Coordinates all merchandising efforts in 175 ABC retail and wholesale outlets including shelf management and display locations in the stores.

Licensing, Compliance and Enforcement

The Licensing and Compliance Division was formed on January 01, 2015 and is responsible for maintaining the issuance and renewal of ABC Licenses, as well as the administrative regulatory functions of the Alcoholic Beverage Control Board. The Licensing and Compliance Division had approximately 30 employees during FY 2015, spread throughout 12 division offices and the central office.

Civilian Licensing and Compliance Inspector positions were being created by State Personnel during FY 2015. Those positions were completed near the end of FY 2015 and were not filled until the beginning of FY 2016. During FY 2015, there were 5 Compliance Specialists that transferred into the civilian Licensing and Compliance Inspector positions. There are currently 48 employees in the Licensing and Compliance Division. These positions are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Licensing and Compliance duties and responsibilities include:

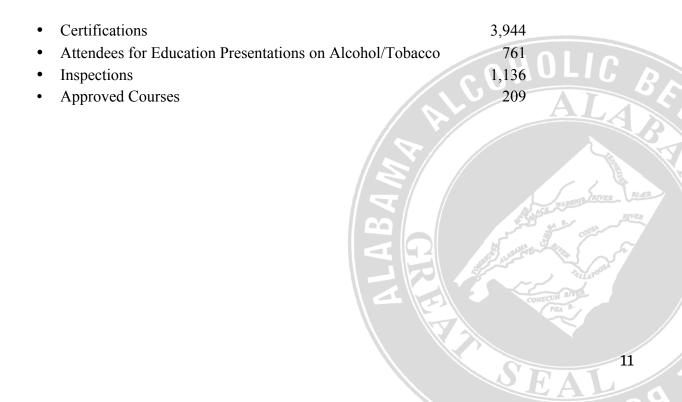
- Serves as the primary state agency tasked with the regulation of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has declined, as reflected by our Minor Compliance Check Non-Compliance Rate which decreased substantially over the past decade. This function is now performed by law enforcement agencies, with coordination and monitoring by the ABC Board.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any other time in our history.
- Civilian ABC Licensing and Compliance Inspectors are responsible for the following tasks: application investigations, administrative inspections, issue administrative citations, investigate complaints made by citizens, speak at alcohol and tobacco educational events, and respond to any other alcohol/tobacco related questions and/or issues. In addition, the civilian inspectors are responsible for administering the Responsible Vendor Program.
- Conducts the Save Teens program to schools regularly, which educates them on the dangers of drug and alcohol abuse.
- The ABC Licensing and Compliance Division educates licensees on Title 28, Code of Alabama 1975, and ABC Rules and Regulations.

- The ABC Board Licensing and Compliance Division meets with local governing authorities, law enforcement, attorneys, prosecutors, etc. to discuss alcohol laws, regulations, licensing criteria and to help tailor licensure to their needs.
- Serves as the primary state agency tasked with the enforcement of tobacco laws in the state.
- Issues, regulates and investigates Tobacco Permits for all locations in the state that sell tobacco products.
- Alabama Act 2013-67 was passed to create the Alabama Law Enforcement Agency (ALEA). Effective January 1, 2015, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All funds, equipment, grants, assets, seizures, etc. became the property of ALEA. All APOSTC certified officers were transferred to ALEA as well.
- Tobacco investigations include the sale, possession and use of tobacco products by minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man hours and resources for ALEA Agents to concentrate on underage tobacco use. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs, help to cover the cost of regulating and enforcing tobacco sales. Tobacco Minor Compliance Checks, required under federal SYNAR legislation, protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Responsible for ABC Commission Hearings which allow licensees and applicants the opportunity to appeal certain license application denials, citations, and any other matter deemed appropriate.
- Responsible for approving all advertisements related to alcohol, as well as all beer and wine labels that are shipped into the State of Alabama.
- The Licensing and Compliance Division also monitors a toll-free hotline (1-800-327-7341) and an e-mail address (ABCBoard--Enforcement@abc.alabama.gov) to take complaints and gather information related to criminal activity.

RESPONSIBLE VENDOR PROGRAM

• The Responsible Vendor Program (RVP) was implemented in October of 1990 and operates as part of the Licensing and Compliance Division. The Alabama Legislature passed the Alabama Responsible Vendor Act with the intent of eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, as well as the reduction of accidents, injuries, and deaths in the state related to intoxication.

- The Alabama Responsible Vendor Program is a voluntary program that allows licensees to become certified through the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees who are involved in the management, sale and/or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal, responsible sales and to train employees in these policies.
- The Alabama Responsible Vendor Program establishes guidelines required for licensees to be certified into the Program. RVP approves courses for private course providers that want to market their services to ABC licensees. Additionally, licensees have the option of creating and submitting their own course for approval. At this time, the Responsible Vendor Program has approximately 200 approved courses.
- Compliance Specialists, now known as Licensing and Compliance Inspectors, RVP related responsibilities consist of: conducting RVP inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentations to schools, colleges, civic groups and organizations regarding the dangers associated with underage drinking.



Administration

Accounting – Accounting Division processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children's First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting Division is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Administrative Division provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

Auditing – The Audit Division of the ABC Board audits the records of beer and wine wholesalers, importers, as well as brew pubs and manufacturer licenses. The Division receives monthly reports from all wholesaler, importer, brewpub and manufacturer licensees. These monthly reports are compared with invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler's records are conducted by the audit staff in order to ensure that appropriate taxes are paid and the operations of the licensee are conducted in accordance with Title 28, *Code of Alabama (1975)* and the Alabama ABC Board Rules and Regulations.

The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency's assets.

The auditors conduct internal audits of ABC Retail and Wholesale Stores during the fiscal year. Internal audits test the physical inventory records, as well as store operation controls. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

Information Technology (IT) – Information Technology working with the ABC Licensing & Compliance division began a Licensing System Acquisition and Implementation Project in July 2014. This project is to replace the current software system with a Software as a Service (SAAS) hosted solution. Accela, Inc. was awarded the contract and began work the 4th quarter of 2014 with a projected completion date of April 2016. The current expected implementation date is October 1, 2016.

As part of an overall project to bring our stores into compliance with the new Chip and PIN, Payment Card Industry (PCI) regulations, ABC replaced the payment card PIN Pad devices at each of our approximately 400 registers residing in our 175 stores. This project also included upgrading the software controlling the new PIN Pad devices to increase the security for all Payment Card transactions. The project should be completed summer 2016.

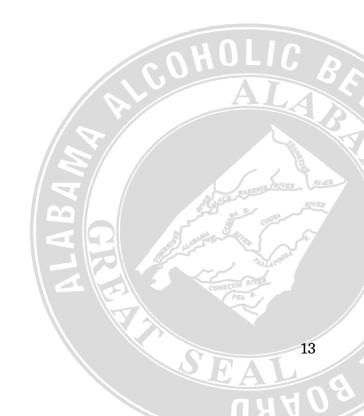
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During the summer and fall of 2015 ABC implemented Microsoft Office 365 to replace version 2007. This SAAS solution provides all basic office software such as word processing, presentation, email, spreadsheets and video conferencing. New versions are automatically provided to users as soon as released with little to no interaction needed by technical personnel. Office 365 also provides the ability for end-users to install Office on 5 PCs or Macs, 5 tablets (Windows, iPad, and Android), and 5 phones.

Personnel – Comprised of five fulltime staff members and one retired state employee, the ABC Personnel Division is responsible for the control of appointment, transfer, promotion, service, and separation of all employees of the ABC Board in accordance with State Personnel Department policies. This includes responsibility for employee file maintenance, wellness (illness/injury) monitoring, complaint resolution and management, payroll and benefits management, training and education, and disciplinary matters.

The ABC Personnel Division monitors compliance with updates related to ABC Board Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. The division provides support services to a large and diversified employee staff, in varied classifications assigned to all agency divisions.

The current focus of the Personnel Division is threefold in 1) identifying and remedying the need for employee training as it relates to customer service and mentoring to minimize turnover and maximize longevity of appointments; 2) Conducting one-on-one sessions to enhance opportunities for progression to leadership roles, career planning, and performance improvements; and 3) maintaining an actively engaged posture for employment forecasting and succession planning methods.



5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2014-2015	FY 2013-2014	FY 2012-2013
General Fund	\$ 76,345,311.91	\$ 75,107,282.53	\$ 67,243,379.10
Department of Human Resources	\$ 55,245,574.18	\$ 52,404,936.16	\$ 50,116,263.67
Department of Mental Health	\$ 38,109,119.54	\$ 35,657,335.26	\$ 33,872,381.15
Education Trust Fund	\$ 22,461,050.45	\$ 22,177,501.35	\$ 22,171,245.24
Department of Revenue	\$ 16,015,373.83	\$ 15,131,488.55	\$ 14,608,969.67
Cities and Counties	\$ 14,839,355.33	\$ 15,264,148.25	\$ 14,811,598.95
Alabama Law Enforcement Agency			
(ALEA)	\$ 12,888,905.00		
Total Resources Generated	\$ 235,904,690.24	\$ 215,742,148.25	\$ 202,823,837.78

PROFITS DISTRIBUTION	FY 2014-2015	FY 2013-2014	FY 2012-2013
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 4,895,208.98	\$ 7,192,585.85	\$ 1,371,505.48
6.25% Wet Counties	\$ 359,941.84	\$ 528,866.61	\$ 100,845.99
3.75% Dept. of Human Resources	\$ 215,965.10	\$ 317,319.96	\$ 60,507.59
3.75% Wet Counties	\$ 215,965.10	\$ 317,319.96	\$ 60,507.59
1.25% Cities	\$ 71,988.37	\$ 105,773.32	\$ 20,169.20
TOTAL	\$ 7,959,069.39*	\$ 10,661,865.70**	\$ 3,813,535.86***

*FY 2015 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and fund transfers ALEA as appropriated by Act 2014-284.

**FY 2014 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2013-263.

***FY 2013 Profits affected by \$3,000,000 expended for the purchase of automobiles for the Department of Public Safety as appropriated by Act 2012-568

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5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2011-2012	FY 2010-2011
General Fund	\$ 74,205,350.23	\$ 68,895,650.38
Department of Human Resources	\$ 49,719,398.53	\$ 47,875,336.38
Department of Mental Health	\$ 33,038,527.92	\$ 31,488,093.25
Education Trust Fund	\$ 22,600,364.51	\$ 22,715,333.50
Department of Revenue	\$ 14,173,012.04	\$ 13,686,587.68
Cities and Counties	\$ 16,570,024.51	\$ 15,741,648.50
Total Resources Generated	\$ 210,306,577.74	\$ 200,402,649.69

PROFITS DISTRIBUTION	FY 2011-2012	FY 2010-2011
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 9,068,596.54	\$ 5,749,561.61
6.25% Wet Counties	\$ 666,808.57	\$ 422,761.88
3.75% Dept. of Human Resources	\$ 400,085.14	\$ 253,657.13
3.75% Wet Counties	\$ 400,085.14	\$ 253,657.13
1.25% Cities	\$ 133,361.71	\$ 84,552.38
TOTAL	\$ 12,868,937.10	\$ 8,964,190.13



Statement of Operations Unaudited

Revenues:	FY 2014-2015	FY 2013-2014	FY 2012-2013
Retail Sales	282,830,015.44	267,198,282.38	257,970,257.20
Wholesale Sales	161,441,810.65	150,317,668.71	143,318,405.92
Military Sales	6,116,037.83	5,151,904.00	4,677,035.29
Total Sales	450,387,863.92	422,667,855.09	405,965,698.41
i otal Sales	430,387,803.92	422,007,833.09	403,903,098.41
Embedded Taxes - Title 28	125,981,193.00	118,396,919.65	112,963,788.51
Sales Taxes	16,015,373.83	15,131,488.55	14,608,969.66
County Taxes	210,919.73	157,000.36	144,585.65
Net Sales	308,180,377.36	288,982,446.53	278,248,354.59
Cost of Goods Sold	223,598,142.53	207,566,318.22	202,284,863.71
Gross Margin	84,582,234.83	81,416,128.31	75,963,490.88
5% Markup to General Fund	11,136,200.10	10,433,095.33	10,006,716.69
Total Operating Revenues	73,446,034.73	70,983,032.98	65,956,774.19
Other Revenues:			
Private Table Wine Liter Taxes	13,525,439.53	11,122,144.58	11,705,560.41
Class II Table Wine - \$2.42 Taxes	124,481.86	94,488.40	104,568.06
Publication & Statistics Sales	3,600.00	3,600.00	3,600.00
Salvaged Equipment	115,987.71	158,532.20	14,815.50
Salvages other than Equipment	45,049.53	49,472.59	45,855.65
Public Service & Import Income	26,770.60	23,838.59	27,955.66
Miscellaneous Income	-20,154.18	327,726.90	119,572.68
Prior FY Accrual Adjustment	.00	.00	.00
Responsible Vendor Fees	237,230.00	119,770.00	103,670.00
Bailment Fees	1,875,778.22	1,764,307.11	1,435,281.85
Grant Income	239,472.49	564,207.56	687,252.36
Insurance Recoveries	.00	.00	212,416.66
Total Other Revenues	16,173,655.76	14,228,087.94	14,460,548.83
Total Available Revenues	89,619,690.49	85,211,120.92	80,417,323.02
Expenditures:			
Disposal of Equipment	0.00	46,651.82	2,261,078.63
Store Expenses	48,969,831.82	47,527,541.19	46,297,026.66
Warehouse Expenses	4,162,210.65	3,157,422.00	3,045,724.09
Administrative Expenses	9,003,478.16	8,586,215.53	9,053,270.44
Enforcement Expenses	19,525,100.47	15,231,424.68	15,946,687.34
Total Expenditures	81,660,621.10	74,549,255.22	76,603,787.16
Net Revenues for Distribution	7,959,069.39	10,661,865.70	3,813,529.12
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Statement of Operations Unaudited

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Revenues:	FY 2011-2012	FY 2010-2011
Retail Sales	250,260,684.64	251,381,574.08
Wholesale Sales	137,982,643.44	131,019,737.39
Military Sales	4,386,032.48	3,884,848.76
Total Sales	392,629,360.56	386,286,160.23
Embedded Taxes - Title 28	110,927,324.61	105,629,771.82
Sales Taxes	14,168,212.04	13,681,787.68
County Taxes	145,354.85	153,717.58
Net Sales	267,388,469.06	266,820,883.15
Cost of Goods Sold	192,025,090.61	188,027,828.55
Gross Margin	75,363,378.45	78,793,054.60
5% Markup to General Fund	9,669,767.47	9,259,098.21
Total Operating Revenues	65,693,610.98	69,533,956.39
Other Revenues:		
Private Table Wine Liter Taxes	11,775,546.34	11,019,195.69
Class II Table Wine - \$2.42 Taxes	98,733.49	
Publication & Statistics Sales	3,600.00	3,600.00
Salvaged Equipment	21,123.99	9,416.21
Salvages other than Equipment	53,519.48	74,376.31
Public Service & Import Income	26,899.64	54,643.01
Miscellaneous Income	37,434.28	82,240.79
Prior FY Accrual Adjustment	3,168,980.23	5,832,756.54
Responsible Vendor Fees	132,500.00	105,315.00
Bailment Fees	1,414,307.72	1,343,012.30
Grant Income	681,307.53	504,518.85
Insurance Recoveries	17,189.27	
Total Other Revenues	14,262,161.74	12,653,204.90
Total Available Revenues	79,955,772.72	71,181,620.76
Expenditures:		
Disposal of Equipment	5,257.29	35,015.06
Store Expenses	46,239,624.05	46,578,162.15
Warehouse Expenses	3,072,119.86	3,017,918.08
Administrative Expenses	6,790,805.19	6,482,826.63
Enforcement Expenses	14,148,009.46	15,502,964.86
Total Expenditures	70,255,815.85	71,616,886.78
Net Revenues for Distribution	12,868,937.10	8,964,190.13

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License Fees, Filing Fees, Transfer Fees & Penalties Generated

	Amount
License Fees Transferred to General Fund	Distributed
Lounge Retail Liquor - Class I	162,300.00
Restaurant Retail Liquor	546,600.00
Club Liquor - Class I	38,700.00
Club Liquor - Class II	132,750.00
Liquor Wholesale	1,500.00
Retail Common Carrier	1,350.00
Manufacturer	75,500.00
Lounge Retail Liquor - Class II	147,600.00
Retail Table Wine	58,050.00
Retail Table Wine Off Premise	490,350.00
Wholesale Table Wine	7,700.00
Wholesale Table Wine & Beer	19,500.00
Brewpub	6,000.00
International Motor Speedway	300.00
Retail Beer	95,100.00
Retail Beer Off Premise	577,200.00
Wholesale Beer	2,750.00
Warehouse	800.00
Additional Warehouse	.00
Special Events Retail	22,050.00
Special Retail 30 Days or less	600.00
Special Retail More than 30 days	74,750.00
Importer	89,500.00
Total Distribution	2,550,950.00

Other License Related Fees Transferred to General Fund	
Application Filing Fee	69,400.00
License Transfer Fee	38,650.00
Penalties	251,762.50
Total Distribution	359,812.50

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County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County	
Autauga	119,473.67	8,038.95	County	
Autaugaville	117,475.07	204.58		
Billingsley		33.86		
Prattville		13,324.65	141,075.71	
Tattville		15,524.05	141,075.71	
Baldwin	119,473.67	14,243.65		
Bay Minette		3,392.12		
Daphne		7,232.62		
Elberta		352.26		
Fairhope		11,682.31		
Foley		6,637.13		
Gulf Shores		4,064.10		
Loxley		383.76		
Orange Beach		14,165.98		
Robertsdale		3,331.01		
Silverhill		166.02		
Spanish Fort		3,944.44		
Summerdale		202.70	189,271.77	
Barbour	119,473.67	7,100.46		
Blue Springs		22.58		
Clayton		1,084.54		
Clio		328.97		
Eufaula		4,531.69		10110
Louisville		122.04	132,663.95	HULIC
Bibb				ALA
Brent		206.69	206.69	
Blount	119,473.67		119,473.67	
		/		A ACL WARRION AIVER
Bullock	119,473.67	5,989.38		A Star Star (10) Star A Ve
Midway		117.34		when the for
Union Springs		1,094.91	126,675.30	The start and th
				CONTECUM RIVER
Butler	119,473.67	6,610.53		PEA R.
Georgiana		408.69		
Greenville		3,460.93		19
				SFAT
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		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
McKenzie		124.63	130,078.45
Calhoun	119,473.67	12,437.22	
Anniston		9,051.63	
Hobson City		181.30	
Jacksonville		5,412.38	
Ohatchee		275.13	
Oxford		9,553.05	
Piedmont		1,147.06	
Weaver		714.38	158,245.82
Chambers	119,473.67	7,584.35	
Five Points		33.15	
Fredonia		46.79	
Lafayette		1,805.28	
Lanett		1,520.95	
Valley		2,239.57	
Waverly		34.10	132,737.86
Cherokee			
Centre		841.65	841.65
Chilton			
Clanton		2,035.45	2,035.45
Choctaw	119,473.67	6,738.50	
Butler		914.76	
Gilbertown		65.81	
Lisman		164.98	
Pennington	0	67.64	
Silas	P	138.35	
Тохеу	R	41.94	126,097.41
Clarke			
Jackson	H	1,934.76	1,934.76
Cleburne	119,473.67	6,143.87	
Edwardsville		47.50	
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	Beer	Wine Tax/ Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Fruithurst		66.78	
Heflin		951.88	
Ranburne		96.17	126,779.87
Coffee			
Enterprise		4,228.31	4,228.31
Colbert	119,473.67	8,764.50	
Cherokee		246.43	
Leighton		171.42	
Littleville		237.73	
Muscle Shoals		14,510.08	
Sheffield		2,431.68	
Tuscumbia		1,980.66	147,816.17
Conecuh	119,473.67	6,141.69	
Castleberry		137.10	
Evergreen		2,257.65	
Repton		66.32	128,076.43
Coosa	119,473.67	6,020.67	
Goodwater		346.85	
Kellyton		51.03	
Rockford		112.16	126,004.38
Covington	119,473.67	7,651.56	CUIA
Andalusia		4,536.35	
Babbie		141.80	
Carolina		69.84	
Florala		465.59	
Gantt		52.21	T A MARAN
Heath		59.72	CO
Libertyville		27.52	a g f and a f
Lockhart		121.34	
Onycha		43.26	
Opp		1,565.86	CONECUR RUY
Red Level		114.51	
River Falls		123.69	

	Beer	Wine Tax/ Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Sanford		56.67	134,503.59
Crenshaw	119,473.67	6,114.50	
Brantley		190.25	
Dozier		77.36	
Glenwood		43.98	
Luverne		1,173.72	
Petrey		13.64	
Rutledge		109.81	127,196.93
Cullman	119,473.67		
Cullman		6,841.04	126,314.71
Dale	119,473.67	8,388.99	
Ariton		179.66	
Clayhatchee		138.50	
Daleville		1,457.25	
Grimes		131.22	
Level Plains		490.29	
Midland City		551.19	
Napier Field		83.24	
Newton		355.31	
Ozark		5,442.83	
Pinckard		152.14	136,844.29
Dallas	119,473.67	8,211.72	
Orrville		47.97	
Selma	50	10,788.51	138,521.87
DeKalb	119,473.67		
Ft. Payne		2,758.93	122,232.60
Elmore	119,473.67	9,462.93	
Coosada	6	287.82	
Deatsville		271.37	
Eclectic		235.38	
Elmore		296.76	
Millbrook		5,856.94	

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County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County	
Tallassee		2,717.10	county	
Wetumpka		3,440.76	142,042.73	
-				
Escambia	119,473.67	7,703.45		
Atmore		3,259.29		
Brewton		2,049.40		
East Brewton		582.70		
Flomaton		338.62		
Pollard		32.22		
Riverview		43.26	133,482.61	
Etowah	119,473.67	11,873.46		
Altoona		219.39		
Attalla		2,422.84		
Gadsden		14,466.62		
Glencoe		1,213.37		
Hokes Bluff		1,007.85		
Rainbow City		3,926.01		
Reece City		153.56		
Ridgeville		26.34		
Sardis City		400.69		
Southside		1,978.08		
Walnut Grove		164.14	157,326.02	
Franklin				AOLIC
Russellville		1,761.62	1,761.62	ALA
Geneva				
Geneva		551.25	551.25	
Greene	119,473.67	5,877.77	T	A ACLANAREION ALVER
Boligee		77.14		AND AND AND AND
Eutaw		1,195.28		manda (ST
Forkland		152.61	126,776.47	The Annos
Hale	119,473.67	6,340.25	A (2) 3	CONECUL RIVER
Akron		83.71		No.
Greensboro		1,657.44		00
				23
				CAL

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Moundville	Excise Taxes	570.71	County
Newbern		43.74	128,169.52
Henry	119,473.67	6,284.14	
Abbeville		936.60	
Haleburg		24.22	
Headland		1,478.77	
Newville		126.74	128,324.14
Houston	119,473.67	10,932.47	
Ashford		505.10	
Avon		127.69	
Columbia		174.01	
Cottonwood		303.10	
Cowarts		439.97	
Dothan		27,168.70	
Gordon		78.06	
Kinsey		516.86	
Madrid		82.31	
Rehobeth		304.99	
Taylor		558.48	
Webb		336.27	161,001.68
Jackson			
Scottsboro		2,676.65	2,676.65
Jefferson	119,473.67	47,810.97	
Adamsville		2,980.61	
Bessemer	50	17,933.34	
Birmingham		114,909.59	
Brighton	JP	692.51	
Brookside		320.51	
Cardiff		12.93	
Center Point	6	3,978.97	
Clay		2,282.83	
County Line		60.67	
Fairfield		6,122.43	
Fultondale		4,543.51	

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	Deser	Wine Tax/	T- 4-1 bas	
County/City	Beer Excise Taxes	Stores Net Revenues	Total by County	
County/City Gardendale	Excise Taxes		County	
		3,266.93		
Graysville		509.10		
Homewood		9,153.42		
Hoover		30,404.40		
Hueytown		7,683.87		
Irondale		2,903.86		
Kimberly		637.49		
Lipscomb		519.68		
Maytown		90.54		
Midfield		1,261.58		
Morris		437.14		
Mountain Brook		4,800.11		
Mulga		196.59		
North Johns		34.10		
Pinson		3,156.61		
Pleasant Grove		2,377.37		
Sylvan Springs		362.60		
Tarrant City		2,332.56		
Trafford		151.91		
Trussville		4,687.24		
Vestavia Hills		12,519.21		
Warrior		746.83		
West Jefferson		79.48	409,435.16	
Lauderdale	119,473.67			HOLIC
Florence		3,782.41	123,256.08	
				ALA
Lee	119,473.67	12,619.54		
Auburn		27,394.61		
Loachapoka		42.33		
Opelika		8,565.59	168,095.74	A ALL WARNOR PRIVER
Limestone				and the second s
Athens		4,140.04	4,140.04	wanter the first of the
Amens		4,140.04	4,140.04	THELAPOOSA
Lowndes	119,473.67	6,102.19	E [2]	CONECUH NUVER
Benton		11.53		
Fort Deposit		316.04		2
				SFAL
				U.A.P

Beer Stores Net Revenues Total by County Hayneville 738.09 County Lowndesboro 27.04 Mosses Mosses 241.97 White Hall 201.75 127,112.28 Macon 119,473.67 6,784.08 130,418.89 Madison 111,46 111.46 130,418.89 Madison 119,473.67 23,101.71 130,418.89 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 111,46 116.63 246,064.60 Marengo 119,473.67 6,683.65 23,04 116.63 246,064.60 Marengo 119,473.67 6,683.65 130,921.10 130,921.10 Marison 98.05 130,921.10 130,921.10 14			Wine Tax/	
Hayneville 738.09 Lowndesboro 27.04 Mosses 241.97 White Hall 201.75 127,112.28 Macon 119,473.67 6,784.08 Franklin 35.03 Notasulga Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden Linden 988.05 130,921.10 Marion Winfield 972.59 972.59 972.59 Marion 98.05 130,921.10 Marion 19,473.67 31,177.50		Beer	Stores Net	Total by
Lowndesboro 27.04 Mosses 241.97 White Hall 201.75 127,112.28 Macon 119,473.67 6,784.08 Franklin 35.03 Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 98.05 130,921.10 Marino 972.59 972.59 Marshall Albertville 19,473.67 31,177.50	County/City	Excise Taxes	Revenues	County
Mosses 241.97 201.75 127,112.28 Macon 119,473.67 6,784.08 5.03 Notasulga 226.92 26.92 Shorter 111.46 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 23.04 Jemopolis 3,498.73 130,921.10 Marion 988.05 130,921.10 Marion 98.05 130,921.10 Marine 98.05 130,921.10 Marine 98.05 130,921.10 Marine 92.59 972.59 Marine 19,473.67 1,146.83 125,557.34 Mobile 119,473.67 31,177.50 110,473.67	Hayneville		738.09	
White Hall 201.75 127,112.28 Macon 119,473.67 6,784.08 Franklin 35.03 Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 23.04 Linden 988.05 30.57 Providence 52.44 30.44 Sweet Water 60.67 130,921.10 Marinen 98.05 130,921.10 Marinel 972.59 972.59 Marine 972.59 972.59 Marine 119,473.67 31,177.50	Lowndesboro		27.04	
Macon 119,473.67 6,784.08 Franklin 35.03 Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 23.04 Linden 988.05 30.57 Providence 52.44 30.57 Sweet Water 60.67 130,921.10 Marinon 98.05 130,921.10 Marinon 98.05 130,921.10 Marinon 972.59 972.59 Marinon 972.59 972.59 Marinon 119,473.67 1,936.84 Maresville 1,19473.67 31,177.50	Mosses		241.97	
Franklin 35.03 Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis Faunsdale 23.04 Linden Linden 988.05 Myrtlewood Myrtlewood 30.57 Providence Sweet Water 60.67 130,921.10 Marinon 98.05 130,921.10 Marinon 972.59 972.59 Marinel 119,473.67 1,936.84 Albertville 1,9473.67 31,177.50	White Hall		201.75	127,112.28
Notasulga 226.92 Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 9 Demopolis 3,498.73 130,921.10 Marien 988.05 130,921.10 Marinon 98.05 130,921.10 Winfield 972.59 972.59 Marishall 119,473.67 1,936.84 Autersville 1,9473.67 31,177.50	Macon	119,473.67	6,784.08	
Shorter 111.46 Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 23.04 Linden 988.05 30.57 Providence 52.44 54.44 Sweet Water 60.67 130,921.10 Marion 98.05 130,921.10 Marishall 119,473.67 4,146.83 125,557.34 Mobile 119,473.67 31,177.50 31,177.50	Franklin		35.03	
Tuskegee 3,787.73 130,418.89 Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marinon 98.05 130,921.10 Marshall 119,473.67 1,936.84 Guntersville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Notasulga		226.92	
Madison 119,473.67 23,101.71 Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marinon 98.05 130,921.10 Marshall 119,473.67 1,936.84 Guntersville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Shorter		111.46	
Gurley 188.36 Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis Faunsdale 23.04 Linden Linden 988.05 Myrtlewood Myrtlewood 30.57 Providence Sweet Water 60.67 130,921.10 Marion 98.05 130,921.10 Marine 119,473.67 1,936.84 Guntersville 1,9473.67 31,177.50	Tuskegee		3,787.73	130,418.89
Huntsville 81,299.56 Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis Jemopolis 3,498.73 Faunsdale Linden 988.05 Myrtlewood Myrtlewood 30.57 Providence Sweet Water 60.67 130,921.10 Marion 98.05 130,921.10 Marinon 972.59 972.59 Marshall 119,473.67 1,936.84 Guntersville 1,9473.67 31,177.50	Madison	119,473.67	23,101.71	
Madison 20,866.24 New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis Jemopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marine 98.05 130,921.10 Marshall 119,473.67 1,936.84 Guntersville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Gurley		188.36	
New Hope 660.77 Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis Jemopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 Marshall 119,473.67 Albertville 1,936.84 Guntersville 119,473.67 Mobile 119,473.67	Huntsville		81,299.56	
Owens Cross Roads 357.66 Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 Marshall 119,473.67 Albertville 1,936.84 Guntersville 119,473.67 Mobile 119,473.67	Madison		20,866.24	
Triana 116.63 246,064.60 Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 Marion 972.59 Marshall 119,473.67 Albertville 1,936.84 Guntersville 119,473.67 Mobile 119,473.67	New Hope		660.77	
Marengo 119,473.67 6,683.65 Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Guntersville 119,473.67 31,177.50	Owens Cross Roads		357.66	
Dayton 12.23 Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Guntersville 119,473.67 31,177.50	Triana		116.63	246,064.60
Demopolis 3,498.73 Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 Marion 972.59 Marshall 119,473.67 Albertville 1,936.84 Guntersville 119,473.67 Mobile 119,473.67	Marengo	119,473.67	6,683.65	
Faunsdale 23.04 Linden 988.05 Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Dayton		12.23	
Linden988.05Myrtlewood30.57Providence52.44Sweet Water60.67Thomaston98.05130,921.10Marion972.59Winfield972.59Marshall119,473.67Albertville1,936.84Guntersville119,473.67Mobile119,473.6731,177.50	Demopolis		3,498.73	
Myrtlewood 30.57 Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Faunsdale		23.04	
Providence 52.44 Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Linden		988.05	
Sweet Water 60.67 Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 972.59 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Myrtlewood		30.57	
Thomaston 98.05 130,921.10 Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Providence		52.44	
Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Sweet Water		60.67	
Marion 972.59 972.59 Marshall 119,473.67 1,936.84 Albertville 1,936.84 125,557.34 Mobile 119,473.67 31,177.50	Thomaston	53	98.05	130,921.10
Marshall 119,473.67 Albertville 1,936.84 Guntersville 4,146.83 Mobile 119,473.67 31,177.50		0		
Albertville 1,936.84 Guntersville 4,146.83 125,557.34 Mobile 119,473.67 31,177.50	Winfield		972.59	972.59
Guntersville4,146.83125,557.34Mobile119,473.6731,177.50		119,473.67		
Mobile 119,473.67 31,177.50				
	Guntersville		4,146.83	125,557.34
	Mobile	119,473.67	31,177.50	
	Bayou La Batre		-	

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		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Chickasaw		4,102.96	
Citronelle		1,756.35	
Creola		452.90	
Dauphin Island		291.11	
Mobile		73,027.79	
Mount Vernon		1,197.39	
Prichard		6,586.11	
Saraland		5,153.48	
Satsuma		1,450.41	
Semmes		2,111.85	247,383.03
Montgomery	119,473.67	19,572.97	
Montgomery		72,052.38	
Pike Road		1,567.78	212,666.80
Morgan			
Decatur		12,218.49	12,218.49
Perry	119,473.67	5,998.81	
Marion		1,187.90	
Uniontown		417.39	127,077.77
Pickens			
Aliceville		521.51	521.51
Pike	119,473.67	7,136.82	C
Banks		42.09	
Brundidge		488.17	
Goshen		62.55	
Troy		7,560.34	134,763.64
Randolph	119,473.67	6,707.63	
Wedowee		466.83	126,648.13
Russell	119,473.67	8,429.21	
Hurtsboro	119,175.07	130.04	
Phenix City		11,438.54	139,471.46
I nonix City		11,150.51	139,171.40

		Wine Tax/	
	Beer	Stores Net	Total by
County/City	Excise Taxes	Revenues	County
Shelby	119,473.67	14,518.98	
Alabaster		7,137.27	
Calera		3,735.45	
Chelsea		8,211.68	
Columbiana		1,564.03	
Harpersville		384.94	
Helena		5,616.66	
Indian Springs Village		555.66	
Montevallo		2,572.84	
Pelham		14,791.25	
Vincent		467.47	
Westover		299.82	
Wilsonville		429.62	
Wilton		161.55	179,920.89
St. Clair	119,473.67	9,390.34	
Argo		957.30	
Ashville		1,197.33	
Leeds		2,768.41	
Margaret		1,041.24	
Moody		5,760.70	
Odenville		843.01	
Pell City		6,912.31	
Ragland		385.41	
Riverside		519.21	
Springville		1,651.54	
Steele		245.26	151,145.73
Sumter	119,473.67	6,187.17	
Cuba		81.36	
Emelle	P	12.46	
Epes		45.15	
Gainesville		48.91	
Geiger		39.98	
Livingston		1,733.77	
York		1,444.66	129,067.13
35 23			

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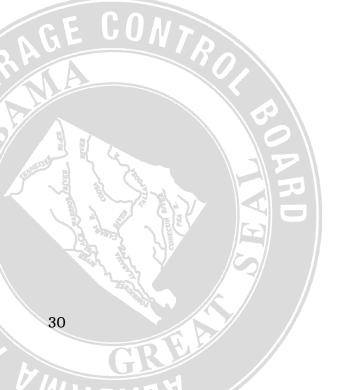
	Beer	Wine Tax/ Stores Net	Total by	
County/City	Excise Taxes	Revenues	County	
Talladega	119,473.67	10,389.51		
Bon Air		27.28		
Childersburg		2,527.47		
Lincoln		2,821.99		
Munford		303.82		
Oak Grove		124.16		
Sylacauga		4,596.01		
Talladega		5,873.70		
Talladega Springs		39.03		
Waldo		66.55	146,243.19	
Tallapoosa	119,473.67	7,898.11		
Alexander City		6,079.83		
Camp Hill		238.45		
Dadeville		1,778.90		
Daviston		50.32		
Goldville		12.93		
Jackson's Gap		194.70		
New Site		181.77	135,908.68	
Tuscaloosa	119,473.67	15,812.40		
Brookwood		429.86		
Coaling		389.64		
Coker		230.21		
Lake View		456.89		HOLIC
Northport		9,351.46		
Tuscaloosa		49,705.11		AL
Vance		359.54	196,208.78	
Walker				
Jasper		5,756.26	5,756.26	A SE WARRION AIVER
Wilcox	119,473.67	6,083.59		and a set of the could and
Camden		1,931.39		and the second s
Oak Hill		6.11		ALLAROW
Pine Apple		31.04		CONECUN RIVER
Pine Hill		229.27	127,755.07	
Grand Total	5,615,262.49	1,485,968.77	7,101,231.26	
	-,	-,,	.,	2

Beer Tax Collected and Distributed to Other State Agencies:

	Amount
	Distributed
General Fund	16,845,787.84
Department of Human Resources	11,230,525.23
Education Trust Fund	22,461,050.45
Grand Total	50,537,363.52

Local Beer and Wine Taxes Collected and Distributed:

	Amount
City/ County	Distributed
Brundidge	42,308.61
Selma	282,149.24
Troy	287,282.55
Cleburne County	50,476.98
Montgomery County	109,735.83
Pike County	73,273.76
Grand Total	845,226.97



TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties: (As Required by Act 2010-135)

	Amount
County	Distributed
Bibb County	316,834.76
Blount County	360,392.41
Chilton County	363,480.26
Clarke County	391,480.92
Clay County	301,544.34
Coffee County	473,308.03
Fayette County	321,415.19
Geneva County	376,836.91
Lamar County	318,619.72
Marion County	380,129.88
Monroe County	344,686.61
Pickens County	349,220.90
Walker County	532,263.81
Washington County	299,051.51
	5,129,265.25



County License Fees Collected and Distributed

County Name	Amount Distributed
Autauga	4,470.00
Baldwin	151,260.00
Barbour	10,600.00
Bullock	5,675.00
Butler	10,150.00
Calhoun	56,600.00
Chambers	8,975.00
Choctaw	5,675.00
Cleburne	4,675.00
Colbert	16,275.00
Conecuh	7,325.00
Coosa	2,650.00
Covington	9,625.00
Crenshaw	3,675.00
Dale	8,875.00
Dallas	18,050.00
Elmore	22,350.00
Escambia	10,875.00
Etowah	65,250.00
Greene	3,095.00
Hale	3,450.00
Henry	1,500.00
Houston	53,250.00
Jefferson	292,675.00
Lee	45,400.00
Lowndes	3,400.00
Macon	5,800.00
Madison 5 7	128,800.00
Marengo	6,500.00
Mobile	160,975.00
Montgomery	95,400.00
Perry	2,550.00
Pike	15,325.00

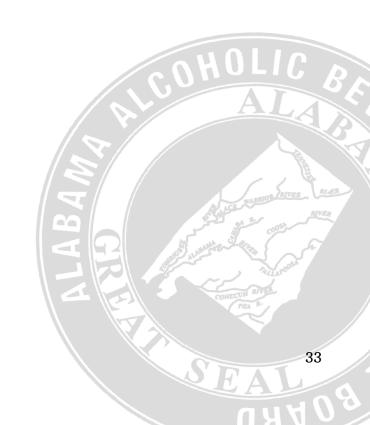
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County License Fees Collected and Distributed

County Name	Amount Distributed
Randolph	5,025.00
Russell	15,750.00
Shelby	124,150.00
St Clair	23,575.00
Sumter	5,000.00
Talladega	46,100.00
Tallapoosa	12,575.00
Tuscaloosa	67,225.00
Wilcox	9,075.00
Grand Total	1,549,625.00



State License Activity

Liquor

	Lounge Retail Class I	642
	Lounge Retail Class II (Package)	645
	Restaurant	2,146
	Club Class I	131
	Club Class II	200
	Special Events Retail	148
	Special Retail (30 days or less)	6
	Special Retail (More than 30 days)	347
	Retail Common Carrier	11
	Total Liquor	4,276
Beer		
	Retail Beer (On-Premises)	706
	Retail Beer (Off-Premises)	5,320
	Brewpub	6
	Total Beer	6,032
Wine		
	Retail Table Wine (On-Premises)	432
	Retail Table Wine (Off-Premises)	4,391
	Total Table Wine	4,823
Other Licenses		
	Liquor Wholesale	3
CONTRO	Wholesale Beer Only	6
UUNTA	Wholesale Table Wine Only	16
	Wholesale Table Wine & Beer Combined	33
	Warehouse License	4
	Manufacturer	155
	Importer	190
	International Motor Speedway	1
	Non-Profit Tax Exempt	93
	Total Other	501
Total All		15,632
RVP Certifications		2,374

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Annual Tobacco Report

Tobacco Permits Issued by Retail Outlet Type

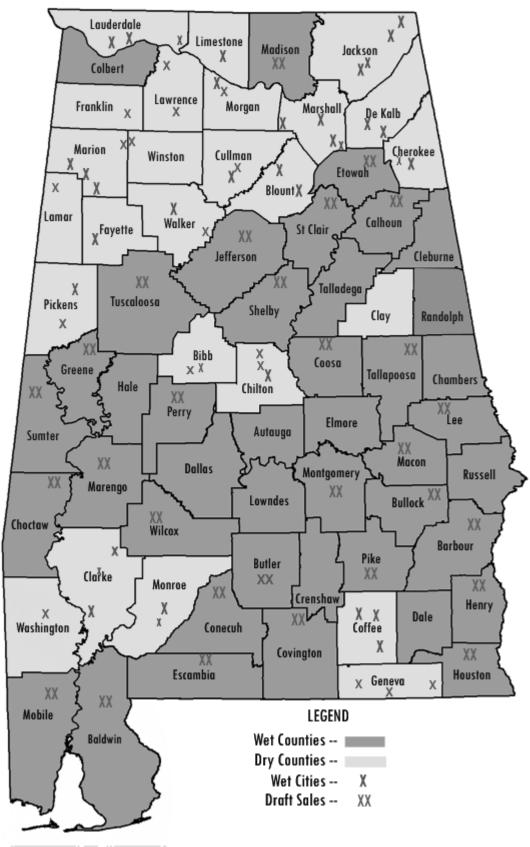
Convenience Store	4,544
Supermarket	584
Drug Store/Pharmacy	370
Restaurant	477
Liquor Package	560
Department / Discount Store	927
Liquor Lounge/Club	598
Industry	3
Canteen / Snack Bar	45
Tobacco Store	168
Hotel /Motel	46
Other	384
Total	8,706

Tobacco Compliance Checks

	Total Checks Completed	Minor Sales Cases	Non- Compliance Rate	
Convenience store	1,959	182	9.29%	
Grocery/ Supermarket	222	15	6.76%	OHOL
Drug Store	134	8	5.97%	CUI
Restaurant	25	1	4.00%	A
Liquor Package	152	16	10.53%	
Department Discount	305	22	7.21%	
Liquor Lounge Club	115	2	1.74%	
Industry	0	0	0.00%	A A CE A REAL
Canteen	2	0	0.00%	Mutter C
Tobacco Store	61	6	9.84%	All And All All All All All All All All All Al
Hotel Motel	9	1	11.11%	CONECUN RIVER
Other	45	3	6.67%	PEA R.
	3,029	256	8.45%	

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Wet/Dry County Map

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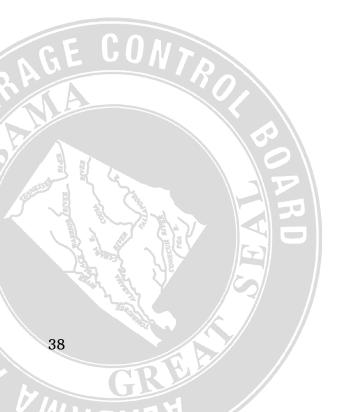
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Special Notes about Counties

	Special Notes about Counties
Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland (11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thornsby (2-2011)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton (6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County – Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-2010), Samson & Slocomb
Geneva Co.	(11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	
	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types Wat City in Dry County - Halawille (6 2010), Cuin (7 2010)
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)

Special Notes about Counties

Marion Co.	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab
	(11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-
	2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Russell Co.	Allows Sunday Sales - Phenix City- All Types & No license issued within
	500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)



LICENSE CODES:

010-LOUNGE RETAIL LIQUOR (CLASS I) 011-LOUNGE RETAIL LIQUOR (CLASS II) 020-RESTAURANT RETAIL LIQUOR 040-RETAIL BEER (ON & OFF) 050-RETAIL BEER (OFF PREMISES) 060-RETAIL TABLE WINE (ON & OFF) 070-RETAIL TABLE WINE (OFF PREMISES) 031-CLUB LIQUOR (CLASS I/NON PROFIT) 032-CLUB LIQUOR (CLASS II/PROFIT) **140-SPECIAL EVENTS** 150-SPECIAL RETAIL (LESS THAN 30 DAYS) 160-SPECIAL RETAIL (30 DAYS OR MORE) **170-RETAIL COMMON CARRIER 200-MANUFACTURER** 210-IMPORTER 220-BREW PUB 230-INTERNATIONAL MOTOR SPEEDWAY

COUNTIES THAT ALLOW SALES OF:

32 OZ. CANS Choctaw Conecuh Hale Green Marengo Sumter **32 OZ. CONTAINERS** Barbour Coosa Macon Russell

24 OZ. CANS Calhoun **40 OZ. CONTAINERS** Perry





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Alabama Alcoholic Beverage Control Board 2715 Gunter Park Drive West Montgomery, AL 36109 334-271-3840

For more information about the ABC Board Please visit our web site <u>www.ABC.Alabama.gov</u>

Report Alcohol and Tobacco Violations Call Toll Free 1-800-327-7341

