



State of Alabama
Alcoholic Beverage Control Board



Annual Report
FY 2016–2017



Alabama Alcoholic Beverage Control Board

Mac Gipson
Administrator

William E. Thigpen
Assistant Administrator

Robert W. "Bubba" Lee
Board Chairman

Samuetta H. Drew
Board Member

Michael Ingram, MD
Board Member

Honorable Kay Ivey
Governor, State of Alabama
Alabama State Capitol
Montgomery, AL 36130

Dear Governor Ivey:

On behalf of the Alabama Alcoholic Beverage Control Board and our more than 850 employees, it gives me great pleasure to share our agency's accomplishments during Fiscal Year 2016-2017, through the submission of our annual report.

Our mission of controlling the distillation, sale and distribution of alcohol in Alabama continues to be the primary and fundamental focus of everything we do. This past year, the agency operated approximately 176 ABC stores, Licensing and Compliance offices throughout the state, and a central warehouse and annex; all leased from private landlords, infusing about \$13 million into the Alabama economy.

I'm proud to report that after paying operating expenses, the ABC Board collected and distributed more than \$251 million to state and local governments, while fulfilling our mandate to regulate alcoholic products, produce revenues, and educate citizens about alcohol and tobacco issues.

We continue to improve operations by refurbishing, relocating and opening stores when necessary to meet customer needs and/or improve efficiencies. In each case, we believe the decor and locations provide a safer, more convenient, and friendlier environment. As a result, this consumer-based focus helped generate increased revenue for the State.

Additionally, the ABC Board's "Under Age, Under Arrest", a statewide public awareness campaign to educate students and parents about the dangers of underage and binge drinking, enjoyed its most successful year in FY 2017. Nearly 20,000 middle, junior high, senior high school and college students participated in events held throughout Alabama. The Board partners with anti-drinking organizations such as MADD, SADD and ALCAP's American Character Builders and connects with state agencies, organizations, and advocacy groups, including law enforcement, faith-based groups, substance-abuse treatment providers, children's groups, educators, and businesses, about the dangers and consequences of underage drinking. For more information about "Under Age, Under Arrest", please visit www.underage-underarrest.com.

ABC Board employees are committed to effectively and efficiently carrying out the mission of this agency by providing premier services to the citizens of Alabama.

Sincerely,

A handwritten signature in black ink, appearing to read "H.M. Gipson".

H.M. Gipson
Administrator



**STATE OF ALABAMA
ALCOHOLIC BEVERAGE CONTROL BOARD**



**ANNUAL REPORT
FY 2016-2017**

BOARD MEMBERS



Robert W. "Bubba" Lee, Board, Chairman
President and CEO, Vulcan, Inc



Samuetta Drew, Board Member
Chief Operating Officer,
Birmingham City School District



Michael Ingram, MD, Board Member
Radiation Oncology, Montgomery

ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr.,
Assistant Administrator





Code Review Committee



ABC's Janice Tibbets and ALEA State Trooper Kevin Cook

History and Mission

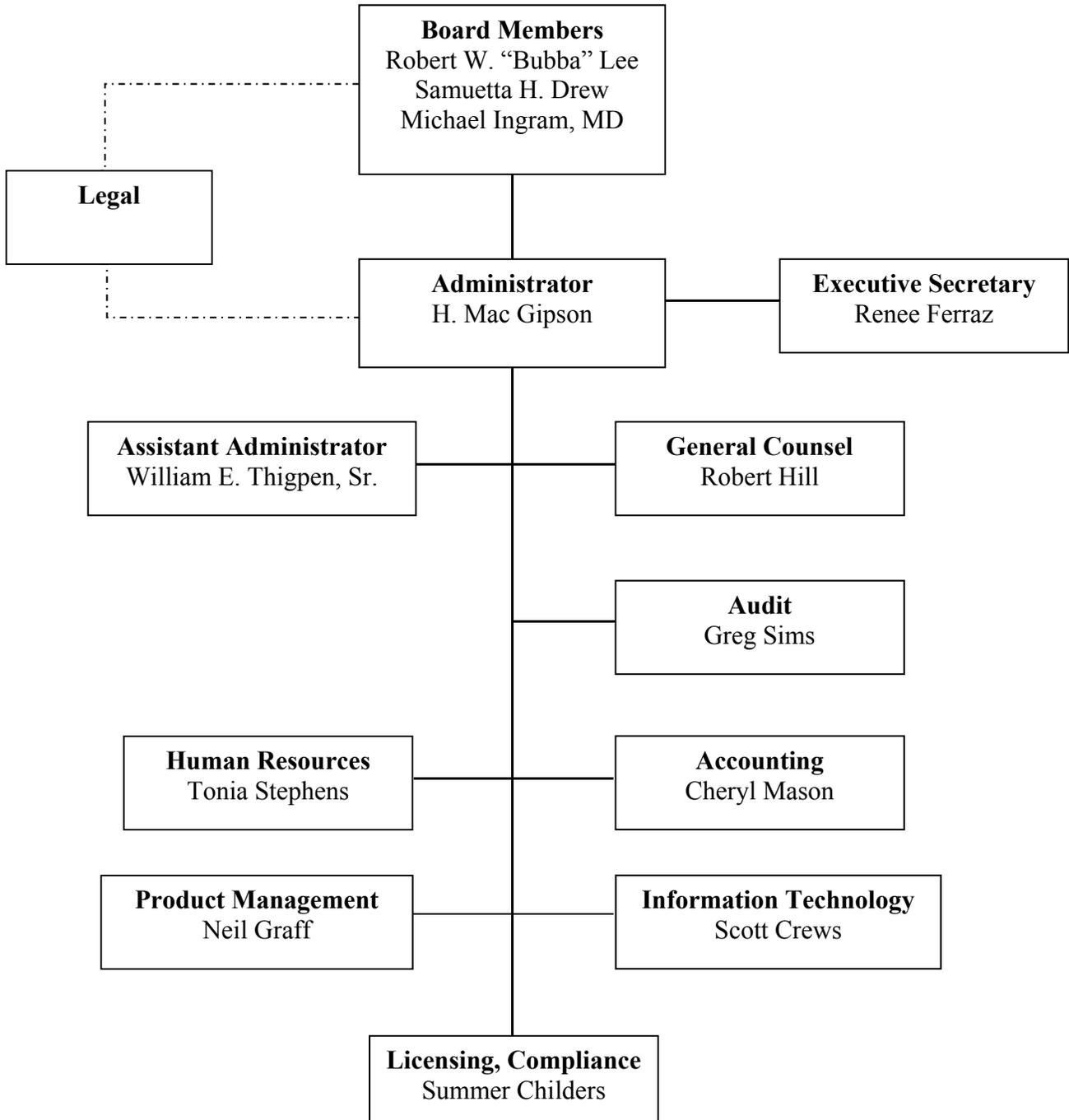
The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February, 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the “protection of the public welfare, health, peace and morals” of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added. Today, the ABC Board operators 174 ABC Stores. Alabama Act 2013-67 was passed to create the Alabama State Law Enforcement Agency (ALEA). Effective upon the passing of this act and the January 1, 2015 start date, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All the drug and alcohol enforcement activities transferred to ALEA. The safety of our citizens through licensing and education became a function of the Licensing and Compliance Division. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board’s goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC’s law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

ABC Board Organization



What's in the Price of Liquor?



*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$2.45
2. Human Resources	\$2.15
3. Mental Health	\$1.88
4. Various State Agencies and Local Governments	\$5.02

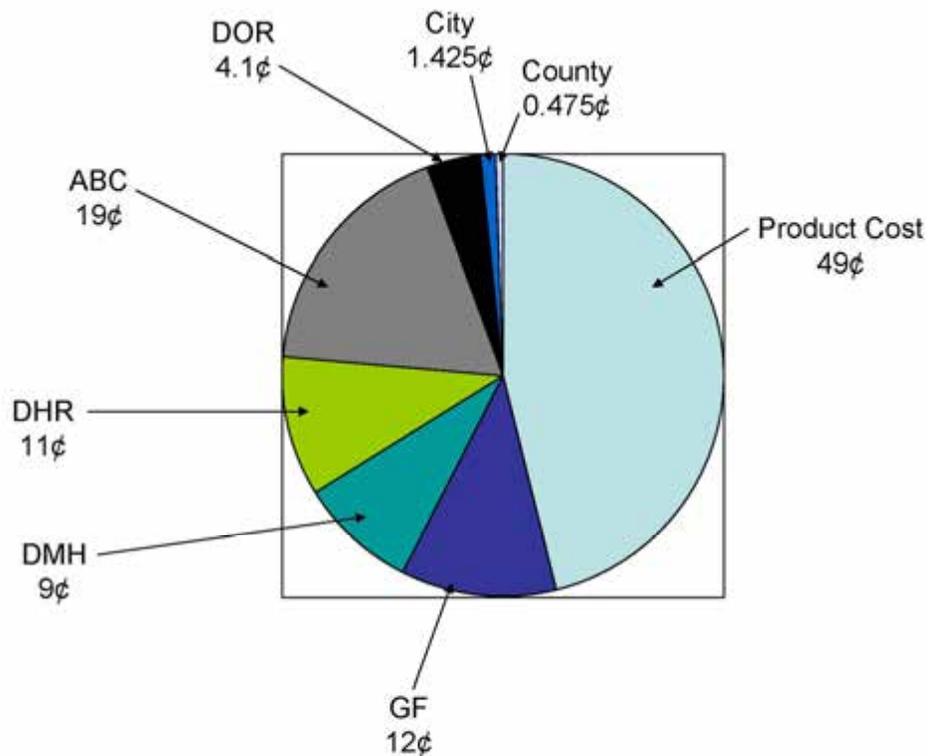
The ABC Board operates with a specific price structure.

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf. The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies. From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

Cost of Product - \$0.49
State General Fund (GF) - \$0.12 *
Department of Mental Health (DMH) - \$0.09 *
Department of Human Resources (DHR) - \$0.11 *
ABC - \$0.19 **
Department of Revenue (DOR) - \$0.041
City - \$0.01425
County - \$0.00475

* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

** ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.

Education

“Under Age – Under Arrest”

This program is a statewide educational and public awareness initiative created by the Alabama ABC Board to discourage and stop underage drinking and binge drinking. The initiative includes presentations at schools throughout the state about the dangers, social costs and legal consequences of underage and binge drinking. The initiative also includes electronic and printed materials for school students, social media targeted at Alabamians under the age of 21, and coordination with the media across the state to highlight the causes and negative impact of underage drinking.

The ABC Board partners with anti-drinking school organizations, including Students Against Destructive Decisions (SADD), Mothers Against Drunk Driving (MADD), and American Character Builders, to assist school counselor and administrators in spreading the message about the dangers of underage drinking to students.

One of the most exciting parts of the “Under Age, Under Arrest” campaign is the opportunity for the ABC Board to partner with other groups, organizations, institutions, state agencies and individuals in Alabama. These include state health and education agencies, substance-abuse treatment providers, law enforcement, children’s groups, colleges, businesses, and faith-based organizations.

During Fiscal Year 2016-2017, the Alabama ABC Board conducted 29 “Under Age – Under Arrest” programs in high schools, colleges and universities. Thanks in part to a grant from the National Alcoholic Beverage Control Association, the Alabama ABC Board is financially able to provide this educational and public awareness program.



Geneva County District Attorney Kirke Adams, MADD’s Carolyn Tyus, Geneva County Judge Stephen Smith, and ABC Board’s Dean Argo



ABC Board IT Director Scott Crews, Sazerac's Mark Brown, and ABC Board's Product Management Director Brian Rodgers.

Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of 17 central office employees, 61 warehouse employees, and 637 store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

Stores - Operates 174 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

Pricing - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

Purchasing - Product Management manages all shipments of alcoholic beverages to 174 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

Warehousing - The ABC Warehouse ships and receives approximately 13,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 330,000 cases year round and ships roughly 2.7 million cases annually.

Transportation - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis. The Product Management division also monitors and schedules all inbound merchandise.

Distribution/Wholesale - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week. P.M. has established two new forms of coding to identify cases more effectively, one is all Value Added Packs, i.e. gift sets, and the other is wholesale items that can be sold to licensees by the bottle.

Merchandising - Coordinates all merchandising efforts in 174 ABC retail and wholesale outlets including shelf management and display locations in the stores.



Licensing, Compliance and Enforcement

The Licensing and Compliance Division was formed on January 01, 2015 and is responsible for maintaining the issuance and renewal of ABC licenses/permits, as well as the administrative regulatory functions of the Alabama Alcoholic Beverage Control Board.

There are currently 53 employees in the Licensing and Compliance Division. These positions are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Licensing and Compliance duties and responsibilities include:

- Serves as the primary state agency tasked with the regulation of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has declined, as reflected by our Minor Compliance Check Non-Compliance Rate which decreased substantially over the past decade. This function is now performed by law enforcement agencies, with coordination and monitoring by the ABC Board.
- Issues, regulates and investigates alcoholic beverage licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any other time in our history.
- Civilian ABC Licensing and Compliance Inspectors are responsible for the following tasks: application investigations, administrative inspections, issuing administrative citations, investigating complaints made by citizens, speaking at alcohol and tobacco educational events, and responding to any other alcohol/tobacco related questions and/or issues. In addition, the civilian inspectors are responsible for administering the Responsible Vendor Program.
- Conducts the Save Teens program to schools regularly, which educates them on the dangers of drug and alcohol abuse.
- The ABC Licensing and Compliance Division educates licensees on Title 28, Code of Alabama 1975, and ABC Rules and Regulations.
- The ABC Board Licensing and Compliance Division meets with local governing authorities, law enforcement, attorneys, prosecutors, etc. to discuss alcohol laws, regulations, licensing criteria and to help tailor licensure to their needs.
- Serves as the primary state agency tasked with the enforcement of tobacco laws in the state.
- Issues, regulates and investigates tobacco permits for all locations in the state that sell tobacco products.
- Alabama Act 2013-67 was passed to create the Alabama Law Enforcement Agency (ALEA). Effective January 1, 2015, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All funds, equipment, grants, assets, seizures, etc. became the property of ALEA. All APOSTC certified officers were transferred to ALEA as well.

- Tobacco investigations include the sale, possession and use of tobacco products by minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man hours and resources for ALEA Agents to concentrate on underage tobacco use. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children’s Affairs, help to cover the cost of regulating and enforcing tobacco sales. Tobacco Minor Compliance Checks, required under federal SYNAR legislation, protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Responsible for ABC Commission Hearings which allow licensees and applicants the opportunity to appeal certain license application denials, citations, and any other matter deemed appropriate.
- Responsible for approving all advertisements related to alcohol, as well as all beer and wine labels that are shipped into the State of Alabama.
- The Licensing and Compliance Division also monitors a toll-free hotline (1-800-327-7341) and an e-mail address (ABC Board--Enforcement@abc.alabama.gov) to take complaints and gather information related to administrative violations and criminal activity.

FY 17 Licensing and Compliance Stats

	16,643	Alcohol Licenses
	8,373	Tobacco Permits
Administrative Compliance Inspections		
Alcohol		2,525
Tobacco		1,215
Assists		
Alcohol		732
Tobacco		184
Complaints Closed		130
Citations		
Alcohol		2,223
Tobacco		188
Other Activities/Investigations		440

Responsible Vendor Program

- The Responsible Vendor Program (RVP) was implemented in October of 1990 and operates as part of the Licensing and Compliance Division. The Alabama Legislature passed the Alabama Responsible Vendor Act with the intent of eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, as well as the reduction of accidents, injuries, and deaths in the state related to intoxication.
- The Alabama Responsible Vendor Program is a voluntary program that allows licensees to become certified through the Alabama Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees who are involved in the management, sale and/or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal, responsible sales and to train employees in these policies.
- The Alabama Responsible Vendor Program establishes guidelines required for licensees to be certified into the Program. RVP approves courses for private course providers that want to market their services to ABC licensees. Additionally, licensees have the option of creating and submitting their own course for approval. Currently, the Responsible Vendor Program has approximately 175 approved courses.
- Compliance Specialists, now known as Licensing and Compliance Inspectors, RVP related responsibilities consist of: Conducting RVP inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentations to schools, colleges, civic groups and organizations regarding the dangers associated with underage drinking.

FY 17 Responsible Vendor Program Information:

1.	Certifications	2,128
2.	Attendees for Education Presentations on Alcohol/Tobacco	10,625
3.	Inspections	2,637
4.	RVP approved courses	175



Administration

Accounting – Accounting Division processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children’s First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting Division is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Administrative Division provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public relations, real estate management, legislative liaison, and legal counsel.

Auditing – Historically, the Audit Division was comprised of an internal audit function and a tax compliance function. To accomplish these objectives:

- Auditors conducted internal audits of ABC Retail and Wholesale Stores throughout the fiscal year. Internal audit tests of the physical inventory record, as well as store operation controls are performed. Audit tests are also performed on the daily receipts, petty cash fund, change fund and equipment assigned to the store. In addition to these internal audit functions for ABC Retail and Wholesale Stores, the Audit Division aides the ABC Board operationally by performing physical inventories of the ABC Warehouse by physically counting all products.
- The Audit Division receives monthly tax reports from all brewpub, importer, manufacturer and wholesaler licensees. Initial comparisons are made to ensure that all shipments of beer, table wine and spirits received by Alabama licensees are reported and that tax computations on the tax returns are mathematically correct. Detailed on-site tax audits of importer and wholesaler records are conducted by audit staff to ensure that taxes are paid accurately, timely and completely.

During Fiscal Year 2017 the scope of the Audit Division was redefined and broadened to include a regulatory component for importer and wholesaler licensees. In addition, regulatory and tax audit components for brewpub and manufacturer licensees were added. Brewpub, importer, manufacturer and wholesaler licensees routinely engage in complex business and financial transactions and complex operational activities. The Audit Division’s expanded regulatory roles and responsibilities include, but is not limited to:

- Providing assurances that more than \$69 million in beer, wine, and spirit taxes are paid accurately, timely and completely by licensed brewpubs, importers, manufacturers and wholesalers.
- Providing assurances that the complex business and financial transactions and complex operational activities of audited licensees are in accordance with Federal Regulations, Title 28, Code of Alabama (1975) and the Alabama ABC Board Administrative Code.

- Collaborating with the Licensing and Compliance Division by assisting with consultations for potential and existing brewpub, importer, manufacturer and wholesaler licensees.
- Meeting with local and state governmental officials regarding tax and regulatory implications of proposed legislation impacting brewpub, importer, manufacturer and wholesaler licensees.

Human Resources – Comprised of seven fulltime staff members and two retired state employees, the ABC Human Resources Division is responsible for the control of appointment, transfer, promotion, service, and separation of all employees of the ABC Board in accordance with State Personnel Board Rules, Merit System laws, and federal regulations related to employment. This includes responsibility for employee file management, wellness (illness/injury) monitoring, employee relations, complaint resolution, payroll and benefits management, training and education, and administering disciplinary actions for a diversified employee workforce.

The current focus of the Human Resources Division is identifying and remedying the need for employee training as it relates to customer service and mentoring to minimize turnover and maximize longevity of appointments; streamlining the on-boarding process; and maintaining an actively engaged posture for employment forecasting and succession planning. The division is committed to advancing the ABC Board employees by continuously enhancing processes and practices with integrity, fairness, and respect each day.

Information Technology (IT) – The mission of the Information Technology (IT) Division is to provide strategic IT vision, leadership, and enterprise solutions to the Alabama Alcoholic Beverage Control Board central office, stores, and warehouse personnel so that they can meet their goals and deliver results. The Division is comprised of 30 fulltime employees divided into 5 sections. Those sections are Networking/Security, End-User Support, Store Security, Application Development and Project Management.

The Information Technology Division kicked off a large project in February 2017 to implement a new Point-of-Sale (POS) in each of the stores and a new Enterprise Resource Planning (ERP) system at the AABC Board central office. The new POS and ERP system is Microsoft Dynamics 365 and is a hosted solution that will exist in the Microsoft Azure cloud environment. The contract and project began February 1, 2017 and will continue to January 31, 2019. Rollout of the solution to retail stores throughout the State was complete as of November 23, 2018. The project to date is on-time, within scope, and currently under budget.

Information technology stepped into the mobile application development world in June 2017 and built an internal mobile application for use by ABC personnel. The first implementation of the mobile app was released at the end of August 2017 and provides turn by turn directions, store revenue/sales figures, and a performance map that visually identifies store sales against established goals. The mobile application was developed for both Android and iOS (Apple) devices using the Xamarin platform. Phase II release is scheduled for the first quarter of 2018 and will encompass a variety of changes recommended by the user community.

The development of a newly redesigned .gov website is underway and the project kicked off on September 1, 2017. The new website will sport a refined look and feel that is pleasing to the eyes, easy to navigate, and provide access to information and resources required by visitors to the site. Implementing new technology allows for enhanced functionality that provides timely and accurate news, announcements, and information that is readily accessible. The new website is being developed using Drupal 8 and is slated for unveiling in January 2018.

ABC began a long-term project to upgrade the CCTV systems in the warehouse and all stores statewide. The first phase included installing 60 cameras and two Network Recording Devices (NVR) in the warehouse. Completion of Phase 1 (warehouse) was in the summer of 2017. Phase 2 (warehouse) will begin in FY17 and will include approximately 50 more cameras in the warehouse and annex with added NVRs. The new system can store up to 60 days of video. We are also installing this equipment in the new, and newly remodeled around the state. One of the benefits of the new system is that because the NVR is a networked device we can view and retrieve video from the CO without traveling to the site. This will save hours on the road for technicians.

We began the process of collapsing our dual network systems into a single data network. This effort will require that we replace all of our circuits at the 175 stores and the main circuits at the CO. We expect to complete the planning effort in the early Fall of 2017 and implementation in February of 2018.



5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2016-2017	FY 2015-2016	FY 2014-2015
General Fund	\$ 79,226,152.70	\$ 76,249,508.28	\$ 76,345,311.91
Department of Human Resources	\$ 59,554,399.10	\$ 58,015,260.84	\$ 55,245,574.18
Department of Mental Health	\$ 41,967,623.46	\$ 40,481,902.82	\$ 38,109,119.54
Education Trust Fund	\$ 22,523,082.00	\$ 22,934,013.30	\$ 22,461,050.45
Department of Revenue	\$ 16,889,578.59	\$ 16,525,698.46	\$ 16,015,373.83
Cities and Counties	\$ 13,992,490.99	\$ 14,333,625.75	\$ 14,839,355.33
Alabama Law Enforcement Agency (ALEA)	\$ 16,895,692.00	\$ 16,895,695.00	\$ 12,888,905.00
Total Resources Generated	\$ 251,049,018.84	\$ 245,435,704.44	\$ 235,904,690.24

PROFITS DISTRIBUTION	FY 2016-2017	FY 2015-2016	FY 2014-2015
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 2,329,630.86	\$ 1,214,781.97	\$ 4,895,208.98
6.25% Wet Counties	\$ 171,296.39	\$ 89,322.20	\$ 359,941.84
3.75% Dept. of Human Resources	\$ 102,777.83	\$ 53,593.32	\$ 215,965.10
3.75% Wet Counties	\$ 102,777.83	\$ 53,593.32	\$ 215,965.10
1.25% Cities	\$ 34,259.29	\$ 17,864.44	\$ 71,988.37
TOTAL	\$ 4,940,742.20*	\$ 3,629,155.26**	\$ 7,959,069.39***

*FY 2017 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2016-116.

** FY 2016 Profits affected by fund transfers ALEA as appropriated by Act 2015.

***FY 2015 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and fund transfers ALEA as appropriated by Act 2014-284.

5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2013-2014	FY 2012-2013
General Fund	\$ 75,107,282.53	\$ 67,243,379.10
Department of Human Resources	\$ 52,404,936.16	\$ 50,116,263.67
Department of Mental Health	\$ 35,657,335.26	\$ 33,872,381.15
Education Trust Fund	\$ 22,177,501.35	\$ 22,171,245.24
Department of Revenue	\$ 15,131,488.55	\$ 14,608,969.67
Cities and Counties	\$ 15,264,148.25	<u>\$ 14,811,598.95</u>
Total Resources Generated	\$ 215,742,148.25	\$ 202,823,837.78

PROFITS DISTRIBUTION	FY 2013-2014	FY 2012-2013
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 7,192,585.85	\$ 1,371,505.48
6.25% Wet Counties	\$ 528,866.61	\$ 100,845.99
3.75% Dept. of Human Resources	\$ 317,319.96	\$ 60,507.59
3.75% Wet Counties	\$ 317,319.96	\$ 60,507.59
1.25% Cities	\$ 105,773.32	\$ 20,169.20
TOTAL	<u>\$ 10,661,865.70*</u>	<u>\$ 3,813,535.86**</u>

*FY 2014 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2013-263.

**FY 2013 Profits affected by \$3,000,000 expended for the purchase of automobiles for the Department of Public Safety as appropriated by Act 2012-568

Statement of Operations Unaudited

Revenues:	FY 2016-2017	FY 2015-2016	FY 2014-2015
Retail Sales	298,427,593.24	291,139,878.89	282,830,015.44
Wholesale Sales	185,219,362.39	177,440,094.61	161,441,810.65
Military Sales	6,601,822.03	6,912,283.34	6,116,037.83
Total Sales	<u>490,248,777.66</u>	<u>475,492,256.84</u>	<u>450,387,863.92</u>
Embedded Taxes - Title 28	137,450,546.03	133,114,898.33	125,981,193.00
Sales Taxes	16,889,578.59	16,525,698.46	16,015,373.83
County Taxes	492,022.79	458,496.89	210,919.73
Net Sales	<u>335,416,630.25</u>	<u>325,393,163.16</u>	<u>308,180,377.36</u>
Cost of Goods Sold	243,867,842.60	239,440,206.05	223,598,142.53
Gross Margin	<u>91,548,787.65</u>	<u>85,952,957.11</u>	<u>84,582,234.83</u>
5% Markup to General Fund	12,145,045.97	11,777,976.55	11,136,200.10
Total Operating Revenues	<u>79,403,741.68</u>	<u>74,174,980.56</u>	<u>73,446,034.73</u>
Other Revenues:			
Private Table Wine Liter Taxes	13,272,044.54	12,244,806.89	13,525,439.53
Class II Table Wine - \$2.42 Taxes	120,514.19	106,997.48	124,481.86
Publication & Statistics Sales	3,600.00	3,300.00	3,600.00
Salvaged Equipment	13,037.50	3.18	115,987.71
Salvages other than Equipment	46,647.81	40,236.44	45,049.53
Public Service & Import Income	28,894.92	43,771.49	26,770.60
Miscellaneous Income	106,945.71	32,137.71	-20,154.18
Prior FY Accrual Adjustment	.00	.00	.00
Responsible Vendor Fees	128,604.83	121,545.00	237,230.00
Bailment Fees		1,954,487.11	1,875,778.22
Grant Income	105,000.00	145,000.00	239,472.49
Insurance Recoveries	283,182.61	.00	.00
Total Other Revenues	<u>14,108,472.10</u>	<u>14,692,285.31</u>	<u>16,173,655.76</u>
Total Available Revenues	<u>93,512,213.79</u>	<u>88,867,265.87</u>	<u>89,619,690.49</u>
Expenditures:			
Disposal of Equipment	0.00	0.00	0.00
Store Expenses	52,224,938.05	48,885,509.48	48,969,831.82
Warehouse Expenses	4,121,630.85	3,721,466.58	4,162,210.65
Administrative Expenses	11,934,429.48	12,326,454.04	9,003,478.16
Enforcement Expenses	3,394,781.21	3,409,680.51	6,636,195.47
ALEA Transfers	16,895,692.00	16,885,000.00	12,888,905.00
Total Expenditures	<u>88,571,471.59</u>	<u>85,238,110.61</u>	<u>81,660,621.10</u>
Net Revenues for Distribution	<u>4,940,742.20</u>	<u>3,629,155.26</u>	<u>7,959,069.39</u>

Statement of Operations Unaudited

Revenues:	FY 2013-2014	FY 2012-2013
Retail Sales	267,198,282.38	257,970,257.20
Wholesale Sales	150,317,668.71	143,318,405.92
Military Sales	5,151,904.00	4,677,035.29
Total Sales	<u>422,667,855.09</u>	<u>405,965,698.41</u>
Embedded Taxes - Title 28	118,396,919.65	112,963,788.51
Sales Taxes	15,131,488.55	14,608,969.66
County Taxes	157,000.36	144,585.65
Net Sales	<u>288,982,446.53</u>	<u>278,248,354.59</u>
Cost of Goods Sold	207,566,318.22	202,284,863.71
Gross Margin	<u>81,416,128.31</u>	<u>75,963,490.88</u>
5% Markup to General Fund	10,433,095.33	10,006,716.69
Total Operating Revenues	<u>70,983,032.98</u>	<u>65,956,774.19</u>
Other Revenues:		
Private Table Wine Liter Taxes	11,122,144.58	11,705,560.41
Class II Table Wine - \$2.42 Taxes	94,488.40	104,568.06
Publication & Statistics Sales	3,600.00	3,600.00
Salvaged Equipment	158,532.20	14,815.50
Salvages other than Equipment	49,472.59	45,855.65
Public Service & Import Income	23,838.59	27,955.66
Miscellaneous Income	327,726.90	119,572.68
Prior FY Accrual Adjustment	.00	.00
Responsible Vendor Fees	119,770.00	103,670.00
Bailment Fees	1,764,307.11	1,435,281.85
Grant Income	564,207.56	687,252.36
Insurance Recoveries	.00	212,416.66
Total Other Revenues	<u>14,228,087.94</u>	<u>14,460,548.83</u>
Total Available Revenues	<u>85,211,120.92</u>	<u>80,417,323.02</u>
Expenditures:		
Disposal of Equipment	46,651.82	2,261,078.63
Store Expenses	47,527,541.19	46,297,026.66
Warehouse Expenses	3,157,422.00	3,045,724.09
Administrative Expenses	8,586,215.53	9,053,270.44
Enforcement Expenses	15,231,424.68	15,946,687.34
Total Expenditures	<u>74,549,255.22</u>	<u>76,603,787.16</u>
Net Revenues for Distribution	<u>10,661,865.70</u>	<u>3,813,529.12</u>

License Fees, Filing Fees, Transfer Fees & Penalties Generated FY 2017

	Amount Distributed
License Fees Transferred to General Fund	
Lounge Retail Liquor - Class I	153,600.00
Restaurant Retail Liquor	558,600.00
Club Liquor - Class I	36,000.00
Club Liquor - Class II	105,750.00
Liquor Wholesale	2,000.00
Retail Common Carrier Manufacturer	1,350.00
Lounge Retail Liquor - Class II	87,000.00
Retail Table Wine	137,100.00
Retail Table Wine Off Premise	72,750.00
Wholesale Table Wine	479,700.00
Wholesale Table Wine & Beer	5,500.00
Brewpub	21,000.00
International Motor Speedway	4,000.00
Retail Beer	300.00
Retail Beer Off Premise	106,200.00
Wholesale Beer	549,900.00
Warehouse	2,750.00
Additional Warehouse	1,400.00
Special Events Retail	0.00
Special Retail 30 Days or less	21,300.00
Special Retail More than 30 days	1,200.00
Importer	87,250.00
Total Distribution	99,500.00
 Other License Related Fees Transferred to General Fund	
Application Filing Fee	73,450.00
License Transfer Fee	37,050.00
Penalties	667,090.00
Total Distribution	777,590.00

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
AUTAUGA	117,307.72	6,432.15	
Autaugaville		133.30	
Billingsley		22.06	
Prattville		9,789.58	133,684.81
BALDWIN	117,307.72	9,347.19	
Bay Minette		2,621.01	
Daphne		5,264.93	
Elberta		229.52	
Fairhope		10,317.56	
Foley		6,650.53	
Gulf Shores		2,797.54	
Loxley		250.05	
Magnolia Springs		110.78	
Orange Beach		11,189.28	
Perdido Beach		89.02	
Robertsdale		2,794.64	
Silverhill		108.18	
Spanish Fort		3,643.54	
Summerdale		132.07	172,853.56
BARBOUR	117,307.72	5,991.24	
Baker Hill		42.75	
Blue Springs		14.71	
Clayton		513.67	
Clio		214.35	
Eufaula		2,637.34	
Louisville		79.52	126,801.30
BIBB	0.00		
Brent		203.79	203.79
BLOUNT	117,307.72		
Oneonta		635.12	117,942.84
BULLOCK	117,307.72	5,469.24	
Midway		76.45	
Union Springs		912.65	123,766.06

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
BUTLER	117,307.72	5,761.06	
Georgiana		266.30	
Greenville		3,213.78	
McKenzie		81.20	126,630.06
CALHOUN	117,307.72	8,498.51	
Anniston		9,419.18	
Hobson City		118.13	
Jacksonville		3,207.10	
Ohatchee		179.26	
Oxford		7,026.95	
Piedmont		747.40	
Weaver		465.48	146,969.73
CHAMBERS	117,307.72	6,218.58	
Cusseta		18.84	
Five Points		21.61	
Fredonia		30.49	
Lafayette		1,168.96	
Lanett		991.03	
Valley		1,459.27	
Waverly		22.22	127,238.72
CHEROKEE			
Centre		1,078.32	1,078.32
CHILTON	117,307.72	6,431.31	
Clanton		3,411.74	
Jemison		396.08	
Maplesville		108.48	
Thorsby		303.37	127,958.70
CHOCTAW	117,307.72	5,596.03	
Butler		720.32	
Gilbertown		32.94	
Lisman		82.59	
Needham		14.40	
Pennington		33.86	
Silas		69.25	
Toxey		20.99	123,878.10

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
CLARKE			
Jackson		1,941.60	1,941.60
CLEBURNE	117,307.72	5,541.83	
Edwardsville		30.95	
Fruithurst		43.52	
Heflin		984.31	
Ranburne		62.67	123,971.00
COFFEE			
Enterprise		3,993.77	3,993.77
COLBERT	117,307.72	6,773.03	
Cherokee		160.57	
Leighton		111.70	
Littleville		154.91	
Muscle Shoals		11,329.92	
Sheffield		1,540.43	
Tuscumbia		1,290.57	138,668.85
CONECUH	117,307.72	5,540.80	
Castleberry		89.33	
Evergreen		1,856.07	
Repton		43.20	124,837.12
COOSA	117,307.72	5,483.94	
GOODWATER		226.00	
KELLYTON		33.25	
ROCKFORD		73.09	123,124.00
COVINGTON	117,307.72	6,250.16	
Andalusia		3,445.29	
Babbie		92.39	
Carolina		45.50	
Floral		303.37	
Gantt		34.01	
Heath		38.91	
Horn Hill		34.94	

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
COVINGTON Cont.			
Libertyville		17.93	
Lockhart		79.06	
Onycha		28.20	
Opp		1,020.29	
Red Level		74.61	
River Falls		80.59	
Sanford		36.93	128,889.90
CRENSHAW	117,307.72	5,528.03	
Brantley		123.96	
Dozier		50.41	
Glenwood		28.65	
Luverne		429.02	
Petrey		8.89	
Rutledge		71.55	123,548.23
CULLMAN	117,307.72		
Cullman		7,407.72	124,715.44
DALE	117,307.72	6,596.61	
Ariton		117.06	
Clayhatchee		90.25	
Daleville		1,660.38	
Grimes		85.49	
Level Plains		319.46	
Midland City		359.15	
Napier Field		54.24	
Newton		231.52	
Ozark		4,507.57	
Pinckard		99.13	131,428.58
DALLAS	117,307.72	6,513.32	
Orrville		31.26	
Selma		7,269.35	
Valley Grande		615.94	131,737.59
DEKALB	117,307.72		
Ft. Payne		2,403.90	119,711.62

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
ELMORE	117,307.72	7,294.53	
Coosada		187.54	
Deatsville		176.81	
Eclectic		153.38	
Millbrook		4,793.71	
Tallassee		2,283.30	
Wetumpka		3,116.91	135,313.90
ESCAMBIA	117,307.72	6,274.53	
Atmore		1,958.96	
Brewton		1,456.37	
East Brewton		379.68	
Flomaton		220.64	
Pollard		20.99	
Riverview		28.20	127,647.09
ETOWAH	117,307.72	8,233.64	
Altoona		142.95	
Attalla		1,719.67	
Boaz		1,463.41	
Gadsden		10,192.83	
Glencoe		790.62	
Hokes Bluff		656.70	
Rainbow City		2,943.30	
Reece City		100.05	
Ridgeville		17.16	
Sardis City		261.09	
Southside		1,288.88	
Walnut Grove		106.95	145,224.97
FRANKLIN			
Russellville		1,933.72	1,933.72
GENEVA			
Geneva		208.21	208.21

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
GREENE	117,307.72	5,416.81	
Boligee		50.26	
Eutaw		1,193.72	
Forkland		99.44	
Union		11.80	124,079.75
HALE	117,307.72	5,634.09	
Akron		54.54	
Greensboro		1,265.09	
Moundville		371.87	
Newbern		28.50	124,661.81
HENRY	117,307.72	5,607.72	
Abbeville		788.84	
Haleburg		15.78	
Headland		1,110.60	
Newville		82.59	124,913.25
HOUSTON	117,307.72	7,791.56	
Ashford		329.12	
Avon		83.20	
Columbia		113.38	
Cottonwood		197.50	
Cowarts		286.68	
Dothan		19,887.13	
Gordon		50.87	
Kinsey		336.78	
Madrid		53.63	
Rehobeth		198.72	
Taylor		363.89	
Webb		219.10	147,219.28
JACKSON			
Scottsboro		2,376.01	2,376.01

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
JEFFERSON	117,307.72	25,064.72	
Adamsville		2,376.16	
Bessemer		9,177.61	
Birmingham		97,095.81	
Brighton		451.24	
Brookside		208.84	
Cardiff		8.43	
Center Point		2,592.64	
Clay		1,487.47	
Fairfield		3,889.76	
Fultondale		3,849.79	
Gardendale		2,128.69	
Graysville		331.72	
Homewood		6,151.91	
Hoover		21,611.41	
Hueytown		6,786.81	
Irondale		1,892.12	
Jefferson County		131.62	
Kimberly		415.38	
Lipscomb		338.62	
Maytown		58.99	
Midfield		822.03	
Morris		284.84	
Mountain Brook		3,127.69	
Mulga		128.09	
North Johns		22.22	
Pinson		2,082.78	
Pleasant Grove		1,549.05	
Sylvan Springs		236.27	
Tarrant City		2,054.06	
Trafford		98.98	
Trussville		3,054.14	
Vestavia Hills		8,194.37	
Warrior		486.62	
West Jefferson		51.79	325,550.39
LAUDERDALE	117,307.72		
Florence		3,187.44	120,495.16

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
LEE	117,307.72	8,584.17	
Auburn		14,695.41	
Loachapoka		27.58	
Opelika		14,014.26	
Smiths Station		754.77	155,383.91
 LIMESTONE			
Athens		3,578.61	3,578.61
 LOWNDES	117,307.72	5,522.24	
Benton		7.50	
Fort Deposit		205.92	
Gordonville		49.95	
Hayneville		541.48	
Lowndesboro		17.62	
Mosses		157.67	
White Hall		131.46	123,941.56
 MACON	117,307.72	5,842.59	
Franklin		22.83	
Notasulga		147.85	
Shorter		72.63	
Tuskegee		3,144.51	126,538.13
 MADISON	117,307.72	33,368.64	
Gurley		122.73	
Huntsville		65,063.58	
New Hope		430.55	
Owens Cross Roads		233.05	
Triana		76.00	216,602.27
 MARENGO	117,307.72	5,795.40	
Dayton		7.97	
Demopolis		2,954.86	
Faunsdale		15.02	
Linden		720.48	

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
MARENGO Cont.			
Myrtlewood		19.92	
Providence		34.16	
Sweet Water		39.53	
Thomaston		63.90	126,958.96
MARION		0.00	
Winfield		907.46	907.46
MARSHALL	117,307.72		
Albertville		1,411.95	
Guntersville		4,614.00	123,333.67
MOBILE	117,307.72	17,164.10	
Bayou La Batre		391.94	
Chickasaw		3,045.61	
Citronelle		1,244.58	
Creola		295.10	
Dauphin Island		189.69	
Mobile		55,194.96	
Mount Vernon		315.32	
Prichard		4,950.61	
Saraland		3,683.06	
Satsuma		945.06	
Semmes		1,985.40	206,713.15
MONTGOMERY	117,307.72	11,850.96	
Montgomery		58,188.79	
Pike Road		1,189.46	188,536.93
MORGAN			
Decatur		10,538.50	10,538.50
PERRY	117,307.72	5,473.67	
Marion		1,063.26	
Uniontown		271.97	124,116.62

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
PICKENS			
Aliceville		468.66	468.66
PIKE			
	117,307.72	6,008.32	
Banks		27.42	
Brundidge		318.09	
Goshen		40.75	
Troy		5,464.01	129,166.31
RANDOLPH			
	117,307.72	5,806.68	
Roanoke		930.66	
Wadley		115.07	
Wedowee		987.05	
Woodland		28.20	125,175.38
RUSSELL			
	117,307.72	6,615.50	
Hurtsboro		84.73	
Phenix City		8,329.92	132,337.87
SHELBY			
	117,307.72	9,521.46	
Alabaster		5,395.43	
Calera		2,692.67	
Chelsea		6,603.81	
Columbiana		1,058.84	
Harpersville		250.83	
Helena		3,896.50	
Indian Springs Village		362.05	
Montevallo		1,761.44	
Pelham		11,976.81	
Vincent		304.60	
Westover		195.36	
Wilsonville		279.94	
Wilton		105.26	161,712.72

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
ST CLAIR	117,307.72	7,067.05	
Argo		623.76	
Ashville		707.43	
Leeds		1,803.87	
Margaret		678.46	
Moody		4,952.48	
Odenville		549.30	
Pell City		5,941.66	
Ragland		251.13	
Riverside		338.31	
Springville		1,049.28	
Steele		159.81	141,430.26
 SUMTER	 117,307.72	 5,562.17	
Cuba		53.02	
Emelle		8.12	
Epes		29.42	
Gainesville		31.87	
Geiger		26.05	
Livingston		1,623.19	
York		498.22	125,139.78
 TALLADEGA	 117,307.72	 12,321.79	
Bon Air		17.77	
Childersburg		1,919.67	
Lincoln		2,448.30	
Munford		197.96	
Oak Grove		80.90	
Sylacauga		3,529.92	
Talladega Springs		25.43	
Waldo		43.36	137,892.82
 TALLAPOOSA	 117,307.72	 6,365.98	
Alexander City		5,225.48	
Camp Hill		155.37	
Dadeville		494.90	
Daviston		32.79	
Goldville		8.43	
Jacksons' Gap		126.87	
New Site		118.44	129,835.98

Detailed Distribution to Cities and Counties - FY 2017

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
TUSCALOOSA	117,307.72	10,084.20	
Brookwood		280.09	
Coaling		253.89	
Coker		150.00	
Lake View		297.71	
Northport		6,226.05	
Tuscaloosa		37,914.33	
Vance		234.27	172,748.26
WALKER			
Jasper		5,530.57	5,530.57
WILCOX	117,307.72	5,513.50	
Camden		1,321.67	
Oak Hill		3.99	
Pine Apple		20.22	
Pine Hill		149.39	
Vredenburgh		47.80	
Yellow Bluff		28.81	124,393.10
Grand Total	\$5,630,770.56	\$1,147,408.15	\$6,778,178.71



Beer Taxes Generated FY 2017

	Amount Distributed
General Fund	\$16,892,311.51
Human Resources	11,261,540.98
Education Trust Fund	<u>22,523,082.00</u>
Grand Total	50,676,934.49

Local Beer & Table Wine Tax - FY 2017

Location	Amount Distributed
City of Brundidge	\$49,059.74
City of Selma	241,556.97
City of Troy	299,678.32
Cleburne Co	41,028.55
Montgomery Co	139,097.49
Pike Co	<u>74,678.41</u>
Grand Total	845,099.48

TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties: (As Required by Act 2010-135)

<u>County:</u>	<u>Amount Distributed</u>
Bibb County	289,248.57
Blount County	329,015.33
Clarke County	357,395.81
Clay County	275,291.05
Coffee County	432,099.89
Fayette County	293,429.76
Geneva County	344,025.68
Lamar County	290,880.10
Marion County	347,032.09
Monroe County	314,674.91
Pickens County	318,816.92
Walker County	485,919.69
Washington County	<u>273,015.55</u>
TOTAL	4,350,845.35

County License Fees Collected and Distributed

<u>County Name</u>	<u>Amount Distributed</u>
Autauga	4,692.00
Baldwin	159,227.00
Barbour	9,550.00
Bullock	5,375.00
Butler	9,725.00
Calhoun	53,650.00
Chambers	7,375.00
Chilton	9,250.00
Choctaw	6,225.00
Cleburne	4,675.00
Colbert	14,175.00
Conecuh	6,300.00
Coosa	2,200.00
Covington	9,775.00
Crenshaw	4,225.00
Dale	10,300.00
Dallas	14,050.00
Elmore	22,950.00
Escambia	11,700.00

County License Fees Collected and Distributed Cont.

<u>County Name</u>	<u>Amount Distributed</u>
Etowah	72,625.00
Greene	2,506.00
Hale	2,950.00
Henry	1,350.00
Houston	50,575.00
Jefferson	294,900.00
Lee	49,675.00
Lowndes	4,175.00
Macon	5,075.00
Madison	122,200.00
Marengo	5,425.00
Mobile	156,450.00
Montgomery	98,975.00
Perry	1,875.00
Pike	14,750.00
Randolph	6,150.00
Russell	16,025.00
Shelby	111,700.00
St Clair	22,300.00
Sumter	4,700.00
Talladega	43,050.00
Tallapoosa	12,675.00
Tuscaloosa	75,225.00
Wilcox	6,650.00
Grand Total	1,547,400.00

State License Activity

Liquor

Lounge Retail Class I	583
Lounge Retail Class II (Package)	688
Restaurant	2,247
Club Class I	121
Club Class II	148
Special Events Retail	187
Special Retail (30 days or less)	32
Special Retail (More than 30 days)	401
<u>Retail Common Carrier</u>	<u>15</u>
Total Liquor	4,422

Beer

Retail Beer (On-Premises)	791
Retail Beer (Off-Premises)	5,502
<u>Brewpub</u>	<u>5</u>
Total Beer	6,298

Wine

Retail Table Wine (On-Premises)	567
<u>Retail Table Wine (Off-Premises)</u>	<u>4,707</u>
Total Table Wine	5,274

Other Licenses

Liquor Wholesale	3
Wholesale Beer Only	6
Wholesale Table Wine Only	12
Wholesale Table Wine & Beer Combined	36
Warehouse License	7
Additional Warehouse Wine, Beer, or Both	1
Manufacturer	198
Importer	202
International Motor Speedway	1
<u>Non-Profit Tax Exempt</u>	<u>183</u>
Total Other	649

Total All 16,643

RVP Certifications 2,419

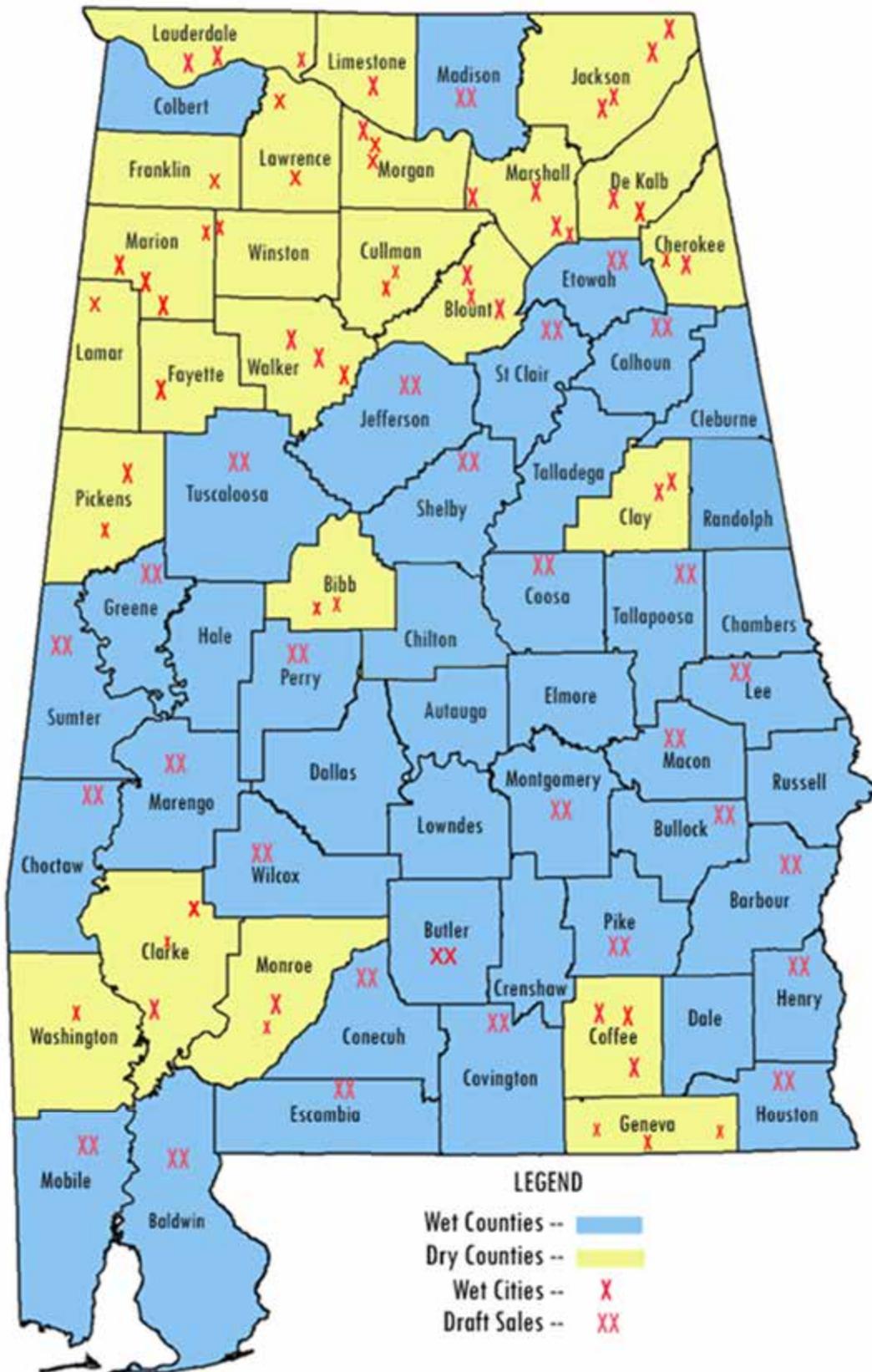
Annual Tobacco Report FY 2017

Tobacco Permits Issued by Retail Outlet Type

Convenience Store	4,481
Supermarket	556
Drug Store/Pharmacy	291
Restaurant	336
Liquor Package	606
Department / Discount Store	1,115
Liquor Lounge/Club	491
Industry	2
Canteen / Snack Bar	41
Tobacco Store	186
Hotel /Motel	39
Other	229
Total	8,373

Tobacco Compliance Checks FY 2017

	Total Checks Completed	Minor Sales Cases	Non- Compliance Rate
Convenience store	3,371	299	8.87%
Grocery/ Supermarket	395	26	6.58%
Drug Store	156	7	4.49%
Restaurant	79	0	0.00%
Liquor Package	243	19	7.82%
Department/Discount Store	623	37	5.94%
Liquor Lounge Club	155	0	0.00%
Industry	0	0	0.00%
Canteen	5	0	0.00%
Tobacco Store	107	9	8.41%
Hotel Motel	7	0	0.00%
Other	126	3	2.38%
	5,267	400	7.59%



Wet/Dry County Map

Special Notes about Counties

Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland (11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thornsby (2-2011)
Chilton Co.	Wet County (03-2016)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton (6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-2010), Samson & Slocomb (11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co. - Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types

Special Notes about Counties

Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
Marion Co.	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab (11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Randolph Co.	Wet County (11-2012)
Russell Co.	Allows Sunday Sales - Phenix City- All Types & No license issued within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)

LICENSE CODES:

- 010-LOUNGE RETAIL LIQUOR (*CLASS I*)
- 011-LOUNGE RETAIL LIQUOR (*CLASS II*)
- 020-RESTAURANT RETAIL LIQUOR
- 040-RETAIL BEER (*ON & OFF*)
- 050-RETAIL BEER (*OFF PREMISES*)
- 060-RETAIL TABLE WINE (*ON & OFF*)
- 070-RETAIL TABLE WINE (*OFF PREMISES*)
- 031-CLUB LIQUOR (*CLASS I/NON PROFIT*)
- 032-CLUB LIQUOR (*CLASS II/PROFIT*)
- 140-SPECIAL EVENTS
- 150-SPECIAL RETAIL (*LESS THAN 30 DAYS*)
- 160-SPECIAL RETAIL (*30 DAYS OR MORE*)
- 170-RETAIL COMMON CARRIER
- 200-MANUFACTURER
- 210-IMPORTER
- 220-BREW PUB
- 230-INTERNATIONAL MOTOR SPEEDWAY

COUNTIES THAT ALLOW SALES OF:

32 OZ. CANS	32 OZ. CONTAINERS	24 OZ. CANS	40 OZ. CONTAINERS
Choctaw	Barbour	Calhoun	Perry
Conecuh	Coosa		
Hale	Macon		
Green	Russell		
Marengo			
Sumter			



