



STATE OF ALABAMA  
**ALCOHOLIC BEVERAGE  
CONTROL BOARD**



ANNUAL REPORT 2020-2021





Alabama Alcoholic Beverage Control Board

Mac Gipson  
Administrator

William E. Thigpen  
Assistant Administrator

Alan Spencer  
Board Chairman

Melissa Morrisette  
Board Member

John Knight  
Board Member

Honorable Kay Ivey  
Governor, State of Alabama  
Alabama State Capitol  
Montgomery, AL 36130

Dear Governor Ivey:

On behalf of the Alabama Alcoholic Beverage Control Board and its employees, it gives me great pleasure to submit the 2020-2021 annual report. This report includes the efforts, accomplishments and financial gains over the prior year.

In keeping with our mission of controlling the distillation, brewing, sale and distribution of alcohol in Alabama, this agency operated Licensing and Compliance offices which are responsible for monitoring the 16,635 alcohol licensees and 8,203 tobacco licensees located throughout the state and 168 ABC retail stores, and a central warehouse and annex which are all leased from private landlords. These leases infused more than \$13 million into the Alabama economy.

After the ABC Board paid its operating expenses, we distributed nearly \$354 million to state and local governments, while fulfilling our mandate to safely and effectively regulate and educate citizens about beverage alcohol and tobacco use.

Throughout the pandemic, we continued to focus our efforts on providing a safe, clean environment for consumers and employees. We revised and implemented operational procedures and policies when necessary. We also concentrated on refurbishing, relocating and opening retail stores when necessary in order to meet customer needs.

I am proud to report that the ABC Board and its employees remain committed to successfully continuing the mission of this agency and providing premier services to the citizens of Alabama.

Sincerely,

A handwritten signature in black ink, appearing to read "H.M. Gipson".

H.M. Gipson  
Administrator





**STATE OF ALABAMA  
ALCOHOLIC BEVERAGE CONTROL BOARD**



**ANNUAL REPORT  
FY 2020-2021**

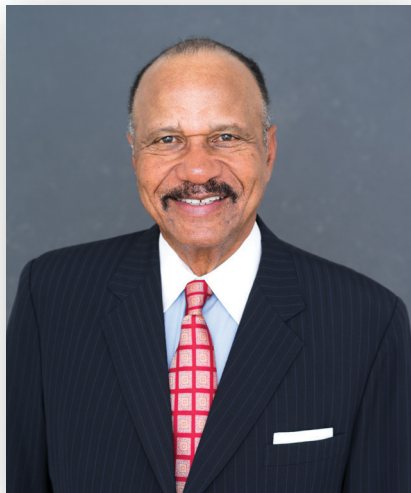
## BOARD MEMBERS



Alan Spencer, Chairman  
Tuscaloosa, AL



Melissa Morrissette  
Mobile, AL



John Knight  
Montgomery, AL

# ADMINISTRATION



H. Mac Gipson,  
Administrator



William E. Thigpen, Sr.,  
Assistant Administrator









## History and Mission

The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the “protection of the public welfare, health, peace and morals” of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility to issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added.

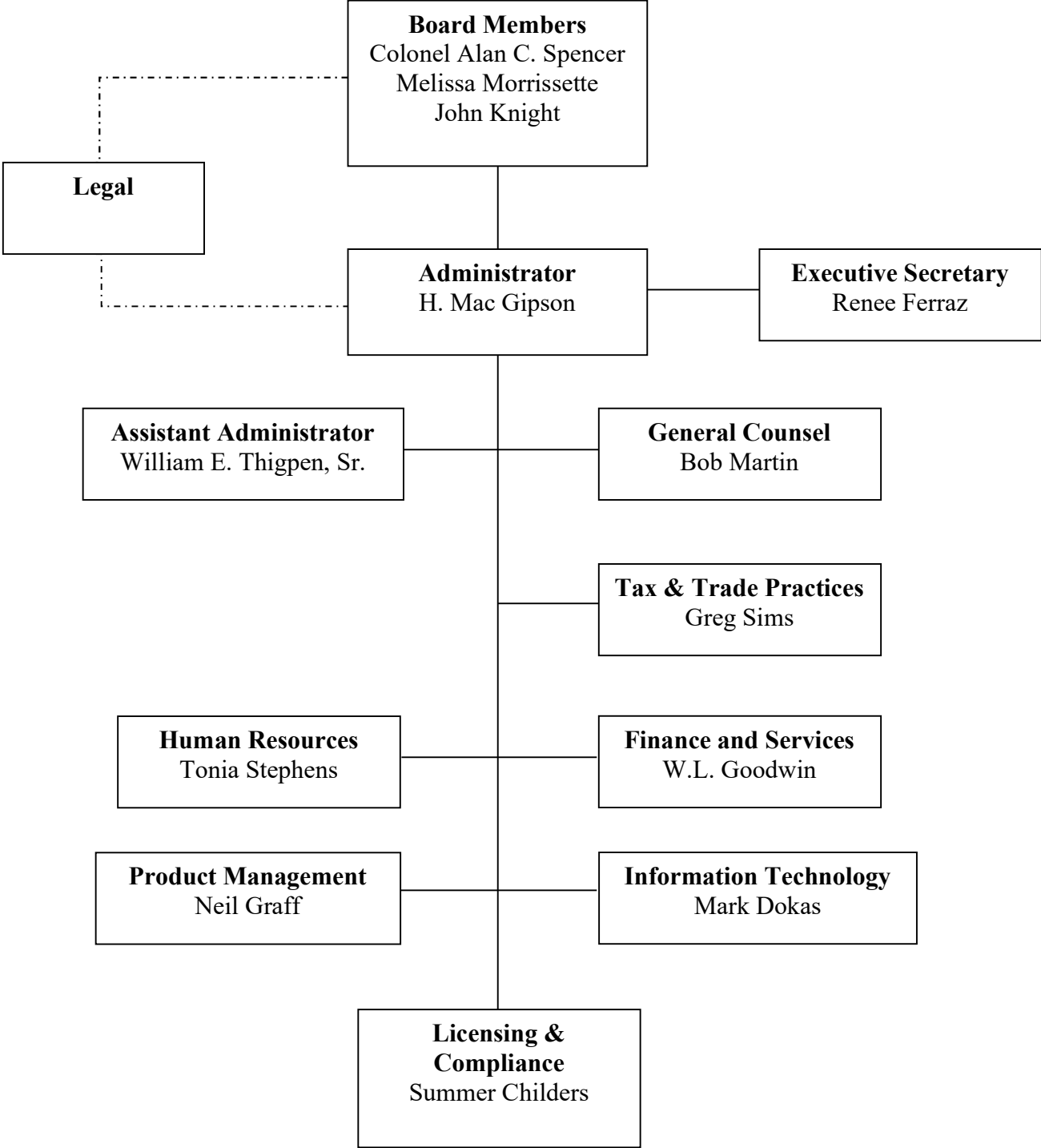
Today, the ABC Board operates 168 ABC Stores. Alabama Act 2013-67 was passed to create the Alabama State Law Enforcement Agency (ALEA). Effective upon the passing of this act and the January 1, 2015 start date, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All the drug and alcohol enforcement activities transferred to ALEA. The safety of our citizens through licensing and education became a function of the Licensing and Compliance Division. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board’s goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC’s law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

# ABC Board Organization



## What's in the Price of Liquor?



\*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$3.03
2. Human Resources	\$2.23
3. Mental Health	\$1.95
4. Various State Agencies and Local Governments	\$5.12

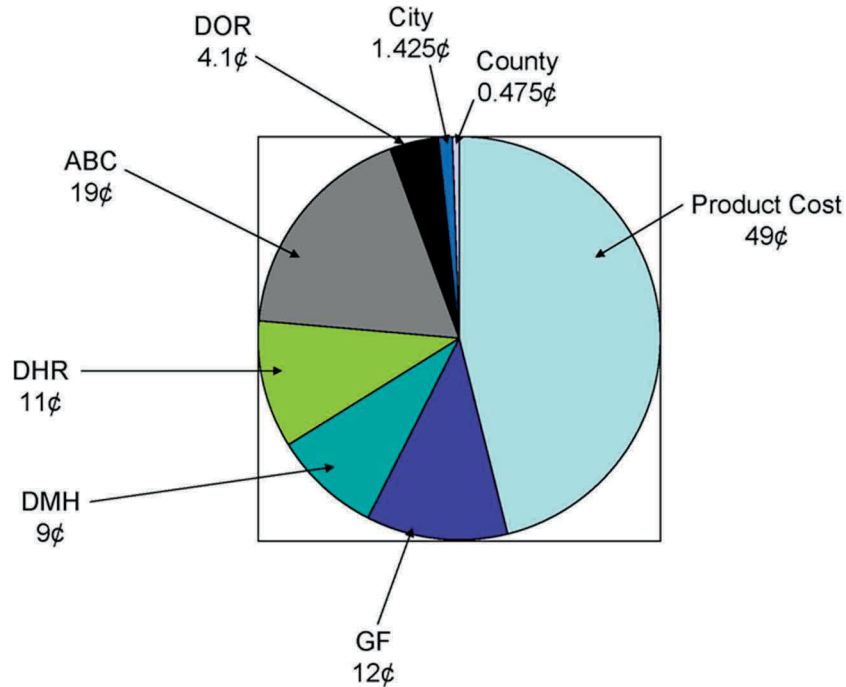
### **The ABC Board operates with a specific price structure.**

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$22.33 bottle price on the shelf. The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 35% based on its cost. Ten percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies. From the 6% sales tax for this bottle (\$1.27); 86 cents go to the Alabama Department of Revenue, 30 cents go to the City in which the sale was made, and 11 cents goes to the County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975

## Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

- Cost of Product - \$0.49
- State General Fund (GF) - \$0.12 \*
- Department of Mental Health (DMH) – \$0.09 \*
- Department of Human Resources (DHR) - \$0.11 \*
- ABC - \$0.19 \*\*
- Department of Revenue (DOR) - \$0.041
- City - \$0.01425
- County - \$0.00475

\* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

\*\* ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.



## Education

### “Under Age, Under Arrest”

This school-based program is a statewide educational and public awareness initiative created by the Alabama ABC Board to discourage and stop underage drinking and binge drinking. The initiative includes presentations at schools throughout the state about the dangers, social costs and legal consequences of underage and binge drinking. The initiative also includes electronic and printed materials for school students, social media targeted at Alabamians under the age of 21, and coordination with the media across the state to highlight the causes and negative impacts of underage drinking.

The program includes presentations at middle, junior high, and high schools, as well as colleges around Alabama. We proudly partner with anti-drinking organizations, including Mothers Against Drunk Driving (MADD), Students Against Destructive Decisions (SADD) and American Character Builders, to assist school counselors and administrators in spreading the message about the dangers of underage drinking. The campaign also utilizes the expertise of the Alabama Law Enforcement Agency, state health and education agencies, substance-abuse treatment providers, local law enforcement, children’s groups, colleges, businesses, and faith-based organizations.

Thanks in part to a grant from the National Alcoholic Beverage Control Association, the Alabama ABC Board is able to provide this educational and public awareness program to Alabama schools free of charge.







## Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of 17 central office employees, 61 warehouse employees, and 637 store employees, product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

**Stores** – P.M. operates 159 retail and 9 wholesale outlets in areas of the state where the sale of alcoholic beverages has been approved. Locations selected must be convenient to the public and licensees and provide a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Over the past year ABC has remodeled 12 stores and relocated three stores. The changes include a new wholesale only and retail only store in Jasper. These changes should provide better service to both licensee and retail customer.

**Pricing** – P.M. records and manages all price quotations on a quarterly basis. Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association, which allows price quotations to be submitted via internet.

**Purchasing** – P.M. manages all shipments of alcoholic beverages to 159 retail and 9 wholesale outlets on a weekly basis. P.M. coordinates the loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

**Warehousing** - The ABC Warehouse ships and receives approximately 18,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 400,000 cases year-round and ships roughly 3.9 million cases annually.

**Transportation** – P.M. directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis. The Product Management division also monitors and schedules all inbound merchandise.

**Distribution/Wholesale** - Product Management evaluates products to ensure customers have adequate selection and maintains the distribution network to supply all ABC Stores. Each ABC outlet's inventory is replenished weekly. P.M. has established two new forms of coding to identify cases more effectively: all Value-Added Packs, i.e. gift sets, and wholesale items that can be sold to licensees by the bottle. Product Management, with the help of the IT division, has created a new special order process that allows special order items to be ordered and delivered in as little as one week.

**Merchandising** - Coordinates all merchandising efforts in 168 ABC retail and wholesale outlets including shelf management and display locations in the stores.





## Licensing and Compliance Division

As the primary state agency tasked with the regulation of alcoholic beverage and tobacco laws in the State of Alabama, the Alabama ABC Board Licensing and Compliance Division is responsible for maintaining the issuance and renewal of all ABC Licenses and Permits, as well as perform the administrative regulatory functions of the Board. Since its formation in January of 2015, the Licensing and Compliance Division has doubled in growth from approximately 30 employees located throughout the state to a total of 62 today. These positions are funded by ABC operating accounts, grants, special appropriations, and do not require funding from the State General Fund. Specific responsibilities of the Licensing and Compliance Division include the following:

- Issues, regulates, and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages.
  - Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has declined, as reflected by our Minor Compliance Check Non-Compliance Rate which decreased substantially over the past decade. This function is now performed by law enforcement agencies, with coordination and monitoring by the ABC Board.
  - Civilian ABC Licensing and Compliance Inspectors are responsible for application investigations, administrative inspections, issuing administrative citations, investigating complaints made by citizens, and responding to any other alcohol/tobacco related questions and/or issues. In addition, the civilian inspectors are responsible for administering the Responsible Vendor Program.
  - Responsible for approving all beer and wine labels that are sold within or shipped into the State of Alabama.
- Issues, regulates, and investigates Tobacco Permits for all locations in the state that sell tobacco, tobacco products, electronic nicotine delivery systems, and alternative nicotine.
  - Tobacco investigations include the sale, possession, and use of tobacco products by minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man hours and resources for ALEA Agents to concentrate on underage tobacco use. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs, help to cover the cost of regulating and enforcing tobacco sales. Tobacco Minor Compliance Checks, required under federal SYNAR legislation, protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.

- Serves as the chair for the quarterly Tobacco Advisory Board Meetings, which were established to monitor the implementation of tobacco laws and includes representation from the Office of the Governor, the Office of the Attorney General, the Senate as appointed by the Lieutenant Governor, the House of Representatives as appointed by the Speaker of the House of Representatives, Alabama Law Enforcement Agency, Alabama Department of Mental Health, Alabama Department of Public Health, Alabama ABC Board, as well as the Alabama Oilmen’s Association and Alabama Convenience Store Operators as appointed by the Governor.
- Responsible for ABC Commission Hearings which allow licensees and applicants the opportunity to appeal certain license application denials, citations, and any other matter deemed appropriate.
- Regularly educates applicants, licensees, and the public on Title 28 Code of Alabama and AL ABC Rules and Regulations. This includes education through the application and inspection processes, as well as meeting with local governing authorities, law enforcement, licensee groups and organizations, and attorneys to discuss alcohol laws, regulations, and licensing criteria to help tailor licensure to their needs.
  - Conducts the Save Teens program to schools which aims to educate students throughout Alabama about the dangers of drug, nicotine, and alcohol abuse
- The Licensing and Compliance Division also monitors a toll-free hotline and email inbox to which the public can submit complaints regarding licensed/permitted locations or criminal activity.
  - 1-800-327-7341
  - [ABCBoard—Enforcement@abc.alabama.gov](mailto:ABCBoard—Enforcement@abc.alabama.gov)



## **Licensing and Compliance Stats FY 2020-2021**

Alcohol Licenses	16,635
Tobacco Permits	8,203
<b>Administrative Compliance Inspections</b>	
Alcohol	3,497
Tobacco	2,621
<b>Assists</b>	
Alcohol	1,593
Tobacco	1,071
<b>Complaints Closed</b>	187
<b>Citations</b>	
Alcohol	928
Tobacco	135
<b>Other Activities/Investigations</b>	994

## **Annual Tobacco Report FY 2020-2021**

### **Tobacco Permits Issued by Retail Outlet Type**

Convenience Store	4,379
Supermarket	502
Drug Store	153
Restaurant	215
Liquor Package Store	697
Department/Discount Store	1,155
Liquor Lounge/Club	360
Industry	1
Canteen/Snack Bar	37
Tobacco Store	326
Hotel/Motel	28
Specialty Retailer of ENDS	132
Other/None	218
<b>Total</b>	<b>8,203</b>

**Tobacco Compliance Checks by Retail Outlet Type FY 2020-2021**

<b>Retail Outlet Type</b>	<b>Total Completed</b>	<b>Minor Sales Cases</b>	<b>Non-Compliance Rate</b>
Convenience Store	759	52	6.90%
Supermarket	91	6	6.60%
Drug Store	20	0	0.00%
Restaurant	0	0	0.00%
Liquor Package Store	85	8	9.40%
Department/Discount Store	166	9	5.40%
Liquor Lounge/Club	0	0	0.00%
Industry	0	0	0.00%
Canteen/Snack Bar	1	0	0.00%
Tobacco Store	55	5	9.10%
Hotel/Motel	0	0	0.00%
Specialty Retailer of ENDS	19	3	16.00%
Other	11	0	0.00%
<b>Total</b>	<b>1,207</b>	<b>83</b>	<b>4.09%</b>

**State License Activity FY 2020-2021**

**Liquor**

Lounge Liquor Retail – Class I	527
Lounge Liquor Retail – Class II (Package)	771
Restaurant Retail Liquor	2,342
Club Liquor – Class I	109
Club Liquor – Class II	113
Special Events Retail – 7 Days or Less	102
Special Events Retail – 30 Days or Less	8
Special Retail – More than 30 Days	465
Retail Common Carrier	13
<b>Total</b>	<b>4,450</b>

**Beer**

Retail Beer (On or Off-Premises)	733
Retail Beer (Off-Premises Only)	5,444
Brewpub	16
<b>Total</b>	<b>6,193</b>



<b>Wine</b>		
Retail Wine (On or Off-Premises)		575
Retail Wine (Off-Premises Only)		4,791
Direct Wine Shipper		2
	<b>Total</b>	<b>5,368</b>

<b>Other Licenses</b>		
Liquor Wholesale		10
Wholesale Beer Only		4
Wholesale Table Wine Only		13
Wholesale Table Wine & Beer Combined		33
Warehouse License		9
Additional Warehouse Wine, Beer, or Both		2
Manufacturer		208
Importer		235
International Motor Speedway		2
Non-Profit Tax Exempt		108
	<b>Total</b>	<b>624</b>

<b>RVP Certifications</b>		
Responsible Vendor Program One		1,152
Responsible Vendor Program Two		1,127
Responsible Vendor Program Three		1
	<b>Total</b>	<b>2,280</b>

**Responsible Vendor Program**

- The Responsible Vendor Program (RVP) was implemented in October of 1990 and operates as part of the Licensing and Compliance Division. The Alabama Legislature passed the Alabama Responsible Vendor Act with the intent of eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, as well as the reduction of accidents, injuries, and deaths in the state related to intoxication.
- The Alabama Responsible Vendor Program is a voluntary program that allows licensees to become certified through the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees who are involved in the management, sale and/or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil

and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal, responsible sales and to train employees in these policies.

- The Alabama Responsible Vendor Program establishes guidelines required for licensees to be certified into the Program. RVP approves courses for private course providers that want to market their services to ABC licensees. Additionally, licensees have the option of creating and submitting their own course for approval. Currently, the Responsible Vendor Program has approximately 165 approved courses.
- Compliance Specialists, now known as Licensing and Compliance Inspectors, RVP related responsibilities consist of: Conducting RVP inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentations to schools, colleges, civic groups, and organizations regarding the dangers associated with underage drinking.

**Responsible Vendor Program Information FY 2020-2021:**

1. Certifications	2,280
2. Attendees for Education Presentations on Alcohol/Tobacco	1,231
3. Inspections	894
4. RVP approved courses	165



## **Administration**

**Administrative** – Provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, legal counsel and central office/warehouse security.

**Finance & Services** – The Finance & Services Division is responsible for the certification, reconciliation and dispersing of all funds generated by the ABC Board, including sales taxes, excise taxes, license fees as well as profits (when applicable), to various state agencies, the state general fund, cities, and counties. These distributions are all performed within the guidelines of spending authority granted by the State legislature and generally accepted accounting principles. The funds are generated mainly through the sales of alcoholic beverage to both retail and wholesale customers. Funds are also generated through beer taxes, wine taxes, license fees, sales taxes, fines and penalties. Finance and Services also, is responsible for the purchasing and payment of all goods and services procured by the ABC Board. Finance and Services is authorized to administer the funds received by the ABC Board through the Children’s First Trust Fund tobacco settlement. Additionally, this division is responsible for the creation and implementation of department budgets and operations plans, all property inventory, procurement and shipping of stores supplies as well as Fleet Management, and mail room operation.

**Human Resources** – The ABC Board Human Resources Division works in line with its mission statement: “We are committed to advancing our ABC Board employees by continuously enhancing our processes and practices with integrity, fairness, and respect each day”.

Comprised of 10 team members, the ABC Human Resources Division is responsible for the control of appointment, transfer, promotion, performance, and separation of all employees of the ABC Board in accordance with State Personnel Department policies. This includes responsibility for staffing, maintaining employee records, wellness monitoring, risk management, complaint resolution, performance management, payroll and benefits, training and education, and employee discipline. The division ensures personnel actions follow ABC Board Policies, State Personnel Board Rules, Merit System laws, and state and federal regulations related to employment procedures.

While meeting daily workflow demands, the current emphasis of the Human Resources Division is on a Strategy to Enlighten Personnel (S.T.E.P.) through an employee orientation; succession planning; streamlining on-boarding processes through the integration of electronic platforms; and continuing innovative recruitment and staffing strategies. benefit of our employees and agency operations.

Facilitating people and change management for a uniquely diversified employee workforce across agency divisions, the Human Resources Division works continuously to engage each employee as a customer, with integrity, fairness, and respect.

### **Information Technology (IT) – AL BOSS - Product Locator**

Released the first version of the AL BOSS which is a mobile application that provides citizens the ability to search and locate product in a convenient mobile using Android or IOS.

Functionality available in AL BOSS include searching for products by category, locating stores along with store hours and phone number, and the ability to scan a product barcode and locate the product at a Select Spirits store closes to your location. Statistics show AL Boss is being used and the feedback has been overwhelmingly positive.

- **Technology – Power BI**

The Information Technology team responded to a challenge from Licensing and Compliance inspectors to streamline their inspection processes with the use of purchase reports for licensees. Purchase reports would allow inspectors to easily identify products not purchased in the State of Alabama that are being sold illegally. As part of that request, Information Technology built in scan technology so inspectors can scan a bottle or case and get an immediate response on whether the product was purchased in state or was purchased outside of the state. The results of the scan technology lead to the identification and confiscation of hundreds of products not purchased but being sold in the State of Alabama.

- **Alabcboard.gov Website Upgrade**

The information technology group worked with Acquia to upgrade the agency’s website version that allows for increased development functionality, but more importantly provides additional security features to protect ABC website resources. This massive undertaking has allowed information technology to take advantage of new technologies, add-ins, and development functionality. Many of these features were used in building website solutions for several business units within the ABC Board.

- **Infrastructure & Security**

Upgrades to network appliances including firewalls, servers, switches and software was completed to keep pace with the ongoing security threats. The Information Technology team stays vigilant with the latest advancements in threat aversion and works closely with security vendors and the Office of Information Technology (OIT) in the sharing of information and countermeasures in this regard.

**Tax & Trade Practices** – The Tax and Trade Practices Division is responsible for the examination of the administrative, regulatory, and taxation functions of the Board’s brewpub, importer, manufacturer, and wholesaler licenses. These particular licensees routinely engage in complex operational functions and financial transactions. Recent legislation allowing additional operational activities for manufacturers and brewpubs continues to increase the licensee’s organizational and financial complexity. In addition, the Division continues to conduct internal audits of ABC retail and wholesale stores, as well as the Board’s central warehouse.

The Tax and Trade Practices Division's expanded regulatory roles and responsibilities include, but are not limited to:

- Provides assurances that approximately \$74 million in beer, wine, and liquor taxes are paid accurately, timely and completely by licensed brewpubs, manufacturers and wholesalers.
- Provides brewpub, importer, manufacturer and wholesaler license types with various reporting structures for the licensee's sales, production and taxation.
- Provides assurances that manufacturers and brewpubs are reporting alcohol production in accordance with Federal Regulations, Title 28, Code of Alabama (1975) and the Alabama Administrative Code.
- Provides assurances that complex operational functions and financial transactions are performed in accordance with Federal Regulations, Title 28, Code of Alabama (1975) and the Alabama ABC Board Administrative Code.
- Collaborates with the Licensing and Compliance Division by assisting with consultations for potential and existing brewpub, importer, manufacturer and wholesaler licensees.
- Participates in ABC Commission Hearings regarding administrative citations and appeals that result from the Division's regulatory audit.





## 5 -Year ABC Board Net Revenues All Funds (Unaudited)

	FY 2020-2021	FY 2019-2020	FY 2018-2019
<b>General Fund</b>	\$133,669,565.71	\$113,531,318.27	\$101,195,654.69
<b>Department of Human Resources</b>	\$82,235,463.27	\$72,466,369.08	\$65,787,019.97
<b>Department of Mental Health</b>	\$60,860,189.95	\$53,376,170.97	\$47,388,207.19
<b>Education Trust Fund</b>	\$23,776,854.39	\$22,087,592.81	\$22,441,155.34
<b>Department of Revenue</b>	\$21,051,167.87	\$19,953,157.19	\$18,410,941.00
<b>Cities and Counties</b>	\$15,302,787.87	\$15,702,032.72	\$14,177,232.77
<b>Alabama Law Enforcement Agency (ALEA)</b>	\$16,895,692.00	\$16,895,695.00	\$16,895,695.00
<b>Total Resources Generated</b>	\$353,791,721.05	\$314,012,336.04	\$286,295,905.97

<b>1% Wet Counties</b>	\$20,000.00	\$20,000.00	\$20,000.00
<b>20% Cities</b>	\$400,000.00	\$400,000.00	\$400,000.00
<b>Wet Municipalities</b>	\$200,000.00	\$200,000.00	\$200,000.00
<b>85% General Fund</b>	\$14,739,680.20	\$5,598,648.88	\$4,519,319.56
<b>6.25% Wet Counties</b>	\$1,083,800.02	\$411,665.36	\$332,302.91
<b>3.75% Dept. of Human Resources</b>	\$650,280.01	\$246,999.22	\$199,381.75
<b>3.75% Wet Counties</b>	\$650,280.01	\$246,999.22	\$199,381.75
<b>1.25% Cities</b>	\$216,760.00	\$82,333.07	\$66,460.58
<b>TOTAL</b>	\$19,540,800.23	\$8,786,645.74	\$7,516,846.55

\* FY 17-18 Profits affected by \$1,800,000.00 expended for the purchase of automobiles for the Department of Corrections and by fund transfers ALEA as appropriated by Act 2017-338, and the implementation of POS/ERP system upgrade.

## 5 -Year ABC Board Net Revenues All Funds (Unaudited)

	<b>FY 2017-2018</b>	<b>FY 2016-2017</b>
<b>General Fund</b>	\$89,050,452.94	\$79,226,152.70
<b>Department of Human Resources</b>	\$61,099,452.57	\$59,554,399.10
<b>Department of Mental Health</b>	\$44,030,583.42	\$41,967,623.46
<b>Education Trust Fund</b>	\$21,862,358.24	\$22,523,082.00
<b>Department of Revenue</b>	\$17,425,331.80	\$16,889,578.59
<b>Cities and Counties</b>	\$12,685,483.57	\$13,992,490.99
<b>Alabama Law Enforcement Agency (ALEA)</b>	\$16,895,695.00	\$16,895,692.00
<b>Total Resources Generated</b>	\$263,049,357.54	\$251,049,018.84

<b>PROFITS DISTRIBUTION</b>	<b>FY 2016-2017</b>	<b>FY 2016-2017</b>
<b>50% General Fund</b>	\$0.00	\$1,000,000.00
<b>19% Dept. of Human Resources</b>	\$0.00	\$380,000.00
<b>10% Wet Counties</b>	\$0.00	\$200,000.00
<b>1% Wet Counties</b>	\$0.00	\$20,000.00
<b>20% Cities</b>	\$0.00	\$400,000.00
<b>Wet Municipalities</b>	\$0.00	\$200,000.00
<b>85% General Fund</b>	\$0.00	\$2,329,630.86
<b>6.25% Wet Counties</b>	\$0.00	\$171,296.39
<b>3.75% Dept. of Human Resources</b>	\$0.00	\$102,777.83
<b>3.75% Wet Counties</b>	\$0.00	\$102,777.83
<b>1.25% Cities</b>	\$0.00	\$34,259.29
<b>TOTAL</b>	\$0.00*	\$4,940,742.20**

\* FY 17-18 Profits affected by \$1,800,000.00 expended for the purchase of automobiles for the Department of Corrections and by fund transfers ALEA as appropriated by Act 2017-338, and the implementation of POS/ERP system upgrade.

\*\* FY 16-17 Profits affected by \$1,800,000.00 expended for the purchase of automobiles for the Department of Corrections and by fund transfers ALEA as appropriated by Act 2016-116.



## Statement of Operations Unaudited

Revenues:	FY 2020-2019	FY 2019-2020	FY 2018-2019
Retail Sales	372,394,130.20	352,251,777.65	305,965,427.51
Wholesale Sales	316,921,625.77	256,907,953.01	217,993,701.81
Military Sales	<u>7,571,183.26</u>	<u>7,866,834.68</u>	<u>7,286,218.92</u>
<b>Total Sales</b>	<b><u>696,886,939.23</u></b>	<b><u>617,026,565.34</u></b>	<b><u>531,245,348.24</u></b>
<b>Embedded Taxes - Title 28</b>	197,018,048.39	173,683,077.04	154,575,064.42
Sales Taxes	21,051,167.87	19,953,157.19	18,310,941.00
County Taxes	<u>647,512.06</u>	<u>581,823.47</u>	<u>529,058.19</u>
<b>Net Sales</b>	<b><u>478,170,210.91</u></b>	<b><u>422,808,507.64</u></b>	<b><u>376,670,283.82</u></b>
<b>Cost of Goods Sold</b>	<b><u>338,485,110.82</u></b>	<b><u>300,445,188.03</u></b>	<b><u>263,092,125.62</u></b>
<b>Gross Margin</b>	<b><u>139,685,100.09</u></b>	<b><u>122,363,319.61</u></b>	<b><u>113,578,158.20</u></b>
<b>5% Markup to General Fund</b>	<b><u>33,814,235.79</u></b>	<b><u>29,877,482.28</u></b>	<b><u>26,336,035.04</u></b>
<b>Total Operating Revenues</b>	<b><u>105,870,864.30</u></b>	<b><u>92,485,837.33</u></b>	<b><u>87,242,123.16</u></b>
<b>Other Revenues:</b>			
Private Table Wine Liter Taxes	18,615,171.63	14,904,291.05	13,639,152.90
Class II Table Wine - \$2.42 Taxes	123,167.30	116,883.93	141,819.16
Publication & Statistics Sales	6,300.00	1,800.00	3,600.00
Salvaged Equipment	13,753.25	1,190.16	5,375.18
Salvages other than Equipment	54,240.00	39,210.00	76,169.00
Public Service & Import Income	87,981.74	77,141.22	47,895.04
Miscellaneous Income	30,477.06	20,402.29	29,283.17
Prior FY Accrual Adjustment	0.00	0.00	0.00
Responsible Vendor Fees	7,910.00	39,305.00	116,480.00
Bailment Fees	2,626,625.07	2,398,439.34	2,327,414.74
Grant Income	60,000.00	0.00	60,000.00
Insurance Recoveries	0.00	0.00	0.00
<b>Total Other Revenues</b>	<b><u>21,625,626.05</u></b>	<b><u>17,598,661.99</u></b>	<b><u>16,447,189.11</u></b>
<b>Total Available Revenues</b>	<b><u>127,496,490.35</u></b>	<b><u>110,084,449.32</u></b>	<b><u>103,689,312.27</u></b>
<b>Expenditures:</b>			
Disposal of Equipment	0.00	0.00	0.00
Store Expenses	63,131,932.89	61,155,560.22	55,648,184.05
Warehouse Expenses	6,018,353.81	5,517,532.52	5,074,363.68
Administrative Expenses	14,836,165.93	11,054,865.45	12,559,021.92
Licensing & Compliance	4,446,917.40	4,275,761.05	3,667,789.33
ALEA Transfers	16,895,695.00	16,895,698.00	16,895,692.00
<b>Total Expenditures</b>	<b><u>105,329,065.03</u></b>	<b><u>98,899,414.24</u></b>	<b><u>93,845,050.98</u></b>
<b>Net Revenues for Distribution</b>	<b><u>19,540,800.24</u></b>	<b><u>8,786,645.74</u></b>	<b><u>7,516,846.55</u></b>

## Statement of Operations (Unaudited)

Revenues:	FY 2017-2018	FY 2016-2017
Retail Sales	307,756,900.25	298,427,593.24
Wholesale Sales	198,335,629.04	185,219,362.39
Military Sales	6,749,118.01	6,601,822.03
<b>Total Sales</b>	<b>512,841,647.30</b>	<b>490,248,777.66</b>
Embedded Taxes - Title 28	143,998,719.07	137,450,546.03
Sales Taxes	17,425,331.80	16,889,578.59
County Taxes	504,949.75	492,022.79
<b>Net Sales</b>	<b>350,912,646.68</b>	<b>335,416,630.25</b>
Cost of Goods Sold	246,911,848.16	243,867,842.60
<b>Gross Margin</b>	<b>104,000,798.52</b>	<b>91,548,787.65</b>
5% Markup to General Fund	23,554,732.45	12,145,045.97
<b>Total Operating Revenues</b>	<b>80,446,066.07</b>	<b>79,403,741.68</b>
<b>Other Revenues:</b>		
Private Table Wine Liter Taxes	13,786,220.32	13,272,044.54
Class II Table Wine - \$2.42 Taxes	152,388.13	120,514.19
Publication & Statistics Sales	3,300.00	3,600.00
Salvaged Equipment	23,389.85	13,037.50
Salvages other than Equipment	97,617.00	46,647.81
Public Service & Import Income	53,807.41	28,894.92
Miscellaneous Income	185,385.56	106,945.71
Prior FY Accrual Adjustment	0.00	0.00
Responsible Vendor Fees	120,330.00	128,604.83
Bailment Fees	2,017,652.59	
Grant Income	60,000.00	105,000.00
Insurance Recoveries	0.00	283,182.61
<b>Total Other Revenues</b>	<b>16,500,090.86</b>	<b>14,108,472.10</b>
<b>Total Available Revenues</b>	<b>96,946,156.93</b>	<b>93,512,213.79</b>
<b>Expenditures:</b>		
Disposal of Equipment	0.00	0.00
Store Expenses	54,840,451.51	52,224,938.05
Warehouse Expenses	4,589,842.87	4,121,630.85
Administrative Expenses	17,328,154.79	11,934,429.48
Licensing & Compliance	3,840,644.75	3,394,781.21
ALEA Transfers	16,895,698.00	16,895,692.00
<b>Total Expenditures</b>	<b>97,494,791.92</b>	<b>88,571,471.59</b>
<b>Net Revenues for Distribution</b>	<b>-548,634.99</b>	<b>4,940,742.20</b>

## License Fees, Filing Fees, Transfer Fees & Penalties Generated FY 2021

<b>License Fees Transferred to General Fund</b>	<b>Amount Distributed</b>
Lounge Retail Liquor - Class I	135,300.00
Restaurant Retail Liquor	603,000.00
Club Liquor - Class I	30,900.00
Club Liquor - Class II	66,750.00
Liquor Wholesale	8,000.00
Retail Common Carrier	1,200.00
Manufacturer	110,500.00
Lounge Retail Liquor - Class II	160,800.00
Retail Table Wine	77,100.00
Retail Table Wine Off Premise	459,600.00
Wholesale Table Wine	8,250.00
Wholesale Table Wine & Beer	20,250.00
Brewpub	18,000.00
International Motor Speedway	0.00
Retail Beer	92,550.00
Retail Beer Off Premise	498,300.00
Wholesale Beer	2,200.00
Warehouse	1,000.00
Additional Warehouse	400.00
Special Events Retail	9,300.00
Special Retail 30 Days or less	700.00
Special Retail More than 30 days	101,750.00
Importer	<u>120,500.00</u>
<b>Total Distribution</b>	<b>2,526,350.00</b>
<b>Other License Related Fees Transferred to General Fund</b>	
Application Filing Fee	65,000.00
License Transfer Fee	34,150.00
Penalties	<u>550,405.00</u>
<b>Total Distribution</b>	<b>649,555.00</b>

**Detailed Distribution to Cities and Counties – FY 2021**

<u>County</u>	<u>City</u>	<u>Beer Excise Taxes</u>	<u>Wine Tax/ Stores Net Revenues</u>	<u>Total by County</u>
AUTAUGA		123,837.79		
	PRATTVILLE		8,431.23	132,269.02
BALDWIN		123,837.79		
	BAY MINETTE		1,776.71	
	DAPHNE		4,435.30	
	FAIRHOPE		12,170.94	
	FOLEY		5,542.09	
	GULF SHORES		2,921.80	
	ORANGE BEACH		13,378.38	
	ROBERTSDALE		1,490.28	
	SPANISH FORT		3,501.23	169,054.52
BARBOUR		123,837.79		
	CLAYTON		608.16	
	EUFAULA		2,664.77	127,110.72
BIBB				
	BRENT		1,157.37	1,157.37
BLOUNT		123,837.79		
	ONEONTA		2,092.10	125,929.89
BULLOCK		123,837.79		
	UNION SPRINGS		774.35	124,612.14
BUTLER		123,837.79		
	GREENVILLE		2,105.46	125,943.25
CALHOUN		123,837.79		
	ANNISTON		5,007.46	
	JACKSONVILLE		2,476.14	
	OXFORD		5,337.93	136,659.32
CHAMBERS		123,837.79		
	LAFAYETTE		641.43	124,479.22
CHEROKEE				
	CENTRE		1,408.64	1,408.64

CHILTON		123,837.79		
	CLANTON		3,166.66	127,004.45
CHOCTAW		123,837.79		
	BUTLER		847.12	124,684.91
CLARKE				
	JACKSON		2,214.37	2,214.37
CLAY				
	LINEVILLE		671.45	671.45
CLEBURNE		123,837.79		
	HEFLIN		923.33	124,761.12
COFFEE				
	ENTERPRISE		6,902.83	6,902.83
COLBERT		123,837.79		
	MUSCLE SHOALS		23,963.09	
	SHEFFIELD		854.28	148,655.16
CONECUH		123,837.79		
	EVERGREEN		1,360.85	125,198.64
COOSA		123,837.79		123,837.79
COVINGTON		123,837.79		
	ANDALUSIA		2,391.98	126,229.77
CRENSHAW		123,837.79		123,837.79
CULLMAN		123,837.79		
	CULLMAN		8,615.27	132,453.06
DALE		123,837.79		
	DALEVILLE		1,309.63	
	OZARK		3,235.40	128,382.82
DALLAS		123,837.79		
	SELMA		4,464.11	128,301.90
DEKALB		123,837.79		
	FT. PAYNE		4,027.43	127,865.22

ELMORE		123,837.79		
	MILLBROOK		4,385.10	
	TALLASSEE		1,211.54	
	WETUMPKA		2,885.36	132,319.79
ESCAMBIA		123,837.79		
	ATMORE		1,243.55	
	BREWTON		968.92	126,050.26
ETOWAH		123,837.79		
	ATTALLA		1,336.80	
	GADSDEN		8,486.54	
	RAINBOW CITY		2,096.29	135,757.42
FRANKLIN				
	RUSSELLVILLE		2,148.89	2,148.89
GENEVA				
	GENEVA		425.39	425.39
GREENE		123,837.79		
	EUTAW		533.78	124,371.57
HALE		123,837.79		
	GREENSBORO		806.28	124,644.07
HENRY		123,837.79		
	HEADLAND		963.57	124,801.36
HOUSTON		123,837.79		
	DOTHAN		15,376.67	139,214.46
JACKSON				
	SCOTTSBORO		3,945.78	3,945.78
JEFFERSON		123,837.79		
	ADAMSVILLE		134.33	
	BESSEMER		2,312.58	
	BIRMINGHAM		6,047.06	
	FAIRFIELD		65,037.47	
	FULTONDALE		2,828.98	
	HOMWOOD		4,116.09	
	HOOVER		4,994.03	
			15,590.37	

	HUEYTOWN		4,559.93	
	MOUNTIAN BROOK		678.59	
	PINSON		1,514.18	
	TARRANT CITY		1,309.17	
	VESTAVIA HILLS		129.28	233,089.85
LAUDERDALE		123,837.79		
	FLORENCE		5,172.89	129,010.68
LEE	LEE	123,837.79		
	AUBURN		9,942.09	
	OPELIKA		17,012.10	150,791.98
LIMESTONE				
	ATHENS		5,532.15	5,532.15
LOWNDES		123,837.79		
	HAYNEVILLE		333.71	124,171.50
MACON		123,837.79		
	TUSKEGEE		2,116.31	125,954.10
MADISON		123,837.79	58.22	
	HUNTSVILLE		49,802.55	
	MADISON		17,916.34	191,614.90
MARENGO		123,837.79		
	DEMOPOLIS		2,538.46	
	LINDEN		408.59	126,784.84
MARION				
	WINFIELD		1,566.72	1,566.72
MARSHALL		123,837.79		
	ALBERTVILLE		3,735.89	
	GUNTERSVILLE		5,340.71	132,914.39
MOBILE		123,837.79	134.36	
	CHICKASAW		2,584.13	
	CITRONELLE		515.87	
	MOBILE		41,976.77	
	MOUNT VERNON		5,146.36	
	PRICHARD		2,644.71	



	SARALAND		1,923.84	
	SEMMES		1,389.30	180,153.13
MONTGOMERY		123,837.79		
	MONTGOMERY		43,895.08	
	PIKE ROAD		771.90	168,504.77
MORGAN				
	DECATUR		16,076.59	
	HARTSELLE		2,867.23	18,943.82
PERRY		123,837.79		
	MARION		652.47	124,490.26
PICKENS				
	ALICEVILLE		624.20	624.20
PIKE		123,837.79		
	TROY		4,996.14	128,833.93
RANDOLPH		123,837.79		
	WEDOWEE		777.13	124,614.92
RUSSELL		123,837.79		
	PHENIX CITY		3,942.01	127,779.80
SHELBY		123,837.79	199.94	
	ALABASTER		4,166.16	
	CALERA		3,097.26	
	CHELSEA		7,370.10	
	COLUMBIANA		617.05	
	HELENA		2,719.09	
	MONTEVALLO		639.85	
	PELHAM		11,344.63	153,991.87
ST. CLAIR		123,837.79		
	ASHVILLE		499.39	
	MOODY		4,869.05	
	PELL CITY		5,423.32	
	SPRINGVILLE		1,602.93	136,232.48

SUMTER		123,837.79		
	LIVINGSTON		1,020.45	
				124,858.24
TALLADEGA		123,837.79		
	CHILDERSBURG		1,366.15	
	LINCOLN		890.44	
	SYLACAUGA		3,027.37	
	TALLADEGA		4,215.42	133,337.17
TALLAPOOSA		123,837.79		
	ALEXANDER CITY			123,837.79
TUSCALOOSA		123,837.79	4,197.73	
	NORTHPORT		4,648.99	
	TUSCALOOSA		17,707.73	150,392.24
WALKER				
	JASPER		6,528.20	6,528.20
WILCOX		123,837.79		
	CAMDEN		1,022.63	124,860.42
<b>Grand Total</b>		<b>5,944,213.92</b>	<b>638,504.79</b>	<b>6,582,718.71</b>

**Beer Taxes Generated – FY 2021**

General Fund	\$17,832,640.83
Human Resources	\$11,888,427.21
Education Trust Fund	<u>\$23,776,854.39</u>
	<b>\$59,442,136.35</b>

**Local Beer & Table Wine Tax – FY 2020**

City of Brundidge	\$ 38,544.93
City of Selma	\$135,545.66
City of Troy	\$ 83,822.67
Cleburne Co.	\$ 43,374.01
Montgomery Co.	\$229,837.20
Pike Co.	<u>\$281,732.60</u>
<b>Grand Total</b>	<b>\$812,857.07</b>

**Distribution of TVA In-Lieu-of Taxes Payment to Non-Served Dry Counties  
FY 2021:****(As required by Act 2010-135)**

<b>County</b>	<b>Amount</b>
Bibb	\$263,567.80
Blount	\$299,803.86
Clarke	\$325,664.68
Clay	\$250,849.49
Coffee	\$393,736.14
Fayette	\$267,377.74
Geneva	\$313,481.59
Lamar	\$265,054.51
Marion	\$316,221.10
Monroe	\$286,736.68
Pickens	\$290,510.93
Walker	\$442,777.73
Washington	<u>\$248,776.03</u>
<b>Total</b>	<b>\$3,964,558.29</b>

## County License Fees Collected and Distributed FY 2021

<b>County Name</b>	<b>Amount Distributed</b>
AUTAUGA	3,967.00
BALDWIN	117,054.00
BARBOUR	6,575.00
BULLOCK	3,375.00
BUTLER	7,750.00
CALHOUN	43,400.00
CHAMBERS	4,550.00
CHILTON	14,925.00
CHOCTAW	5,700.00
CLEBURNE	2,450.00
COLBERT	10,500.00
CONECUH	4,950.00
COOSA	2,375.00
COVINGTON	7,050.00
CRENSHAW	3,175.00
DALE	5,925.00
DALLAS	8,700.00
ELMORE	21,650.00
ESCAMBIA	7,500.00
ETOWAH	57,100.00
GREENE	2,766.00
HALE	1,775.00
HENRY	1,025.00
HOUSTON	32,525.00
JEFFERSON	212,025.00
LEE	38,250.00
LOWNDES	2,375.00
MACON	3,950.00
MADISON	89,325.00
MARENGO	5,425.00
MOBILE	118,375.00
MONTGOMERY	69,050.00

PERRY	975.00
PIKE	11,225.00
RANDOLPH	6,875.00
RUSSELL	9,150.00
SHELBY	80,225.00
ST CLAIR	22,425.00
SUMTER	5,025.00
TALLADEGA	26,575.00
TALLAPOOSA	10,375.00
TUSCALOOSA	48,550.00
WILCOX	<u>4,125.00</u>
<b>Grand Total</b>	<b>\$1,141,062.00</b>



## State License Activity FY 20

### Liquor

Lounge Liquor Retail – Class I	557
Lounge Liquor Retail – Class II (Package)	716
Restaurant Retail Liquor	2,285
Club Liquor – Class I	112
Club Liquor – Class II	126
Special Events Retail – 7 Days or Less	98
Special Events Retail – 30 Days or Less	8
Special Retail – More than 30 Days	454
Retail Common Carrier	<u>14</u>
<b>Total</b>	<b>4,370</b>

### Beer

Retail Beer (On or Off-Premises)	777
Retail Beer (Off-Premise Only)	5,329
Brewpub	<u>13</u>
<b>Total</b>	<b>6,119</b>

### Wine

Retail Wine (On or Off-Premises)	588
Retail Wine (Off-Premise Only)	<u>4,643</u>
<b>Total</b>	<b>5,231</b>

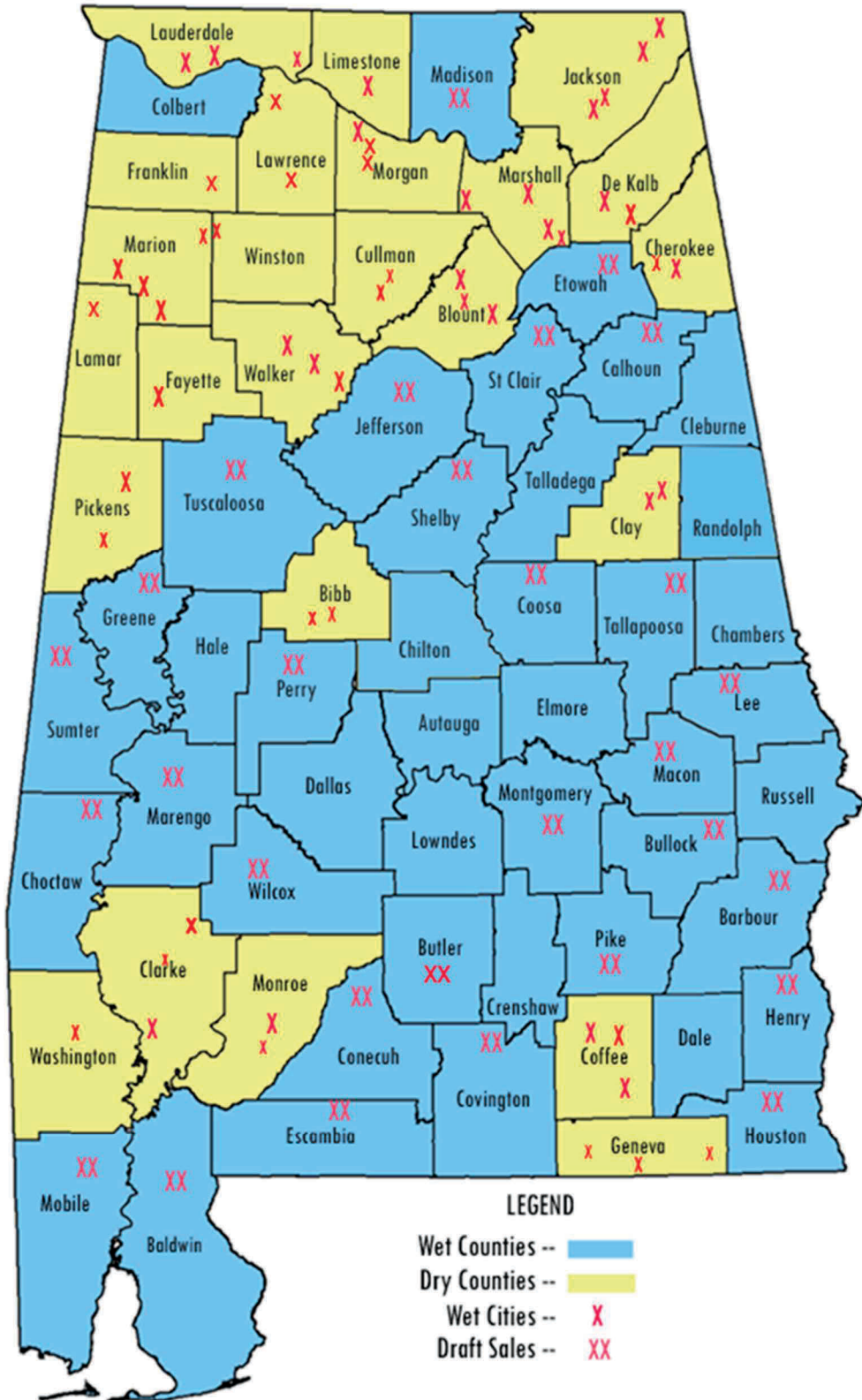
### Other Licenses

Liquor Wholesale	6
Wholesale Beer Only	4
Wholesale Table Wine Only	10
Wholesale Table Wine & Beer Combined	32
Warehouse License	8
Additional Warehouse Wine, Beer, or Both	1
Manufacturer	199
Importer	219
International Motor Speedway	1
Non-Profit Tax Exempt	<u>168</u>
<b>Total</b>	<b>648</b>

### RVP Certifications

Responsible Vendor Program One	1,157
Responsible Vendor Program Two	1,103
Responsible Vendor Program Three	<u>0</u>
<b>Total</b>	<b>2,260</b>

# Wet / Dry County Map



## Special Notes about Counties

Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland (11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thorsby (2-2011)
Chilton Co.	Wet County (03-2016)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton (6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels Only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On-Premise Liquor License allowed outside of any city in Dale County
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County- City of Geneva (5-2010), Samson & Slocomb (11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.



### **Special Notes about Counties**

Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co. - Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
Marion Co.	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab (11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Randolph Co.	Wet County (11-2012)
Russell Co.	Allows Sunday Sales - Phenix City- All Types & No license issued within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)

**LICENSE CODES:**

- 010-LOUNGE RETAIL LIQUOR (CLASS I)
- 011-LOUNGE RETAIL LIQUOR (CLASS II)
- 020-RESTAURANT RETAIL LIQUOR
- 040-RETAIL BEER (ON & OFF)
- 050-RETAIL BEER (OFF PREMISES)
- 060-RETAIL TABLE WINE (ON & OFF)
- 070-RETAIL TABLE WINE (OFF PREMISES)
- 031-CLUB LIQUOR (CLASS I/NON-PROFIT)
- 032-CLUB LIQUOR (CLASS II/PROFIT)
- 140-SPECIAL EVENTS
- 150-SPECIAL RETAIL (LESS THAN 30 DAYS)
- 160-SPECIAL RETAIL (30 DAYS OR MORE)
- 170-RETAIL COMMON CARRIER
- 200-MANUFACTURER
- 210-IMPORTER
- 220-BREW PUB
- 230-INTERNATIONAL MOTOR SPEEDWAY

**COUNTIES THAT ALLOW SALES OF:**

<b>32 OZ. CANS</b>	<b>32 OZ. CONTAINERS</b>	<b>24 OZ. CANS</b>	<b>40 OZ. CONTAINERS</b>
Choctaw	Barbour	Calhoun	Perry
Conecuh	Coosa		
Hale	Macon		
Green	Russell		
Marengo			
Sumter			









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